These slides and accompanying oral presentation contain forward-looking statements, including forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current fact. Forward-looking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission including its 2013 Annual Report on Form 10-K under the caption "Risk Factors." In addition, these statements are based on a number of assumptions that are subject to change. These slides speak only as of this date. Colfax disclaims any duty to update the information herein.

The term "Colfax" in reference to the activities described in these slides may mean one or more of Colfax's global operating subsidiaries and/or their internal business divisions and does not necessarily indicate activities engaged in by Colfax Corporation.
<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Presenter</th>
</tr>
</thead>
<tbody>
<tr>
<td>1:00 PM</td>
<td>Opening Remarks</td>
<td>Steve Simms, President &amp; CEO</td>
</tr>
<tr>
<td>2:00 PM</td>
<td>Business Segment Presentations</td>
<td>Clay Kiefaber, EVP &amp; ESAB CEO</td>
</tr>
<tr>
<td>2:30 PM</td>
<td>Break &amp; Breakouts</td>
<td>Management</td>
</tr>
<tr>
<td>3:30 PM</td>
<td>Business Segment Presentations</td>
<td>Darryl Mayhorn, SVP &amp; CFH CEO</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Ian Brander, Howden CEO</td>
</tr>
<tr>
<td>4:20 PM</td>
<td>Business Development</td>
<td>Dan Pryor, EVP Strategy &amp; BD</td>
</tr>
<tr>
<td>4:40 PM</td>
<td>Financial Outlook</td>
<td>Scott Brannan, SVP &amp; CFO</td>
</tr>
<tr>
<td>4:55 PM</td>
<td>Summary</td>
<td>Steve Simms, President &amp; CEO</td>
</tr>
</tbody>
</table>
OPENING REMARKS
STEVE SIMMS | President and CEO

Journey Toward Excellence
HISTORICAL PERSPECTIVE

JOURNEY TOWARD EXCELLENCE

1995
Colfax Founded by Steve & Mitch Rales

1997
IMO Purchase

1998
Allweiler Purchase

2001
Creation of Fluid Handling

2008
IPO & New Board

2010
New Management Team

2012
Charter Acquisition

Bolt-on Acquisitions Across All Businesses

SPECIALTY PUMP COMPANY

DIVERSIFIED INDUSTRIAL
SUMMARY OF THE DAY

• Strong improvement since Charter acquisition, though YTD results disappointing
  – Margins up dramatically in sluggish environment
  – However, near-term growth below expectations

• Platform and culture in place to deliver performance
  – Exceptional team & CBS process
  – Exposure to the right markets
  – Leading brands & solutions

• Increasing commitments over 3-5 year plan period
  – Core operating margins mid-teens or better
  – Organic growth 1-2%+ above GDP
  – FCF in excess of GAAP net income

WELL POSITIONED TO DRIVE BOTH TOP AND BOTTOM LINE IMPROVEMENTS
TRANSFORMATION

FIRST STEP IN RESHAPING COLFA; ENABLING OUTSIZED VALUE CREATION

2011 – 2012 REVENUES

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>ESAB</td>
<td>693</td>
<td>3,914</td>
</tr>
<tr>
<td>Howden</td>
<td></td>
<td></td>
</tr>
<tr>
<td>CFH</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

CHARTER ACQUISITION IMPACT

- Multiple strong brands added to portfolio
- Enhanced position in attractive vertical and geographic markets
- Expanded long-term organic and inorganic growth runway
- Numerous opportunities for operational improvement
PERFORMANCE

CFX ORGANIC REVENUES ($B) & ESAB / HOWDEN ADJ. OP (% OF SALES)

<table>
<thead>
<tr>
<th>Year</th>
<th>Howden Adjusted OP%</th>
<th>ESAB Adjusted OP%</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011 PF</td>
<td>12%</td>
<td>-</td>
</tr>
<tr>
<td>2012</td>
<td>10%</td>
<td>-</td>
</tr>
<tr>
<td>2013</td>
<td>14%</td>
<td>4.5</td>
</tr>
<tr>
<td>2014 Ann</td>
<td>12%</td>
<td>4.0</td>
</tr>
</tbody>
</table>

Note: 2011 revenues are pro-forma for Charter. Annualized=Q3 YTD * (4/3). See Non-GAAP reconciliation in Appendix.

