

THIRD QUARTER 2015 |EARNINGS CONFERENCE CALL

## FORWARD-LOOKING STATEMENTS

The following information contains forward-looking statements, including forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current facts. Forward-looking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to, factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission including its 2014 Annual Report on Form 10-K under the caption "Risk Factors". In addition, these statements are based on a number of assumptions that are subject to change. This presentation speaks only as of this date. Colfax disclaims any duty to update the information herein.

## COLFAX

Q3 2015 RESULTS

## Q3 2015 HIGHLIGHTS

－Adjusted net income of $\$ 29.5$ million（\＄0．24 per share）compared to $\$ 71.3$ million（\＄0．57 per share）in Q3 2014
－Net sales of $\$ 969.1$ million，a decrease of 16．8\％from Q3 2014 net sales of $\$ 1.164$ billion（an organic decline of $6.5 \%$ ）
－Adjusted operating income of $\$ 58.6$ million and adjusted operating income margin of 6．0\％
－Third quarter gas－and fluid－handling orders of \＄444．2 million compared to orders of $\$ 539.4$ million in Q3 2014，a decrease of $17.6 \%$（an organic decline of 12．5\％）
－Gas－and fluid－handling backlog of $\$ 1.314$ billion at period end

## YEAR TO DATE 2015 HIGHLIGHTS

－Adjusted net income of $\$ 137.1$ million（\＄1．10 per share）compared to $\$ 182.5$ million（ $\$ 1.48$ per share）in the nine months ended September 26， 2014
－Net sales of $\$ 2.906$ billion，a decrease of $15.0 \%$ from the nine months ended September 26， 2014 net sales of $\$ 3.418$ billion（an organic decline of $7.6 \%$ ）
－Adjusted operating income of $\$ 245.2$ million and adjusted operating income margin of $8.4 \%$
－Gas－and fluid－handling orders of $\$ 1.393$ billion compared to orders of $\$ 1.717$ billion in the nine months ended September 26，2014，a decrease of $18.8 \%$（an organic decline of $10.5 \%$ ）

## COLFAX

GAS AND FLUID HANDLING

## GAS AND FLUID HANDLING Q3 2015 HIGHLIGHTS

- Net sales of $\$ 481.9$ million compared to net sales of $\$ 564.7$ million in Q3 2014, a decrease of 14.7\% (an organic decline of $8.8 \%$ )
- Adjusted segment operating income of $\$ 26.6$ million and adjusted segment operating income margin of $5.5 \%$
- Third quarter orders of $\$ 444.2$ million compared to orders of $\$ 539.4$ million in Q3 2014, a decrease of 17.6\% (an organic decline of 12.5\%)
- Backlog of $\$ 1.314$ billion at period end


## GAS AND FLUID HANDLING YTD 2015 HIGHLIGHTS

－Net sales of $\$ 1.409$ billion compared to net sales of $\$ 1.708$ billion in the nine months ended September 26，2014，a decrease of 17．5\％（an organic decline of 9．0\％）
－Adjusted segment operating income of $\$ 127.1$ million and adjusted segment operating income margin of $9.0 \%$
－Orders of $\$ 1.393$ billion compared to orders of $\$ 1.717$ billion in the nine months ended September 26，2014，a decrease of $18.8 \%$（an organic decline of 10．5\％）

## ORDERS AND BACKLOG

ORDERS


BACKLOG


## REVENUE

## REVENUE

## AFTERMARKET REVENUE YTD 2015




## GEOGRAPHIC EXPOSURE YTD 2015



## Q3 2015 SALES AND ORDERS BY END MARKET

## SALES: \$481.9 million

| General Industrial |
| :---: | :---: |
| and Other: 28\% |

ORDERS: \$444.2 million

|  |  |  |
| :---: | :---: | :---: |
|  | Total Decline | Organic Growth (Decline) |
| Power Generation | (2.0)\% | 6.4\% |
| Oil, Gas \& Petrochemical | (17.1)\% | (14.2)\% |
| Marine | (41.7)\% | (31.1)\% |
| Mining | (36.9)\% | (17.4)\% |
| General Industrial \& Other | (21.6)\% | (22.5)\% |
| Total | (17.6)\% | (12.5)\% |

