# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

# Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 6, 2018

# **Colfax Corporation** (Exact name of registrant as specified in its charter)

Delaware	001-34045	54-1887631
(State or other jurisdiction	(Commission	(I.R.S. Employer
of incorporation)	File Number)	Identification No.)

420 National Business Parkway, 5th Floor **Annapolis Junction, MD 20701** (Address of Principal Executive Offices) (Zip Code)

(301) 323-9000

(Registrant's telephone number, including area code)

#### Not applicable

(Former name or former address, if changed since last report)
Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).
Emerging growth company $\square$
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\Box$
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02. Results of Operations and Financial Condition.

On August 6, 2018, Colfax Corporation issued a press release reporting financial results for the second quarter ended June 29, 2018. A copy of Colfax Corporation's press release is attached to this report as Exhibit 99.1 and is incorporated in this report by reference. Colfax Corporation has scheduled a conference call for 8:30 a.m. EDT on August 6, 2018 to discuss its financial results.

# Item 9.01. Financial Statements and Exhibits.

# (d) Exhibits

99.1 Colfax Corporation press release dated August 6, 2018, reporting financial results for the second quarter ended June 29, 2018.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date:

August 6, 2018

**Colfax Corporation** 

By: /s/ Christopher M. Hix

Name: Christopher M. Hix

Title: Senior Vice President, Finance,

Chief Financial Officer and Treasurer

# EXHIBIT INDEX

99.1 Colfax Corporation press release dated August 6, 2018, reporting financial results for the second quarter ended June 29, 201	<u>3.</u>



#### **Colfax Reports Second Quarter 2018 Results**

- Reported net income from continuing operations per diluted share of \$0.52 versus \$0.30 in the prior year quarter; adjusted net income per share of \$0.61 versus \$0.45 in the prior year quarter
- Achieved strong organic growth in Fabrication Technology sales and Air & Gas Handling industrial sector orders; strengthened adjusted operating
  margins
- · Increased full year adjusted net income per share outlook
- · Signed agreement for a complementary Fabrication Technology acquisition; repurchased Colfax shares

ANNAPOLIS JUNCTION, MD - August 6, 2018 - Colfax Corporation (NYSE: CFX), a leading diversified industrial technology company, today announced its financial results for the second quarter of 2018.

The Company reported net income from continuing operations of \$68 million or \$0.52 per diluted share, compared to \$0.30 in the prior year quarter. Colfax also reported second quarter 2018 adjusted net income of \$75 million or \$0.61 per share compared to \$0.45 per share for the same prior year period.

Second quarter 2018 net sales of \$925 million were 9% higher than the comparable period of 2017. Excluding acquisitions and foreign currency translation effects (FX), Fabrication Technology segment sales grew 8.2%, and Air & Gas Handling segment sales decreased 13.1%. Second quarter 2018 Air & Gas Handling orders increased 5.8% to \$360 million compared to the prior year period. Excluding acquisitions and FX, orders decreased 10.7%. Sequentially from the first quarter of 2018, second quarter adjusted operating margins increased 90 basis points to 8.9%. Fabrication Technology segment operating income margins sequentially increased 70 basis points to 12.7%, and Air & Gas Handling margins increased 60 basis points to 7.3%.

As a result of second quarter performance, Colfax increased its adjusted earnings per share outlook for the year from \$2.05-\$2.20 to \$2.15-\$2.30 and expects its seasonally highest profits in the fourth quarter.

"Second quarter operating performance was in-line with our expectations, and we drove tax actions that allowed us to outperform," said Matt Trerotola, Colfax President and CEO. "Recent acquisitions are performing as expected, the Fabrication Technology business posted significant global growth, and Air & Gas Handling operating margins expanded sequentially from the first quarter as expected. Air & Gas Handling industrial segment orders grew organically 24% year over year in the quarter, reflecting the successful long-term diversification of the business into higher-growth, less cyclical end markets. We expect strong performance in the second half of 2018, led by continued Fabrication Technology business growth, improved Air & Gas Handling margins, and benefits from the increased scope of our restructuring actions."

