

THIRD QUARTER 2015 | EARNINGS CONFERENCE CALL

### FORWARD-LOOKING STATEMENTS

The following information contains forward-looking statements, including forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current facts. Forward-looking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to, factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission including its 2014 Annual Report on Form 10-K under the caption "Risk Factors". In addition, these statements are based on a number of assumptions that are subject to change. This presentation speaks only as of this date. Colfax disclaims any duty to update the information herein.





### Q3 2015 HIGHLIGHTS

- Adjusted net income of \$29.5 million (\$0.24 per share) compared to \$71.3 million (\$0.57 per share) in Q3 2014
- Net sales of \$969.1 million, a decrease of 16.8% from Q3 2014 net sales of \$1.164 billion (an organic decline of 6.5%)
- Adjusted operating income of \$58.6 million and adjusted operating income margin of 6.0%
- Third quarter gas- and fluid-handling orders of \$444.2 million compared to orders of \$539.4 million in Q3 2014, a decrease of 17.6% (an organic decline of 12.5%)
- Gas- and fluid-handling backlog of \$1.314 billion at period end



### YEAR TO DATE 2015 HIGHLIGHTS

- Adjusted net income of \$137.1 million (\$1.10 per share) compared to \$182.5 million (\$1.48 per share) in the nine months ended September 26, 2014
- Net sales of \$2.906 billion, a decrease of 15.0% from the nine months ended September 26, 2014 net sales of \$3.418 billion (an organic decline of 7.6%)
- Adjusted operating income of \$245.2 million and adjusted operating income margin of 8.4%
- Gas- and fluid-handling orders of \$1.393 billion compared to orders of \$1.717 billion in the nine months ended September 26, 2014, a decrease of 18.8% (an organic decline of 10.5%)





### GAS AND FLUID HANDLING Q3 2015 HIGHLIGHTS

- Net sales of \$481.9 million compared to net sales of \$564.7 million in Q3 2014, a decrease of 14.7% (an organic decline of 8.8%)
- Adjusted segment operating income of \$26.6 million and adjusted segment operating income margin of 5.5%
- Third quarter orders of \$444.2 million compared to orders of \$539.4 million in Q3 2014, a decrease of 17.6% (an organic decline of 12.5%)
- Backlog of \$1.314 billion at period end

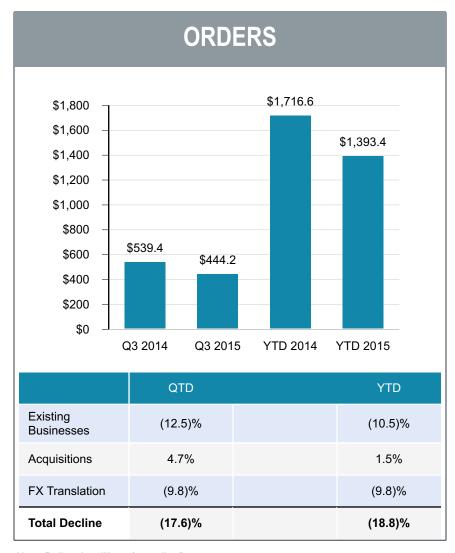


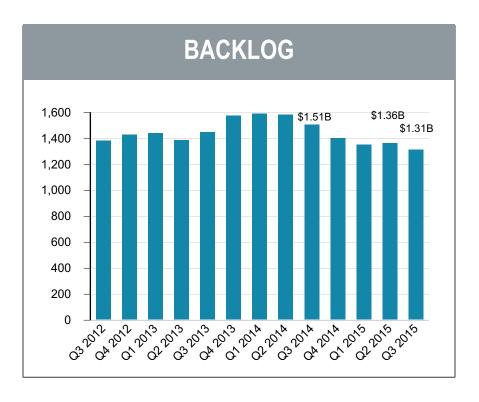
### **GAS AND FLUID HANDLING YTD 2015 HIGHLIGHTS**