## YTD 2015 SALES AND ORDERS BY END MARKET

## SALES: $\$ 1,409.0$ million

| General Industrial |
| :---: | :---: | :---: |
| and Other: 28\% |

ORDERS: $\$ 1,393.4$ million

| General Industrial and Other: 28\% | Power Generation: 35\% |  |
| :---: | :---: | :---: |
|  | Total (Decline) Growth | Organic (Decline) Growth |
| Power Generation | (16.2)\% | (9.3)\% |
| Oil, Gas \& Petrochemical | 2.1\% | 11.2\% |
| Marine | (43.2)\% | (31.6)\% |
| Mining | (31.1)\% | (16.1)\% |
| General Industrial \& Other | (21.1)\% | (14.3)\% |
| Total | (18.8)\% | (10.5)\% |

## POWER GENERATION MARKET PERSPECTIVE

## SALES \& ORDERS (DECLINE) GROWTH

|  | Q3 2015 vs. Q3 2014 |  | YTD 2015 vs. YTD 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total | Organic | Total | Organic |
| Sales | (16.1)\% | (9.0)\% | (20.0)\% | (13.6)\% |
| Orders | (2.0)\% | 6.4\% | (16.2)\% | (9.3)\% |

## HIGHLIGHTS

- Served by both Howden and Colfax Fluid Handling
- Sales decline primarily due to SCR projects in China completed in 2014
- Outlook for new power construction and aftermarket products remains stable

YTD 2015 SALES SPLIT


YTD 2015 ORDERS SPLIT


## OIL, GAS \& PETROCHEMICAL MARKET PERSPECTIVE

| SALES \& ORDERS GROWTH (DECLINE) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Q3 2015 vs. Q3 2014 |  | YTD 2015 vs. YTD 2014 |  |
|  | Total | Organic | Total | Organic |
| Sales | 6.1\% | 1.7\% | (12.2)\% | (4.8)\% |
| Orders | (17.1)\% | (14.2)\% | 2.1\% | 11.2\% |
| HIGHLIGHTS |  |  |  |  |
| - Served by both Howden and Colfax Fluid Handling <br> - Period over period comparisons are difficult due to the timing of large projects <br> - Orders year to date remain up in a down end market |  |  |  |  |



## MARINE MARKET PERSPECTIVE

SALES \＆ORDERS DECLINE

|  | Q3 2015 vs．Q3 2014 |  | YTD 2015 vs．YTD 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total | Organic | Total | Organic |
| Sales | （21．4）\％ | （8．1）\％ | （15．0）\％ | （0．9）\％ |
| Orders | （41．7）\％ | （31．1）\％ | （43．2）\％ | （31．6）\％ |

## HIGHLIGHTS

－Primarily served by Colfax Fluid Handling
－Year over year comparisons affected by $\$ 18$ million Defense contract awarded in Q3 2014
－Commercial ship building down
－Continued focus on aftermarket growth and expansion of product line

YTD 2015 SALES SPLIT


$$
\text { YTD } 2015 \text { ORDERS SPLIT }
$$



## MINING MARKET PERSPECTIVE

| SALES \& ORDERS DECLINE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Q3 2015 vs. Q3 2014 |  | YTD 2015 vs. YTD 2014 |  |
|  | Total | Organic | Total | Organic |
| Sales | (53.6)\% | (35.8)\% | (23.4)\% | (8.6)\% |
| Orders | (36.9)\% | (17.4)\% | (31.1)\% | (16.1)\% |
| HIGHLIGHTS |  |  |  |  |
| - Primarily served by Howden <br> - Remains a depressed market; focused on winning targeted projects |  |  |  |  |



## GENERAL INDUSTRIAL \＆OTHER MARKET PERSPECTIVE

| SALES \＆ORDERS DECLINE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Q3 2015 vs．Q3 2014 |  | YTD 2015 vs．YTD 2014 |  |
|  | Total | Organic | Total | Organic |
| Sales | （15．9）\％ | （10．1）\％ | （17．8）\％ | （9．1）\％ |
| Orders | （21．6）\％ | （22．5）\％ | （21．1）\％ | （14．3）\％ |
| HIGHLIGHTS |  |  |  |  |
| －Includes both Howden and Colfax Fluid Handling <br> －China air pollution reduction targets present opportunity，but expect delayed investment by end users |  |  |  |  |