The Company signed an agreement in the second quarter to acquire Gas Control Equipment (GCE), a European leader in industrial gas flow equipment serving critical applications, GCE is projected to close in the third quarter of this year following regulatory approval and other closing conditions, and the Company expects the business to contribute annual revenues in excess of \$100 million. Colfax has repurchased \$200 million of its common stock since May, including \$144 million during the second quarter.

"We continue to execute our disciplined capital allocation strategy to create long-term value," said Mr. Trerotola. "Our strong balance sheet and cash flow enable us to invest for long-term growth and take the opportunity to invest in our shares at an attractive value. The GCE acquisition complements our Fabrication Technology business with improved scale and customer reach while increasing our presence in specialty gas applications, and we look forward to completing the transaction and welcoming the GCE associates to the Colfax team."

During the second quarter, the Company divested its CIRCOR International, Inc. shares for net cash proceeds of \$139 million, successfully completing the December 2017 divestiture of its Fluid Handling business to CIRCOR.

#### **Conference Call and Webcast**

Colfax will host a conference call to provide details about its results today at 8:30 a.m. EDT. The call will be open to the public through +1-877-303-7908 (U.S. callers) or +1-678-373-0875 (international callers) and referencing the conference ID number 3078073 or through webcast via Colfax's website at www.colfaxcorp.com under the "Investors" section. Access to a supplemental slide presentation can also be found at the Colfax website under the same heading. Both the audio of this call and the slide presentation will be archived on the website later today and will be available until the next quarterly call.

#### **About Colfax Corporation**

Colfax Corporation is a leading diversified industrial technology company that provides air & gas handling and fabrication technology products and services to customers around the world principally under the Howden and ESAB brands. Colfax believes that its brands are among the most highly recognized in each of the markets that it serves. The Company uses its Colfax Business System (CBS), a comprehensive set of tools, processes and values, to create superior value for customers, shareholders and associates. Colfax is traded on the NYSE under the ticker "CFX." Additional information about Colfax is available at www.colfaxcorp.com.

### Non-GAAP Financial Measures and Other Adjustments

Colfax has provided in this press release financial information that has not been prepared in accordance with GAAP. These non-GAAP financial measures are adjusted net income, adjusted net income per share, adjusted operating income, organic sales growth, and organic order decline. Adjusted operating income excludes Restructuring and other related items, gain or loss on short term investments, Goodwill and intangible asset impairment charge and Pension settlement loss. Adjusted net income, adjusted net income per share and projected adjusted net income per share exclude Restructuring and other related charges, gain or loss on short term investments, Goodwill and intangible asset impairment charge, Pension settlement loss, acquisition-related intangibles amortization, and other non-cash acquisition related charges. The effective tax rates used to calculate adjusted net income per share are 15.0% and 17.9% for the second quarter and six months ended June 29, 2018. The effective tax rates used to calculate adjusted net income per share are 29.6% and 28.0% for the second quarter and six months ended June 30, 2017. Organic sales growth and organic order decline exclude the impact of acquisitions and foreign exchange rate fluctuations. These non-GAAP financial measures assist Colfax management in comparing its operating performance over time because certain items may obscure underlying business trends and make comparisons of long-term performance difficult, as they are of a nature and/or size that occur with inconsistent frequency or relate to discrete restructuring plans that are fundamentally different from the ongoing productivity improvements of the Company. Colfax management also believes that presenting these measures allows investors to view its performance using the same measures that the Company uses in evaluating its financial and business performance and trends.

Non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information calculated in accordance with GAAP. Investors are encouraged to review the reconciliation of these non-GAAP measures to their most directly comparable GAAP financial measures. A reconciliation of non-GAAP financial measures presented above to GAAP results has been provided in the financial tables included in this press release.

#### CAUTIONARY NOTE CONCERNING FORWARD LOOKING STATEMENTS

This press release may contain forward-looking statements, including forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current fact. Forward-looking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission including its 2017 Annual Report on Form 10-K under the caption "Risk Factors." In addition, these statements are based on a number of assumptions that are subject to change. This press release speaks only as of the date hereof. Colfax disclaims any duty to update the information herein.

The term "Colfax" in reference to the activities described in this press release may mean one or more of Colfax's global operating subsidiaries and/or their internal business divisions and does not necessarily indicate activities engaged in by Colfax Corporation.