- Net sales of \$1.409 billion compared to net sales of \$1.708 billion in the nine months ended September 26, 2014, a decrease of 17.5% (an organic decline of 9.0%)
- Adjusted segment operating income of \$127.1 million and adjusted segment operating income margin of 9.0%
- Orders of \$1.393 billion compared to orders of \$1.717 billion in the nine months ended September 26, 2014, a decrease of 18.8% (an organic decline of 10.5%)



### ORDERS AND BACKLOG



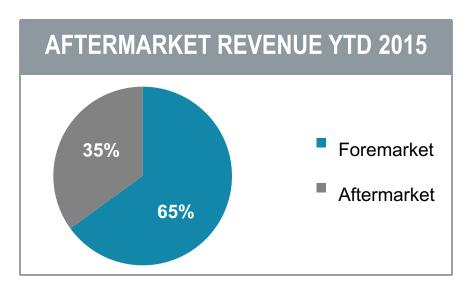


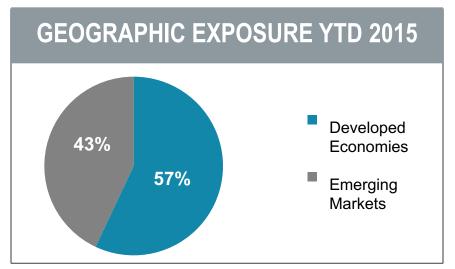
Note: Dollars in millions (unaudited).



### REVENUE



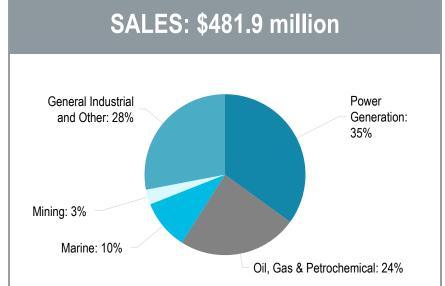




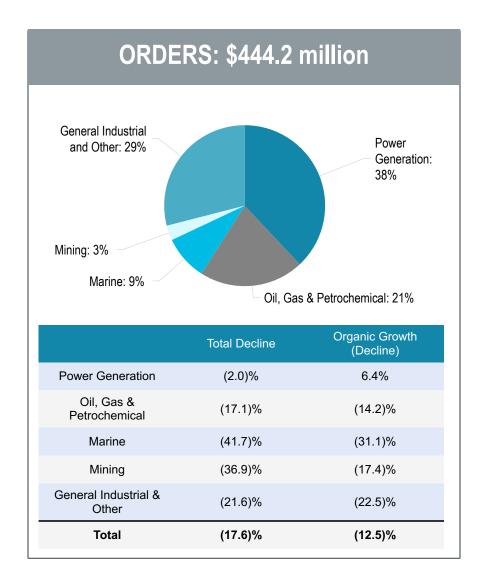
Note: Dollars in millions (unaudited).



### Q3 2015 SALES AND ORDERS BY END MARKET

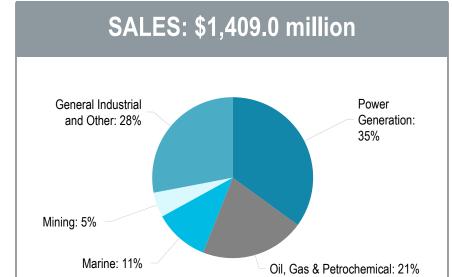


	Total (Decline) Growth	Organic (Decline) Growth
Power Generation	(16.1)%	(9.0)%
Oil, Gas & Petrochemical	6.1%	1.7%
Marine	(21.4)%	(8.1)%
Mining	(53.6)%	(35.8)%
General Industrial & Other	(15.9)%	(10.1)%
Total	(14.7)%	(8.8)%