Source: Internal company reporting and company filings.

MAKING PROGRESS TOWARD GOALS

ACTIONS / RESULTS

- Significant profit turnaround …
  - 17 plants and 20 distribution centers eliminated
  - >1,600 headcount reduction
- … while investing for long-term growth
  - >50% increase in R&D
  - New product pipeline expected to increase vitality index 800bp
STRATEGY

Best Team & CBS + In the Right Markets + With Leading Solutions & Brands

FOUNDATION FOR A WORLD CLASS INDUSTRIAL ENTERPRISE
# BEST TEAM & CBS

## Goals

<table>
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<tr>
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</thead>
<tbody>
<tr>
<td>KLG size index</td>
<td>100</td>
<td>140</td>
</tr>
</tbody>
</table>

<table>
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<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>% Hi-Pot &amp; Promotable</td>
<td>32%</td>
<td>65%</td>
</tr>
<tr>
<td>% “Key Contributor”</td>
<td>28%</td>
<td>25%</td>
</tr>
<tr>
<td>% Needs Improvement</td>
<td>30%</td>
<td>5%</td>
</tr>
</tbody>
</table>

## 2014 Results

- Ahead of long-term hiring goal
- 100% of KLG with development plans
- Substantial increase in promotable associates
- Aggressive top-grading

---

**Note:** KLG = Key Leadership Group.

**Source:** Internal company reporting.
### CORE VALUES

- Customers talk, we listen
- The best team wins
- Continuous improvement is our way of life
- Innovation defines our future
- We compete for shareholders based on performance

### KEY PRINCIPLES / BEHAVIORS

- Tough-minded commitment to results of your business
- Drive vital few vs. trivial many with sense of urgency
- Able to think strategically while remaining close to the detail
- Maniacal focus on talent – attracting, developing, retaining
- Create winning atmosphere throughout the business
BEST TEAM & CBS

**Sources**
- Internal Moves
- External Pipeline Development
- Targeted Searches

**Long-Term Goals**
- 70% of positions
- >20% of positions
- <10% of positions

**Strategy**
- Intensive training & development in focus areas:
  - GMs
  - Commercial
  - Operations
- Continuous evaluation of internal & external referrals:
  - Known quantities
  - “Virtual bench”
  - Immediate impact
- Last resort, but sometimes necessary:
  - Recruiting partnerships
  - Corporate-wide integration

EXPANDING TEAM SIZE AND CAPABILITY TO SUPPORT GROWTH GOALS

Source: Internal company reporting.
BEST TEAM & CBS

DEDICATED CBS RESOURCES

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>Sep 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>7</td>
<td></td>
<td>95</td>
</tr>
</tbody>
</table>

REGIONAL DISTRIBUTION OF RESOURCES

- North America
- Western Europe
- Eastern Europe
- Asia
- South America
- Rest of World

CAPACITY TO SUPPORT CORE AND NEW BUSINESSES; FOCUSED ON HIGHEST PRIORITIES
### BEST TEAM & CBS

<table>
<thead>
<tr>
<th>CORE BUSINESS</th>
<th>ORGANIC GROWTH</th>
<th>TALENT/LEADERSHIP DEVELOPMENT</th>
<th>LEAN MANUFACTURING</th>
<th>VARIATION REDUCTION</th>
<th>SUPPLY CHAIN</th>
</tr>
</thead>
<tbody>
<tr>
<td>Policy Deployment</td>
<td>Value Selling</td>
<td>Introduction to CBS</td>
<td>5S / Visual Management</td>
<td>VRK Kaizen Workshop</td>
<td>Materials &amp; Information (Demand Pull)</td>
</tr>
<tr>
<td>Root Cause Countermeasure</td>
<td>Voice of Customer</td>
<td>Executive Immersion</td>
<td>Standard Operations</td>
<td>Design of Experiments</td>
<td>Kanban Pull Systems</td>
</tr>
<tr>
<td>Conducting Kaizen Workshop</td>
<td>Accelerated Product Development</td>
<td>CBS Facilitation Skills</td>
<td>Setup Reduction (SMED)</td>
<td>Measurement System Analysis - Discrete</td>
<td>Category Profile and Strategy (CPAS)</td>
</tr>
<tr>
<td>Value Stream Mapping</td>
<td>Project Management</td>
<td>Tool Certification</td>
<td>Total Productive Maintenance</td>
<td>Measurement System Analysis - Continuous</td>
<td>E-Sourcing</td>
</tr>
<tr>
<td>Empty Seat Kaizen</td>
<td>Pricing</td>
<td>Recruiting and Hiring Talent</td>
<td>Lean Line Design</td>
<td>Failure Modes &amp; Effects Analysis</td>
<td>Process Capability</td>
</tr>
<tr>
<td>Daily Management</td>
<td>Market Segmentation</td>
<td>Change Management</td>
<td>Transactional Process Improvement</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contract to Cash (DSO)</td>
<td>Rapid Acquisition Integration</td>
<td>Manufacturing Management</td>
<td>Energy Reduction</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>Lean Assessment</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>Production Preparation (2P)</td>
<td></td>
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</tbody>
</table>