YTD 2015 SALES SPLIT


YTD 2015 ORDERS SPLIT


## 

FABRICATION TECHNOLOGY

## FABRICATION TECHNOLOGY Q3 2015 HIGHLIGHTS

- Net sales of $\$ 487.2$ million compared to net sales of $\$ 599.8$ million in Q3 2014, a decrease of $18.8 \%$ (an organic decline of $4.4 \%$ )
- Welding intensive industries down sharply, particularly oil and gas
- Adjusted segment operating income of $\$ 42.4$ million and adjusted segment operating income margin of $8.7 \%$


## FABRICATION TECHNOLOGY YTD 2015 HIGHLIGHTS

－Net sales of $\$ 1.497$ billion compared to net sales of $\$ 1.711$ billion in the nine months ended September 26，2014，a decrease of 12．5\％（an organic decline of 6．2\％）
－Adjusted segment operating income of $\$ 153.6$ million and adjusted segment operating income margin of $10.3 \%$

## REVENUE

## REVENUE



REVENUE YTD 2015


## GEOGRAPHIC EXPOSURE YTD 2015




RESULTS OF OPERATIONS

## INCOME STATEMENT SUMMARY

## (unaudited)

|  | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 25, 2015 |  | September 26, 2014 |  | September 25, 2015 |  | September 26, 2014 |  |
| Net sales | \$ | 969.1 | \$ | 1,164.5 | \$ | 2,905.6 | \$ | 3,418.1 |
| Gross profit | \$ | 295.9 | \$ | 373.2 | \$ | 918.3 | \$ | 1,087.0 |
| \% of sales |  | 30.5\% |  | 32.0\% |  | 31.6\% |  | 31.8\% |
| SG\&A expense | \$ | 237.2 | \$ | 245.4 | \$ | 673.1 | \$ | 756.1 |
| \% of sales |  | 24.5\% |  | 21.1\% |  | 23.2\% |  | 22.1\% |
| Adjusted operating income | \$ | 58.6 | \$ | 127.8 | \$ | 245.2 | \$ | 330.9 |
| \% of sales |  | 6.0\% |  | 11.0\% |  | 8.4\% |  | 9.7\% |
| Adjusted net income | \$ | 29.5 | \$ | 71.3 | \$ | 137.1 | \$ | 182.5 |
| \% of sales |  | 3.0\% |  | 6.1\% |  | 4.7\% |  | 5.3\% |
| Adjusted net income per share | \$ | 0.24 | \$ | 0.57 | \$ | 1.10 | \$ | 1.48 |

## COLFAX

APPENDIX

## DISCLAIMER

Colfax has provided financial information that has not been prepared in accordance with GAAP. These non-GAAP financial measures are projected adjusted net income, projected adjusted net income per share, adjusted net income, adjusted net income per share, adjusted operating income, adjusted operating income margin, organic sales growth (decline) and organic order growth (decline). Projected adjusted net income, projected adjusted net income per share, adjusted net income, adjusted net income per share, adjusted operating income and adjusted operating income margin exclude the impact of restructuring and other related charges. Projected adjusted net income, projected adjusted net income per share, adjusted net income, and adjusted net income per share for the nine months ended September 25,2015 exclude the impact of the write-off of certain deferred financing fees and original issue discount associated with the refinancing of Colfax's credit agreement. Adjusted net income and adjusted net income per share for the nine months ended September 26, 2014 exclude the impact of the preferred stock conversion inducement payment. The effective tax rates used to calculate adjusted net income and adjusted net income per share are $27.5 \%$ and $28.5 \%$ for the three and nine months ended September 25, 2015, respectively, and 29.8\% and 29.3\% for the three and nine months ended September 26, 2014, respectively. Organic sales growth (decline) and organic order growth (decline) exclude the impact of acquisitions and foreign exchange rate fluctuations. These non-GAAP financial measures assist Colfax in comparing its operating performance on a consistent basis because, among other things, they remove the impact of restructuring and other related charges, write-off of certain deferred financing fees and original issue discount and the preferred stock conversion inducement payment.