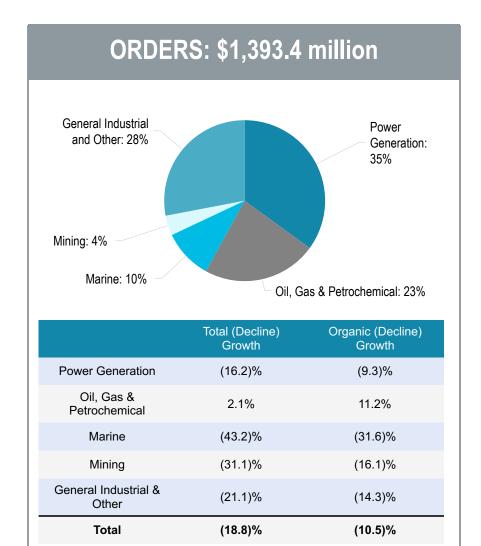




### YTD 2015 SALES AND ORDERS BY END MARKET



	Total Decline	Organic Decline
Power Generation	(20.0)%	(13.6)%
Oil, Gas & Petrochemical	(12.2)%	(4.8)%
Marine	(15.0)%	(0.9)%
Mining	(23.4)%	(8.6)%
General Industrial & Other	(17.8)%	(9.1)%
Total	(17.5)%	(9.0)%





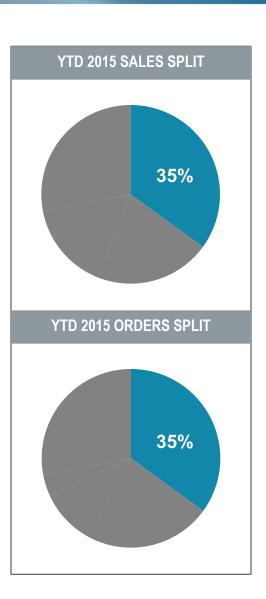
### POWER GENERATION MARKET PERSPECTIVE

#### SALES & ORDERS (DECLINE) GROWTH

	Q3 2015 v	s. Q3 2014	YTD 2015 vs. YTD 2014					
	Total	Organic	Total	Organic				
Sales	(16.1)%	(9.0)%	(20.0)%	(13.6)%				
Orders	(2.0)%	6.4%	(16.2)%	(9.3)%				

#### **HIGHLIGHTS**

- Served by both Howden and Colfax Fluid Handling
- Sales decline primarily due to SCR projects in China completed in 2014
- Outlook for new power construction and aftermarket products remains stable





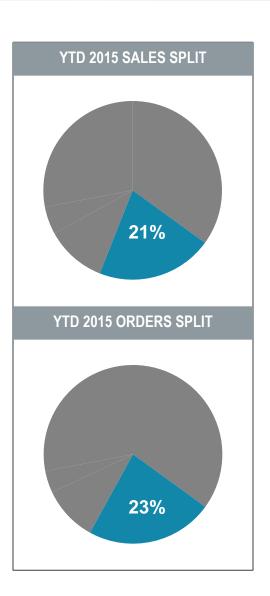
## OIL, GAS & PETROCHEMICAL MARKET PERSPECTIVE

#### SALES & ORDERS GROWTH (DECLINE)

	Q3 2015 v	s. Q3 2014	YTD 2015 v	s. YTD 2014
	Total	Organic	Total	Organic
Sales	6.1%	1.7%	(12.2)%	(4.8)%
Orders	(17.1)%	(14.2)%	2.1%	11.2%

#### **HIGHLIGHTS**

- Served by both Howden and Colfax Fluid Handling
- Period over period comparisons are difficult due to the timing of large projects
- Orders year to date remain up in a down end market





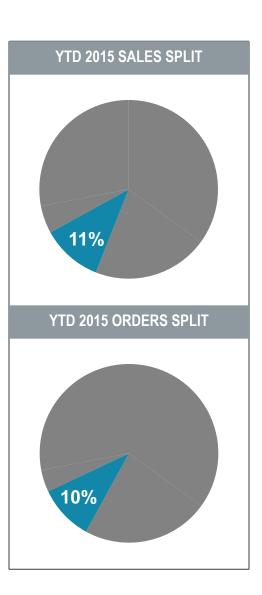
### MARINE MARKET PERSPECTIVE

#### **SALES & ORDERS DECLINE**

	Q3 2015 v	s. Q3 2014	YTD 2015 v	s. YTD 2014
	Total	Organic	Total	Organic
Sales	(21.4)%	(8.1)%	(15.0)%	(0.9)%
Orders	(41.7)%	(31.1)%	(43.2)%	(31.6)%