# **Contact:**

Kevin Johnson, Vice President Colfax Corporation +1-301-323-9090 investorrelations@colfaxcorp.com

# Colfax Corporation Condensed Consolidated Statements of Income Dollars in thousands, except per share data (Unaudited)

		Three Months Ended			Six Months Ended					
	Jui	ne 29, 2018		June 30, 2017	June 29, 2018			June 30, 2017		
N. 1	Φ.	025 200	ф	0.47.060	ф	1.000.010	ф	1 501 500		
Net sales	\$	925,288	\$	847,962	\$	1,806,213	\$	1,581,592		
Cost of sales		637,854		589,898		1,248,159		1,083,699		
Gross profit		287,434		258,064		558,054		497,893		
Selling, general and administrative expense		204,784		176,882		405,303		351,715		
Restructuring and other related charges		16,946		11,060		24,875		15,833		
Operating income		65,704		70,122		127,876		130,345		
Interest expense, net		9,680		8,524		19,268		17,778		
(Gain) loss on short term investments		(4,591)		_		10,128		_		
Income from continuing operations before income taxes		60,615		61,598		98,480		112,567		
(Benefit) provision for income taxes		(6,893)		19,734		(907)		32,312		
Net income from continuing operations		67,508		41,864		99,387		80,255		
(Loss) income from discontinued operations, net of taxes <sup>(1)</sup>		(25,729)		16,611		(28,566)		19,707		
Net income		41,779		58,475		70,821		99,962		
Less: income attributable to noncontrolling interest, net of taxes		3,322		5,081		7,829		8,026		
Net income attributable to Colfax Corporation		38,457		53,394		62,992		91,936		
Net income (loss) per share - basic	<u> </u>									
Continuing operations	\$	0.52	\$	0.30	\$	0.74	\$	0.59		
Discontinued operations	\$	(0.21)	\$	0.13	\$	(0.23)	\$	0.16		
Consolidated operations	\$	0.31	\$	0.43	\$	0.51	\$	0.75		
Net (loss) income per share - diluted					-					
Continuing operations	\$	0.52	\$	0.30	\$	0.74	\$	0.58		
Discontinued operations	\$	(0.21)	\$	0.13	\$	(0.23)	\$	0.16		
Consolidated operations	\$	0.31	\$	0.43	\$	0.51	\$	0.74		

<sup>(1)</sup> The loss from discontinued operations, net of taxes in the quarter ended June 29, 2018 includes an \$18.0 million tax provision primarily related to the gain on the sale of the Fluid Handling business and a \$4.3 million loss to adjust for the final consideration related to the sale. See the Company's Form 10-K for the year ended December 31, 2017 and Form 10-Q for the quarter ended June 29, 2018 for additional information regarding the divestiture.

# Colfax Corporation Reconciliation of GAAP to Non-GAAP Financial Measures Amounts in thousands, except per share data (Unaudited)

		Three Months Ended				Six Months Ended					
	J	June 29, 2018		June 30, 2017		June 29, 2018		June 30, 2017			
Adjusted Net Income and Adjusted Net Income Per Share								_			
Net income from continuing operations attributable to Colfax Corporation $^{\left(1\right)}$	\$	64,186	\$	36,783	\$	91,558	\$	72,229			
Restructuring and other related charges- pretax		16,946		11,060		24,875		15,833			
Acquisition-related amortization and other non-cash charges- pretax (2)		19,381		13,683		40,062		27,077			
(Gain) Loss on short term investments-pretax		(4,591)		_		10,128		_			
Tax adjustment (3)		(20,740)		(5,823)		(31,897)		(11,221)			
Adjusted net income from continuing operations	\$	75,182	\$	55,703	\$	134,726	\$	103,918			
Adjusted net income margin from continuing operations		8.1%		6.6%		7.5%		6.6%			
Weighted-average shares outstanding - diluted		122,973		123,954		123,510		123,881			
Adjusted net income per share continuing operations	\$	0.61	\$	0.45	\$	1.09	\$	0.84			
Net income per share- diluted from continuing operations (GAAP)	\$	0.52	\$	0.30	\$	0.74	\$	0.58			
	_	Updat	dated Guidance		Previo		ous Guidance				
		Low		High		Low		High			
2018 Earnings Per Share								_			
Projected net income per share from continuing operations (GAAP)- diluted	\$	1.19	9	\$ 1.35	9	\$ 1.22	\$	1.37			
Restructuring and other related charges- pretax		0.58	В	0.58		0.31		0.31			
Acquisition-related amortization and other non-cash charges- pretax <sup>(2)</sup>		0.6	1	0.61		0.60		0.60			
Loss on short term investments- pretax		0.08	8	0.08		0.12		0.12			
Tax adjustment (3)		(0.3	1)	(0.32)	)	(0.20)		(0.20)			