Sales and order information by end market are estimates. We periodically update our customer groupings order to refine these estimates.

## NON-GAAP RECONCILIATION <br> (unaudited)

|  | Three Months Ended September 25, 2015 |  |  |  |  |  |  |  |  |  |  | Three Months Ended September 26, 2014 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gas and Fluid Handling |  |  | Fabrication Technology |  |  | Corporate and Other |  | Total Colfax Corporation |  |  | Gas and Fluid Handling |  |  | Fabrication Technology |  |  | Corporate and Other |  | Total Colfax Corporation |  |  |
| Net sales | \$ |  | 481,908 | \$ |  | 487,236 | \$ | - | \$ |  | 969,144 | \$ |  | 564,650 | \$ |  | 599,803 | \$ | - | \$ |  | 64,453 |
| Operating income (loss) |  | 20,376 | 4.2\% |  | 35,602 | 7.3\% |  | $(10,423)$ |  | 45,555 | 4.7\% |  | 65,182 | 11.5\% |  | 65,283 | 10.9\% |  | $(11,659)$ |  | 118,806 | 10.2\% |
| Restructuring and other related charges |  | 6,258 |  |  | 6,813 |  |  | - |  | 13,071 |  |  | 2,079 |  |  | 6,869 |  |  | - |  | 8,948 |  |
| Adjusted operating income (loss) | \$ | 26,634 | 5.5\% | \$ | 42,415 | 8.7\% | \$ | $(10,423)$ | \$ | 58,626 | 6.0\% | \$ | 67,261 | 11.9\% | \$ | 72,152 | 12.0\% | \$ | $(11,659)$ | \$ | 127,754 | $\underline{\text { 11.0\% }}$ |


|  | Nine Months Ended September 25, 2015 |  |  |  |  |  |  |  |  |  | Nine Months Ended September 26, 2014 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gas and Fluid Handling |  | Fabrication Technology |  |  | Corporate and Other |  | Total Colfax Corporation |  |  | Gas and Fluid Handling |  |  | Fabrication Technology |  |  | Corporate and Other |  | Total Colfax Corporation |  |
| Net sales | \$ 1,4 | 8,992 | \$ | 1,49 | 66,597 | \$ | - | \$ |  | 5,589 | \$ | 1,707 | 7,539 | \$ |  | 10,581 | \$ | - | \$ 3,4 | 8,120 |
| Operating income (loss) | 115,535 | 8.2\% |  | 139,539 | 9.3\% |  | $(35,492)$ |  | 219,582 | 7.6\% |  | 157,332 | 9.2\% |  | 185,986 | 10.9\% |  | $(41,106)$ | 302,212 | 8.8\% |
| Restructuring and other related charges | 11,562 |  |  | 14,096 |  |  | - |  | 25,658 |  |  | 11,617 |  |  | 17,117 |  |  | - | 28,734 |  |
| Adjusted operating income (loss) | \$ 127,097 | 9.0\% |  | 153,635 | 10.3\% | \$ | $(35,492)$ |  | 245,240 | 8.4\% |  | 168,949 | 9.9\% |  | 203,103 | 11.9\% | \$ | $(41,106)$ | \$ 330,946 | $\underline{\text { 9.7\% }}$ |

## NON-GAAP RECONCILIATION

(unaudited)