#### **HIGHLIGHTS**

- Primarily served by Colfax Fluid Handling
- Year over year comparisons affected by \$18 million Defense contract awarded in Q3 2014
- · Commercial ship building down
- Continued focus on aftermarket growth and expansion of product line



Note: Marine market comprised of commercial marine and government, or defense, customers



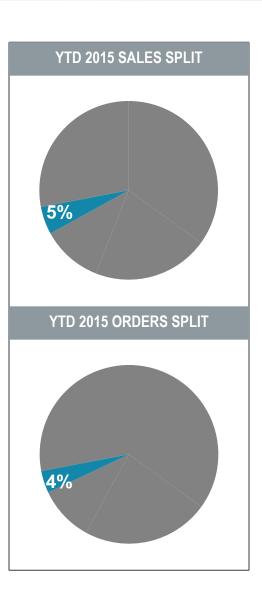
### MINING MARKET PERSPECTIVE

#### **SALES & ORDERS DECLINE**

	Q3 2015 v	s. Q3 2014	YTD 2015 v	s. YTD 2014
	Total	Organic	Total	Organic
Sales	(53.6)%	(35.8)%	(23.4)%	(8.6)%
Orders	(36.9)%	(17.4)%	(31.1)%	(16.1)%

#### **HIGHLIGHTS**

- Primarily served by Howden
- Remains a depressed market; focused on winning targeted projects





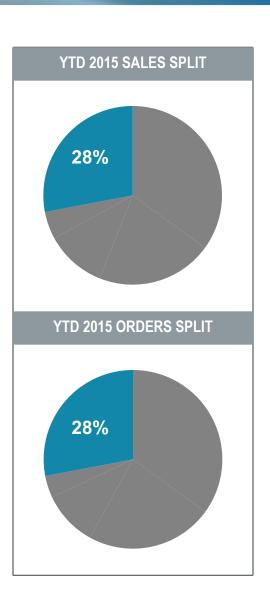
# GENERAL INDUSTRIAL & OTHER MARKET PERSPECTIVE

#### **SALES & ORDERS DECLINE**

	Q3 2015 v	s. Q3 2014	YTD 2015 v	s. YTD 2014
	Total	Organic	Total	Organic
Sales	(15.9)%	(10.1)%	(17.8)%	(9.1)%
Orders	(21.6)%	(22.5)%	(21.1)%	(14.3)%

#### **HIGHLIGHTS**

- Includes both Howden and Colfax Fluid Handling
- China air pollution reduction targets present opportunity, but expect delayed investment by end users







### **FABRICATION TECHNOLOGY Q3 2015 HIGHLIGHTS**

- Net sales of \$487.2 million compared to net sales of \$599.8 million in Q3 2014, a decrease of 18.8% (an organic decline of 4.4%)
  - Welding intensive industries down sharply, particularly oil and gas
- Adjusted segment operating income of \$42.4 million and adjusted segment operating income margin of 8.7%

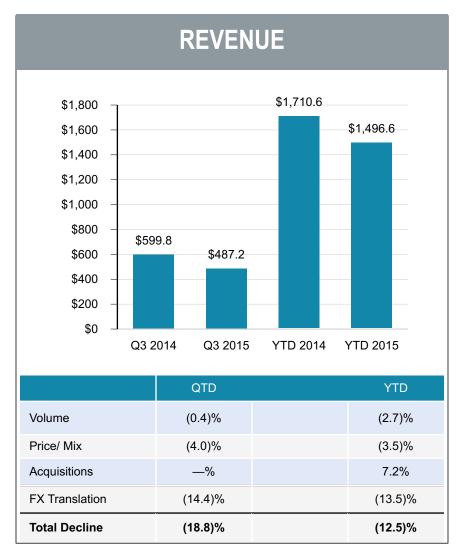


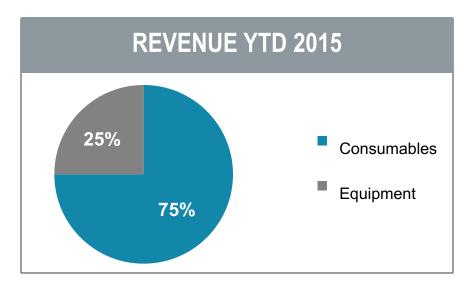
### **FABRICATION TECHNOLOGY YTD 2015 HIGHLIGHTS**