### TOOLKIT ENABLING SCALABLE IMPROVEMENT
Example – Growth Tools: Mechanical Vapor Compression in the Oil Sands

**Situation:** Evaporative water recovery system for steam injection process

**Process:** Using value selling tools, Howden quantified / communicated benefits of ExVe™ turbo fans for customer

- Lower speed operation: reduce operating costs
- More robust design: eliminate costly ancillary equipment
- Highest efficiency (99% water recovery): reduce operating costs and environmental impact

**Result:** >$25 million order in growing sector (in-situ oil sands production)
Example – Lean Tools: Howden ČKD (Prague)

**BEFORE**
- 375,000 ft² used
- Department / batch manufacturing
- 55% on-time delivery
- $13.1 million inventory

**AFTER**
- 75,000 ft² used
- Cellular / single-piece flow manufacturing
- 85% OTD (and improving)
- $4.4 million inventory

**Key actions/tools:**
- Value stream mapping
- 5S/Visual mgmt.
- Demand pull

*Source: Internal company reporting.*
BEST TEAM & CBS

Example – Supply Chain Tools: Global Freight Forwarding Initiative

**BEFORE**
- 420 carriers
- Pricing set locally; increases at will
- Surcharges paid upon receipt with no limits
- No structured performance measurement
- No productivity improvement targets
- Project freight purchased at spot market rates

**AFTER**
- 12 carriers
- Pricing leveraged globally; 12 month fixed pricing
- Surcharged approved centrally and indexed to market
- Quarterly business review with set agenda (KPIs, RCCMs)
- Guaranteed 5% annual productivity improvement
- Project freight sourced through e-auctions by freight experts

*Key actions/tools:*
- Supplier consolidation
- e-Sourcing
- Lane analysis

NEARLY $10MM ANNUAL SAVINGS…LEVERAGING OUR SCALE WITHOUT CENTRALIZATION

Source: Internal company reporting.
Best Team & CBS

In the Right Markets

With Leading Solutions & Brands
IN THE RIGHT MARKETS

WORLD POPULATION, 2014-2024e
(Billion People)

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2024e</th>
</tr>
</thead>
<tbody>
<tr>
<td>Developed Markets</td>
<td>7.2</td>
<td>7.9</td>
</tr>
<tr>
<td>Emerging Markets</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

EM population 6x larger than developed markets and growing nearly 3x faster

EM URBAN POPULATION, 2014-2024e
(% of Population)

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2024e</th>
</tr>
</thead>
<tbody>
<tr>
<td>Urban</td>
<td>51%</td>
<td>54%</td>
</tr>
<tr>
<td>Rural</td>
<td>49%</td>
<td>46%</td>
</tr>
</tbody>
</table>

Emerging market urban centers adding nearly 70 million people annually

DEMOGRAPHICS DRIVING LONG-TERM GROWTH OUTSIDE NORTH AMERICA AND EUROPE

Note: EM = Emerging Market.
Source: US Census Bureau International Data Base, United Nations Department of Economic and Social Affairs, Colfax analysis.
IN THE RIGHT MARKETS

IMPACT

• Need for improved infrastructure in emerging markets
• Increased demand for energy, power and natural resources
• Expansion of international seaborne trade
• Heightened environmental focus (clean air, clean water)