|  | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 25, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 26, } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 25, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 26, } \\ 2014 \\ \hline \end{gathered}$ |  |
| Adjusted Net Income |  |  |  |  |  |  |  |  |
| Net income attributable to Colfax Corporation | \$ | 18,359 | \$ | 73,389 | \$ | 123,542 | \$ | 311,964 |
| Restructuring and other related charges |  | 13,071 |  | 8,948 |  | 25,658 |  | 28,734 |
| Debt extinguishment charges - Refinancing of credit agreement |  | - |  | - |  | 4,731 |  |  |
| Tax adjustment ${ }^{(1)}$ |  | $(1,966)$ |  | $(11,032)$ |  | $(16,871)$ |  | $(158,154)$ |
| Adjusted net income | \$ | 29,464 | \$ | 71,305 | \$ | 137,060 | \$ | 182,544 |
| Adjusted net income margin |  | 3.0\% |  | 6.1\% |  | 4.7\% |  | 5.3\% |
| Adjusted Net Income Per Share |  |  |  |  |  |  |  |  |
| Net income available to Colfax Corporation common shareholders | \$ | 18,359 | \$ | 73,389 | \$ | 123,542 | \$ | 290,051 |
| Restructuring and other related charges |  | 13,071 |  | 8,948 |  | 25,658 |  | 28,734 |
| Debt extinguishment charges - Refinancing of credit agreement |  | - |  | - |  | 4,731 |  | - |
| Preferred stock conversion inducement payment ${ }^{(2)}$ |  | - |  | - |  | - |  | 19,565 |
| Tax adjustment ${ }^{(1)}$ |  | $(1,966)$ |  | $(11,032)$ |  | $(16,871)$ |  | $(158,154)$ |
| Adjusted net income available to Colfax Corporation common shareholders |  | 29,464 |  | 71,305 |  | 137,060 |  | 180,196 |
| Dividends on preferred stock ${ }^{(2)}$ |  | - |  | - |  | - |  | 2,348 |
|  | \$ | 29,464 | \$ | 71,305 | \$ | 137,060 | \$ | 182,544 |
| Weighted-average shares outstanding - diluted |  | ,032,267 |  | 380,566 |  | ,133,606 |  | 3,624,735 |
| Adjusted net income per share | \$ | 0.24 | \$ | 0.57 | \$ | 1.10 | \$ | 1.48 |
| Net income per share - diluted (in accordance with GAAP) | \$ | 0.15 | \$ | 0.59 | \$ | 0.99 | \$ | 2.38 |
| (1) The effective tax rates used to calculate adjusted net income and adjusted net income per share are $27.5 \%$ and $28.5 \%$ for the three and nine months ended September 25 , 2015, respectively, and $29.8 \%$ and $29.3 \%$ for the three and nine months ended September 26,2014 , respectively. |  |  |  |  |  |  |  |  |
| Adjusted net income per share for the period prior to February 12,2014 was calculated under the if-converted method in accordance with GAAP. On February 12, 2014, the Series APerpetual Convertible Preferred Stock were converted to Common stock and the Company paid a $\$ 19.6$ million conversion inducement to the holders of the Series A Perpetual Convertible Preferred Stock. |  |  |  |  |  |  |  |  |

## CHANGE IN SALES, ORDERS AND BACKLOG

For the three months ended September 26, 2014

| Net Sales |  |
| :---: | :---: |
| $\frac{\$}{\$ 1,164.5}$ | $\frac{2}{c}$ Orders |

Components of Change:
Existing Businesses

|  | $(76.0)$ | $(6.5) \%$ | $(67.3)$ |
| :---: | :---: | :---: | :---: |
| 24.3 | $2.1 \%$ | 25.6 | $(12.5) \%$ |
|  | $(143.7)$ | $(12.4) \%$ | $(53.5)$ |
|  | $(195.4)$ | $(16.8) \%$ | $(95.2)$ |
|  |  |  |  |

For the three months ended September 25, 2015


Components of Change:

| Existing Businesses |  | (259.2) | (7.6)\% |  | (180.1) | (10.5)\% |  | (67.5) | (4.5)\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Acquisitions ${ }^{(2)}$ |  | 147.6 | 4.3 \% |  | 25.6 | 1.5 \% |  | 35.2 | 2.3 \% |
| Foreign Currency Translation |  | (400.9) | (11.7)\% |  | (168.7) | (9.8)\% |  | (160.4) | (10.6)\% |
| Total |  | (512.5) | (15.0)\% |  | (323.2) | (18.8)\% |  | (192.7) | (12.8)\% |
| As of and for the nine months ended September 25, 2015 | \$ | 2,905.6 |  | \$ | 1,393.4 |  | \$ | 1,313.8 |  |

(1) Represents the incremental sales and orders as a result of our acquisition of Roots blowers and compressors.
(2) Represents the incremental sales, orders and order backlog as a result of our acquisition of Roots blowers and compressors, and incremental sales as a result of our acquisition of Victor Technologies Holdings Inc.