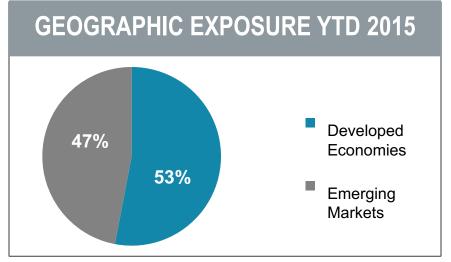
- Net sales of \$1.497 billion compared to net sales of \$1.711 billion in the nine months ended September 26, 2014, a decrease of 12.5% (an organic decline of 6.2%)
- Adjusted segment operating income of \$153.6 million and adjusted segment operating income margin of 10.3%



### REVENUE







Note: Dollars in millions (unaudited).





### **INCOME STATEMENT SUMMARY**

(unaudited)

		Three Mon	ths End	ed	Nine Months Ended							
	Septem	nber 25, 2015	Septer	mber 26, 2014	Septer	mber 25, 2015	Septer	mber 26, 2014				
Net sales	\$	969.1	\$	1,164.5	\$	2,905.6	\$	3,418.1				
Gross profit	\$	295.9	\$	373.2	\$	918.3	\$	1,087.0				
% of sales		30.5%		32.0%		31.6%		31.8%				
SG&A expense	\$	237.2	\$	245.4	\$	673.1	\$	756.1				
% of sales		24.5%		21.1%		23.2%		22.1%				
Adjusted operating income	\$	58.6	\$	127.8	\$	245.2	\$	330.9				
% of sales		6.0%		11.0%		8.4%		9.7%				
Adjusted net income	\$	29.5	\$	71.3	\$	137.1	\$	182.5				
% of sales		3.0%		6.1%		4.7%		5.3%				
Adjusted net income per share	\$	0.24	\$	0.57	\$	1.10	\$	1.48				

Refer to Appendix for Non-GAAP reconciliation and footnotes. Note: Dollars in millions, except per share amounts.





### **DISCLAIMER**

Colfax has provided financial information that has not been prepared in accordance with GAAP. These non-GAAP financial measures are projected adjusted net income, projected adjusted net income per share, adjusted net income, adjusted net income per share, adjusted operating income, adjusted operating income margin, organic sales growth (decline) and organic order growth (decline). Projected adjusted net income, projected adjusted net income per share, adjusted net income, adjusted net income per share, adjusted operating income and adjusted operating income margin exclude the impact of restructuring and other related charges. Projected adjusted net income, projected adjusted net income per share, adjusted net income, and adjusted net income per share for the nine months ended September 25, 2015 exclude the impact of the write-off of certain deferred financing fees and original issue discount associated with the refinancing of Colfax's credit agreement. Adjusted net income and adjusted net income per share for the nine months ended September 26, 2014 exclude the impact of the preferred stock conversion inducement payment. The effective tax rates used to calculate adjusted net income and adjusted net income per share are 27.5% and 28.5% for the three and nine months ended September 25, 2015, respectively, and 29.8% and 29.3% for the three and nine months ended September 26, 2014, respectively. Organic sales growth (decline) and organic order growth (decline) exclude the impact of acquisitions and foreign exchange rate fluctuations. These non-GAAP financial measures assist Colfax in comparing its operating performance on a consistent basis because, among other things, they remove the impact of restructuring and other related charges, write-off of certain deferred financing fees and original issue discount and the preferred stock conversion inducement payment.

Sales and order information by end market are estimates. We periodically update our customer groupings order to refine these estimates.