<sup>(1)</sup> Net income from continuing operations attributable to Colfax Corporation for the respective periods is calculated using Net income from continuing operations less the income attributable to noncontrolling interest, net of taxes.

Projected adjusted net income per share

2.15

2.30

2.20

 $<sup>^{(2)}</sup>$  Includes amortization of acquired intangibles and fair value charges on acquired inventory.

<sup>(3)</sup> The effective tax rates used to calculate adjusted net income and adjusted net income per share for the second quarter and six months ended June 29, 2018 are 15.0% and 17.9%, respectively. These rates exclude the benefit of a \$12.5 million deferred tax asset valuation allowance reversal. The effective tax rates used to calculate adjusted net income and adjusted net income per share for the second quarter and six months ended June 30, 2017 are 29.6% and 28.0%, respectively. The estimated effective tax rate for adjusted net income and adjusted net income per share for the year ended December 31, 2018 is 20-22%.

# Colfax Corporation Reconciliation of GAAP to Non-GAAP Financial Measures Dollars in thousands (Unaudited)

		Three Months Ended				Six Months Ended				
	_	June 29, 2018		June 30, 2017		June 29, 2018		June 30, 2017		
<b>Continuing Operations</b>	_									
Operating income	\$	65,704	\$	70,122	\$	127,876	\$	130,345		
Operating income margin		7.1%		8.3%		7.1%		8.2%		
Restructuring and other related charges		16,946		11,060		24,875		15,833		
Adjusted operating income	\$	82,650	\$	81,182	\$	152,751	\$	146,178		
Adjusted operating income margin	_	8.9%		9.6%		8.5%		9.2%		

### **Colfax Corporation** Change in Sales, Orders and Backlog **Dollars in millions** (Unaudited)

			Air and Gas H	landling
	Net Sal	les	Orders	· · · · · · · · · · · · · · · · · · ·
	 \$	%	\$	%
For the three months ended June 30, 2017	\$ 848.0		\$ 339.8	
Components of Change:				
Existing businesses <sup>(1)</sup>	(6.0)	(0.7)%	(36.4)	(10.7)%
Acquisitions <sup>(2)</sup>	70.1	8.3 %	43.5	12.8 %
Foreign currency translation	13.2	1.6 %	12.7	3.7 %
	77.3	9.1 %	19.8	5.8 %
For the three months ended June 29, 2018	\$ 925.3		\$ 359.6	

				Air and Gas Handling					
	Net Sales				Or	rders		Backlog a	nt Period End
		\$	%		\$	%		\$	%
As of and for the six months ended June 30, 2017	\$	1,581.6		\$	675.4		\$	874.1	
Components of Change:									
Existing businesses <sup>(1)</sup>		30.0	1.9%		(119.9)	(17.8)%		(141.7)	(16.2)%
Acquisitions <sup>(2)</sup>		138.9	8.8%		90.2	13.4 %		101.2	11.6 %
Foreign currency translation		55.7	3.5%		41.0	6.1 %		3.9	0.4 %
		224.6	14.2%		11.3	1.7 %		(36.6)	(4.2)%
As of and for the six months ended June 29, 2018	\$	1,806.2		\$	686.7		\$	837.5	

<sup>(1)</sup> Excludes the impact of foreign exchange rate fluctuations and acquisitions, thus providing a measure of growth due to factors such as price, product mix and volume.
(2) Represents the incremental sales, orders and order backlog from the acquisition completed in our Air and Gas Handling segment, and incremental sales for acquisitions completed in our Fabrication Technology segment.