## BALANCE SHEETS <br> (unaudited)

|  | September 25, 2015 |  | December 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| CURRENT ASSETS: |  |  |  |  |
| Cash and cash equivalents | \$ | 221,247 | \$ | 305,448 |
| Trade receivables, less allowance for doubtful accounts of \$36,905 and \$27,256 |  | 990,452 |  | 1,029,150 |
| Inventories, net |  | 449,891 |  | 442,732 |
| Other current assets |  | 337,502 |  | 323,148 |
| Total current assets |  | 1,999,092 |  | 2,100,478 |
| Property, plant and equipment, net |  | 664,200 |  | 727,435 |
| Goodwill |  | 2,876,011 |  | 2,873,023 |
| Intangible assets, net |  | 1,004,232 |  | 1,043,583 |
| Other assets |  | 496,361 |  | 491,842 |
| Total assets | \$ | $\xrightarrow{7,039,896}$ | \$ | 7,236,361 |
|  |  |  |  |  |
| LIABILITIES AND EQUITY |  |  |  |  |
| CURRENT LIABILITIES: |  |  |  |  |
| Current portion of long-term debt | \$ | 16,517 | \$ | 9,855 |
| Accounts payable |  | 735,310 |  | 780,287 |
| Accrued liabilities |  | 453,599 |  | 496,207 |
| Total current liabilities |  | 1,205,426 |  | 1,286,349 |
| Long-term debt, less current portion |  | 1,532,267 |  | 1,526,955 |
| Other liabilities |  | 998,172 |  | 1,070,613 |
| Total liabilities |  | 3,735,865 |  | 3,883,917 |
| Equity: |  |  |  |  |
| Common stock, $\$ 0.001$ par value; $400,000,000$ shares authorized; $124,232,426$ and $123,730,578$ issued and outstanding |  | 124 |  | 124 |
| Additional paid-in capital |  | 3,219,262 |  | 3,200,832 |
| Retained earnings |  | 513,103 |  | 389,561 |
| Accumulated other comprehensive loss |  | $(629,435)$ |  | $(443,691)$ |
| Total Colfax Corporation equity |  | 3,103,054 |  | 3,146,826 |
| Noncontrolling interest |  | 200,977 |  | 205,618 |
| Total equity |  | 3,304,031 |  | 3,352,444 |
| Total liabilities and equity | \$ | $\underline{7,039,896}$ | \$ | 7,236,361 |

Note: Dollars in thousands.

## STATEMENTS OF CASH FLOWS <br> (unaudited)

|  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 25, 2015 |  | September 26, 2014 |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 138,649 | \$ | 334,484 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation, amortization and impairment charges |  | 110,776 |  | 129,448 |
| Stock-based compensation expense |  | 11,886 |  | 13,081 |
| Non-cash interest expense |  | 10,099 |  | 6,990 |
| Deferred income tax provision (benefit) |  | 15 |  | $(151,788)$ |
| Changes in operating assets and liabilities: |  |  |  |  |
| Trade receivables, net |  | $(38,972)$ |  | $(38,666)$ |
| Inventories, net |  | $(20,967)$ |  | 5,200 |
| Accounts payable |  | 3,710 |  | $(82,874)$ |
| Changes in other operating assets and liabilities |  | $(63,058)$ |  | $(14,353)$ |
| Net cash provided by operating activities |  | 152,138 |  | 201,522 |
| Cash flows from investing activities: |  |  |  |  |
| Purchases of fixed assets, net |  | $(32,729)$ |  | $(59,050)$ |
| Acquisitions, net of cash acquired |  | $(184,500)$ |  | $(948,800)$ |
| Net cash used in investing activities |  | $(217,229)$ |  | $(1,007,850)$ |
| Cash flows from financing activities: |  |  |  |  |
| Borrowings under term credit facility |  | 750,000 |  | 150,000 |
| Payments under term credit facility |  | $(1,223,497)$ |  | - |
| Proceeds from borrowings on revolving credit facilities and other |  | 1,328,332 |  | 1,093,151 |
| Repayments of borrowings on revolving credit facilities and other |  | $(835,232)$ |  | $(1,023,565)$ |
| Proceeds from issuance of common stock, net |  | 3,116 |  | 612,982 |
| Preferred stock conversion inducement payment |  | - |  | $(19,565)$ |
| Payments of dividend on preferred stock |  | - |  | $(3,853)$ |
| Other |  | (9,796) |  | $(22,250)$ |
| Net cash provided by financing activities |  | 12,923 |  | 786,900 |
| Effect of foreign exchange rates on Cash and cash equivalents |  | $(32,033)$ |  | $(5,253)$ |
| Decrease in Cash and cash equivalents |  | $(84,201)$ |  | $(24,681)$ |
| Cash and cash equivalents, beginning of period |  | 305,448 |  | 311,301 |
| Cash and cash equivalents, end of period | \$ | 221,247 | \$ | 286,620 |