### NON-GAAP RECONCILIATION

(unaudited)

			Thre	e N	ionths En	ided Se	pte	Three Months Ended September 25, 2015								Three Months Ended September 26, 2014									
	Gas and Fluid Handling			_	Fabrication Technology		Corporate and Other		Total Colfax Corporation		Gas and Fluid Handling			Fabrication Technology			Corporate and Other		Total Colfax Corporation		-				
Net sales	\$	48	31,908	\$	48	87,236	\$	_	\$	96	69,144	\$	50	64,650	\$	599	9,803	\$	_	\$	1,16	64,453			
Operating income (loss)		20,376	4.2%		35,602	7.3%		(10,423)		45,555	4.7%		65,182	11.5%		65,283 1	10.9%		(11,659)	1	118,806	10.2%			
Restructuring and other related charges	_	6,258		_	6,813					13,071		_	2,079			6,869					8,948				
Adjusted operating income (loss)	\$	26,634	5.5%	\$	42,415	8.7%	\$	(10,423)	\$	58,626	6.0%	\$	67,261	11.9%	\$	72,152 1	12.0%	\$	(11,659)	\$ 1	27,754	11.0%			

	Nine Months Ended September 25, 2015								Nine Months Ended September 26, 2014									
	Gas and Fluid Handling		Fabrication Technology		Corporate and Other		Total Colfax Corporation		Fluid ng	Fabrica Techno		Corporate and Other						
Net sales	\$ 1,4	08,992	\$ 1,4	96,597	\$ —	\$ 2,9	05,589	\$ 1,70	07,539	\$ 1,7	'10,581	\$ —	\$ 3,4	18,120				
Operating income (loss)	115,535	8.2%	139,539	9.3%	(35,492)	219,582	7.6%	157,332	9.2%	185,986	10.9%	(41,106)	302,212	8.8%				
Restructuring and other related charges	11,562		14,096			25,658		11,617		17,117			28,734					
Adjusted operating income (loss)	\$ 127,097	9.0%	\$ 153,635	10.3%	\$ (35,492)	\$ 245,240	8.4%	\$ 168,949	9.9%	\$ 203,103	11.9%	\$ (41,106)	\$ 330,946	9.7%				

Note: Dollars in thousands.



### NON-GAAP RECONCILIATION

(unaudited)

		Three Mon	ths	s Ended		Nine Mont	hs E	nded
	Sep	tember 25, 2015	S	eptember 26, 2014	s	eptember 25, 2015	Se	ptember 26, 2014
Adjusted Net Income		_		_		_		
Net income attributable to Colfax Corporation	\$	18,359	\$	73,389	\$	123,542	\$	311,964
Restructuring and other related charges		13,071		8,948		25,658		28,734
Debt extinguishment charges - Refinancing of credit agreement		_		_		4,731		_
Tax adjustment <sup>(1)</sup>		(1,966)		(11,032)		(16,871)		(158,154)
Adjusted net income	\$	29,464	\$	71,305	\$	137,060	\$	182,544
Adjusted net income margin		3.0%		6.1%		4.7%		5.3%
Adjusted Net Income Per Share								
Net income available to Colfax Corporation common shareholders	\$	18,359	\$	73,389	\$	123,542	\$	290,051
Restructuring and other related charges		13,071		8,948		25,658		28,734
Debt extinguishment charges - Refinancing of credit agreement		_		_		4,731		_
Preferred stock conversion inducement payment <sup>(2)</sup>		_		_		_		19,565
Tax adjustment <sup>(1)</sup>		(1,966)		(11,032)		(16,871)		(158,154)
Adjusted net income available to Colfax Corporation common shareholders		29,464		71,305		137,060		180,196
Dividends on preferred stock <sup>(2)</sup>		_		_		_		2,348
	\$	29,464	\$	71,305	\$	137,060	\$	182,544
Weighted-average shares outstanding - diluted	12	25,032,267		125,380,566		125,133,606	1	23,624,735
Adjusted net income per share	\$	0.24	\$	0.57	\$	1.10	\$	1.48
Net income per share — diluted (in accordance with GAAP)	\$	0.15	\$	0.59	\$	0.99	\$	2.38

<sup>(1)</sup> The effective tax rates used to calculate adjusted net income and adjusted net income per share are 27.5% and 28.5% for the three and nine months ended September 25, 2015, respectively, and 29.8% and 29.3% for the three and nine months ended September 26, 2014, respectively.