## Colfax Corporation Condensed Consolidated Balance Sheets Dollars in thousands, except share amounts (Unaudited)

	J	une 29, 2018	December 31, 2017		
ASSETS					
CURRENT ASSETS:					
Cash and cash equivalents	\$	257,700	\$	262,019	
Short term investments		_		149,608	
Trade receivables, less allowance for doubtful accounts of \$29,320 and \$31,488		986,271		970,199	
Inventories, net		490,159		429,627	
Other current assets		213,350		258,379	
Total current assets		1,947,480		2,069,832	
Property, plant and equipment, net		510,695		552,802	
Goodwill		2,505,377		2,538,544	
Intangible assets, net		960,154		1,017,203	
Other assets		538,997		531,316	
Total assets	\$	6,462,703	\$	6,709,697	
LIABILITIES AND EQUITY					
CURRENT LIABILITIES:					
Current portion of long-term debt	\$	6,180	\$	5,766	
Accounts payable		586,276		587,129	
Customer advances and billings in excess of costs incurred		149,019		145,853	
Accrued liabilities		333,046		358,632	
Total current liabilities		1,074,521		1,097,380	
Long-term debt, less current portion		1,067,415		1,055,305	
Other liabilities		783,327		829,748	
Total liabilities		2,925,263		2,982,433	
Equity:					
Common stock, $\$0.001$ par value; $400,000,000$ shares authorized; $118,925,914$ and $123,245,827$ issued and outstanding		119		123	
Additional paid-in capital		3,100,201		3,228,174	
Retained earnings		914,634		846,490	
Accumulated other comprehensive loss		(698,680)		(574,372)	
Total Colfax Corporation equity		3,316,274		3,500,415	
Noncontrolling interest		221,166		226,849	
Total equity		3,537,440		3,727,264	
	-				

Total liabilities and equity

6,462,703

\$

\$

6,709,697

### **Colfax Corporation Condensed Consolidated Statements of Cashflows** $Dollars\ in\ thousands$ (Unaudited)

		Six Months Ended				
	Ju	June 30, 2017				
Cash flows from operating activities:						
Net income	\$	70,821 \$	99,962			
Adjustments to reconcile net income to net cash (used in) provided by operating activities:						
Depreciation, amortization and impairment charges		71,958	68,606			
Stock-based compensation expense		12,835	11,931			
Non-cash interest expense		2,243	2,170			
Loss on short term investments		10,128	_			
Deferred income tax benefit		(19,656)	(3,700)			
Gain on sale of facility		(7,839)	(11,734)			
Loss on sale of business		4,337	_			
Changes in operating assets and liabilities:						
Trade receivables, net		(65,186)	(59,419)			
Inventories, net		(53,993)	(29,932)			
Accounts payable		19,878	5,470			
Customer advances and billings in excess of costs incurred		17,462	(1,352)			
Changes in other operating assets and liabilities		(29,326)	16,556			
Net cash provided by operating activities		33,662	98,558			
Cash flows from investing activities:						
Purchases of fixed assets		(24,808)	(26,755)			
Proceeds from sale of facility		14,634	16,106			
Acquisitions, net of cash received		(50,912)	(49,999)			
Sale of business, net		18,603	_			
Sale of short term investments, net		139,480	_			
Net cash provided by (used in) investing activities		96,997	(60,648)			
Cash flows from financing activities:						
Payments under term credit facility		(56,250)	(28,126)			
Proceeds from borrowings on revolving credit facilities and other		504,518	384,257			
Repayments of borrowings on revolving credit facilities and other		(422,361)	(720,473)			
Proceeds from borrowings on senior unsecured notes		_	374,451			
Proceeds from issuance of common stock, net		3,090	3,134			
Common stock repurchases		(143,902)	_			
Other		(838)	(8,329)			
Net cash (used in) provided by financing activities		(115,743)	4,914			
Effect of foreign exchange rates on Cash and cash equivalents		(19,235)	7,671			
(Decrease) increase in Cash and cash equivalents		(4,319)	50,495			
Cash and cash equivalents, beginning of period		262,019	221,730			
Cash and cash equivalents, end of period	\$	257,700 \$	272,225			