Note: Dollars in thousands.

2015 OUTLOOK SUMMARY (October Update)

| REVENUE RANGE |  |  |  |
| :---: | :---: | :---: | :---: |
| 2015 Total | $\$ 3.90$ billion | To | $\$ 3.95$ billion |


| EPS AND ADJUSTED NEI INCOM/E RANGE |  |  |  |
| :---: | :---: | :---: | :---: |
| 2015 Net income per share | $\$ 1.20$ | To | $\$ 1.24$ |
| Adjusted operating income $^{(1)}$ | $\$ 345$ million | To | $\$ 352$ million |
| ${\text { Adjusted net income }- \text { Colfax }^{(2)}}^{\text {(2) }}$ | $\$ 190$ million | To | $\$ 195$ million |
| 2015 Adjusted net income per share ${ }^{(2)}$ | $\$ 1.52$ | To | $\$ 1.56$ |


| ASSUMPTONS |  |
| :--- | :---: |
| Restructuring costs | $\$ 66$ million |
| Euro (average for year) | $\$ 1.12$ |
| Tax rate - adjusted basis (GAAP) | $\mathbf{2 9 \%}$ (25\%) |
| Outstanding shares | $\mathbf{1 2 5}$ million |
| Depreciation | $\$ 84$ million |
| Amortization, including impairments | $\$ 75$ million |
| Interest expense, excluding refinancing charge | $\$ 44$ million |

(1) Excludes impact of restructuring charges.
(2) Excludes impact of restructuring charges, gain on reversal of tax accruals and non-cash charges on debt refinancing.

## 2015 OUTLOOK SUMMARY

## (October Update)

In thousands, except per share data

Revenue

Adjusted Operating Profit ${ }^{(1)}$
Interest ${ }^{(2)}$
Taxes
Noncontrolling interest
Adjusted Net Income - Colfax

Adjust EPS

2015

| Low |  |  |
| :--- | :--- | :--- | :--- |
| $\$ 3,900,000$ |  | High |
| $\$ 3,950,000$ |  |  |


|  | 345,000 |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  | 352,000 |
|  | $(44,000)$ |  | $(44,000)$ |
|  | $(88,000)$ |  | $(90,000)$ |
|  | $(23,000)$ |  | $(23,000)$ |
| $\$$ | 190,000 | $\$$ | 195,000 |
|  |  |  |  |

(1) Includes transaction costs and year-one fair value adjustments from the Roots Acquisition of $\$ 6$ million.
(2) Excludes non-cash charges associated with the June 2015 refinancing of the principal credit facility.

|  | 2015 EPS Range |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Low |  | High |  |
| Projected net income per share - diluted | \$ | 1.20 | \$ | 1.24 |
| Restructuring costs |  | 0.53 |  | 0.53 |
| Non-cash charge on debt refinancing ${ }^{(1)}$ |  | 0.04 |  | 0.04 |
| Tax adjustment ${ }^{(2)}$ |  | (0.25) |  | (0.25) |
| Projected adjusted net income per share - diluted | \$ | 1.52 | \$ | 1.56 |

(1) Reflects the non-cash charge associated with the June 2015 refinancing of the principal credit facility.
(2) Excludes gain on tax accrual reversals and tax implication of adjustments above.