<sup>(2)</sup> Adjusted net income per share for the period prior to February 12, 2014 was calculated under the if-converted method in accordance with GAAP. On February 12, 2014, the Series A Perpetual Convertible Preferred Stock were converted to Common stock and the Company paid a \$19.6 million conversion inducement to the holders of the Series A Perpetual Convertible Preferred Stock.



### CHANGE IN SALES, ORDERS AND BACKLOG

(unaudited)

	Net Sale	es	Orders	;		
	\$	%	\$	%		
For the three months ended September 26, 2014	\$ 1,164.5		\$ 539.4			
Components of Change:						
Existing Businesses	(76.0)	(6.5)%	(67.3)	(12.5)%		
Acquisitions <sup>(1)</sup>	24.3	2.1 %	25.6	4.7 %		
Foreign Currency Translation	(143.7)	(12.4)%	(53.5)	(9.8)%		
Total	(195.4)	(16.8)%	(95.2)	(17.6)%		
For the three months ended September 25, 2015	\$ 969.1		\$ 444.2			
	Net Sale	es	Orders	<b>.</b>	 Backlog at Pe	riod End
_	\$	%	\$	%	\$	%
As of and for the nine months ended September 26, 2014	\$ 3,418.1		\$ 1,716.6		\$ 1,506.5	
Components of Change:						
Existing Businesses	(259.2)	(7.6)%	(180.1)	(10.5)%	(67.5)	(4.5)%
Acquisitions <sup>(2)</sup>	147.6	4.3 %	25.6	1.5 %	35.2	2.3 %
Foreign Currency Translation	(400.9)	(11.7)%	(168.7)	(9.8)%	(160.4)	(10.6)%
- Total	(512.5)	(15.0)%	(323.2)	(18.8)%	(192.7)	(12.8)%
iotai	(512.5)	(15.0)%	(323.2)	(10.0)/0	(132.1)	(12.0)/0

<sup>(1)</sup> Represents the incremental sales and orders as a result of our acquisition of Roots blowers and compressors.

Note: Dollars in millions.



<sup>(2)</sup> Represents the incremental sales, orders and order backlog as a result of our acquisition of Roots blowers and compressors, and incremental sales as a result of our acquisition of Victor Technologies Holdings Inc.

## BALANCE SHEETS (unaudited)

	Septe	mber 25, 2015	December 31, 2014		
ASSETS					
CURRENT ASSETS:					
Cash and cash equivalents	\$	221,247	\$	305,448	
Trade receivables, less allowance for doubtful accounts of \$36,905 and \$27,256		990,452		1,029,150	
Inventories, net		449,891		442,732	
Other current assets		337,502		323,148	
Total current assets		1,999,092		2,100,478	
Property, plant and equipment, net		664,200		727,435	
Goodwill		2,876,011		2,873,023	
Intangible assets, net		1,004,232		1,043,583	
Other assets		496,361		491,842	
Total assets	\$	7,039,896	\$	7,236,361	
LIABILITIES AND EQUITY					
CURRENT LIABILITIES:					
Current portion of long-term debt	\$	16,517	\$	9,855	
Accounts payable		735,310		780,287	
Accrued liabilities		453,599		496,207	
Total current liabilities		1,205,426		1,286,349	
Long-term debt, less current portion		1,532,267		1,526,955	
Other liabilities		998,172		1,070,613	
Total liabilities		3,735,865		3,883,917	
Equity:					
Common stock, \$0.001 par value; 400,000,000 shares authorized; 124,232,426 and 123,730,578 issued and outstanding		124		124	
Additional paid-in capital		3,219,262		3,200,832	
Retained earnings		513,103		389,561	
Accumulated other comprehensive loss		(629,435)		(443,691)	
Total Colfax Corporation equity		3,103,054		3,146,826	
Noncontrolling interest		200,977		205,618	
Total equity		3,304,031		3,352,444	
Total liabilities and equity	\$	7,039,896	\$	7,236,361	

Note: Dollars in thousands.



### STATEMENTS OF CASH FLOWS

(unaudited)

	Nine Months Ended			
	<b>September 25, 2015</b>		September 26, 2014	
Cash flows from operating activities:				
Net income	\$	138,649	\$ 334,484	
Adjustments to reconcile net income to net cash provided by operating activities:		2 292 2	,	
Depreciation, amortization and impairment charges		110,776	129,448	
Stock-based compensation expense		11,886	13,081	
Non-cash interest expense		10,099	6,990	
Deferred income tax provision (benefit)		15	(151,788)	
Changes in operating assets and liabilities:				
Trade receivables, net		(38,972)	(38,666)	
Inventories, net		(20,967)	5,200	
Accounts payable		3,710	(82,874)	
Changes in other operating assets and liabilities		(63,058)	(14,353)	
Net cash provided by operating activities		152,138	201,522	
Cash flows from investing activities:				
Purchases of fixed assets, net		(32,729)	(59,050)	
Acquisitions, net of cash acquired		(184,500)	(948,800)	
Net cash used in investing activities		(217,229)	(1,007,850)	
Cash flows from financing activities:				
Borrowings under term credit facility		750,000	150,000	
Payments under term credit facility		(1,223,497)	_	
Proceeds from borrowings on revolving credit facilities and other		1,328,332	1,093,151	
Repayments of borrowings on revolving credit facilities and other		(835,232)	(1,023,565)	
Proceeds from issuance of common stock, net		3,116	612,982	
Preferred stock conversion inducement payment		_	(19,565)	
Payments of dividend on preferred stock		_	(3,853)	
Other		(9,796)	(22,250)	
Net cash provided by financing activities		12,923	786,900	
Effect of foreign exchange rates on Cash and cash equivalents		(32,033)	(5,253)	
Decrease in Cash and cash equivalents		(84,201)	(24,681)	
Cash and cash equivalents, beginning of period		305,448	311,301	
Cash and cash equivalents, end of period	\$	221,247	\$ 286,620	

Note: Dollars in thousands.



### 2015 OUTLOOK SUMMARY

(October Update)

REVENUE RANGE				
2015 Total	\$3.90 billion	То	\$3.95 billion	

EPS AND ADJUSTED NET INCOME RANGE				
2015 Net income per share	\$1.20	То	\$1.24	
Adjusted operating income (1)	\$345 million	То	\$352 million	
Adjusted net income - Colfax (2)	\$190 million	То	\$195 million	
2015 Adjusted net income per share (2)	\$1.52	То	\$1.56	

ASSUMPTIONS			
Restructuring costs	\$66 million		
Euro (average for year)	\$1.12		
Tax rate - adjusted basis (GAAP)	29% (25%)		
Outstanding shares	125 million		
Depreciation	\$84 million		
Amortization, including impairments	\$75 million		
Interest expense, excluding refinancing charge	\$44 million		

- (1) Excludes impact of restructuring charges.
- (2) Excludes impact of restructuring charges, gain on reversal of tax accruals and non-cash charges on debt refinancing.



Note: Guidance as of October 14, 2015.

### **2015 OUTLOOK SUMMARY**

(October Update)

In thousands, except per share data	201			15		
	Low			High		
Revenue	\$	3,900,000	\$	3,950,000		
Adjusted Operating Profit (1)		345,000		352,000		
Interest (2)		(44,000)		(44,000)		
Taxes		(88,000)		(90,000)		
Noncontrolling interest		(23,000)		(23,000)		
Adjusted Net Income - Colfax	\$	190,000	\$	195,000		
Adjust EPS	\$	1.52	\$	1.56		

<sup>(1)</sup> Includes transaction costs and year-one fair value adjustments from the Roots Acquisition of \$6 million.



<sup>(2)</sup> Excludes non-cash charges associated with the June 2015 refinancing of the principal credit facility.

### **NON-GAAP RECONCILIATION**

(October Update)

	2015 EPS Range			
	Low		High	
Projected net income per share - diluted	\$	1.20	\$	1.24
Restructuring costs		0.53		0.53
Non-cash charge on debt refinancing (1)		0.04		0.04
Tax adjustment (2)		(0.25)		(0.25)
Projected adjusted net income per share - diluted	\$	1.52	\$	1.56

<sup>(1)</sup> Reflects the non-cash charge associated with the June 2015 refinancing of the principal credit facility.



<sup>(2)</sup> Excludes gain on tax accrual reversals and tax implication of adjustments above.