BENEFIT

<table>
<thead>
<tr>
<th></th>
<th>ESAB</th>
<th>Howden</th>
<th>CFH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Need for improved infrastructure</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Increased demand for energy, power and natural resources</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Expansion of international seaborne trade</td>
<td>✓</td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>Heightened environmental focus (clean air, clean water)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
</tbody>
</table>

MARKET STRATEGY UNDERPINNED BY GLOBAL MEGATRENDS

Source: Colfax analysis.
IN THE RIGHT MARKETS

COLFAX REVENUES BY REGION
(September 2014 YTD)

Rest of World
North America
South America
Western Europe
Asia

UNIQUE EXPOSURE TO EMERGING MARKETS; HEALTHY DIVERSIFICATION

Source: Internal company reporting and company filings.
IN THE RIGHT MARKETS

FABRICATION TECHNOLOGY
(% of Served Market)

GAS & FLUID HANDLING
(% of 2013 Revenues)

Source: Management estimates and company filings.

END-MARKETS WELL ALIGNED WITH LONG-TERM SECULAR TRENDS
STRATEGY

Best Team & CBS + In the Right Markets + With Leading Solutions & Brands
WITH LEADING SOLUTIONS AND BRANDS

COLFAX REVENUES
(September 2014 YTD)

Gas & Fluid Handling

ESAB

Howden

Colfax Fluid Handling

Fabrication Technology

FABRICATION TECHNOLOGY PLAYERS
(% of Served Market)

Lincoln

ESAB

ITW

Kobelco

Golden Bridge

Bridge

Bohler

Air Liquide

Other

Source: Management estimates and company filings.

LEADING PLAYER IN HIGHLY FRAGMENTED FABRICATION TECHNOLOGY MARKET
Served Market Size: ~$24 Billion

Long-Term Market Growth: ~3-5%

Market Drivers
- Shortage of skilled welders driving need for easier-to-use equipment and automation
- Continued growth in application complexity: thinner metals, tougher environments, etc.
- Increasing customer demands for efficiency and productivity improvement
- Growth of welding-intensive end-markets: energy, pipelines, infrastructure

Source: Management estimates and company filings.
WITH LEADING SOLUTIONS AND BRANDS

**Selected Brands:**

<table>
<thead>
<tr>
<th>Filler Metals &amp; Surface Treatment</th>
<th>Equipment</th>
<th>Automated Cutting &amp; Welding</th>
</tr>
</thead>
</table>

**Global**
- ESAB
- STOODY
- VICTOR
- THERMAL DYNAMICS
- AlcoTec
- TWC
- Arcair

**Local**
- CIGWELD
- SOLDEXA
- Westarco

BROAD PORTFOLIO OF BRANDS ACROSS SEGMENTS AND GEOGRAPHIES

Source: Management estimates and company filings.
### Brand Equity / Rating

<table>
<thead>
<tr>
<th>Region</th>
<th>Est Share Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>W Europe</td>
<td>#1</td>
</tr>
<tr>
<td>E Europe</td>
<td>#1</td>
</tr>
<tr>
<td>Russia</td>
<td>#1</td>
</tr>
<tr>
<td>U.S.</td>
<td>#3</td>
</tr>
<tr>
<td>Brazil</td>
<td>#1</td>
</tr>
</tbody>
</table>

- Well-positioned for long-term organic growth
  - #1 brand equity / rating in all geographies aside from US
  - #3 in US – but Victor strengthens

- Strong platform for industry consolidation
  - >87% of users are extremely or somewhat familiar with ESAB
  - Products viewed as reliable/rugged and technically strong

Source: 2014 ESAB global brand study (conducted by Crowley Webb); n = 1,041.
### WITH LEADING SOLUTIONS AND BRANDS

<table>
<thead>
<tr>
<th>BUSINESS / LOCATION</th>
<th>STRATEGY</th>
<th>RESULT</th>
</tr>
</thead>
</table>
| SOLDEXA (SOUTH AMERICA) | Grow share in South America (leadership on Pacific coast) | • Leadership in Peru & Colombia  
• Leveraging ESAB plant network  
• Migrating service expertise outside South America |
| VICTOR (NORTH AMERICA) | Strengthen position in US and Australia; expand product portfolio | • Integration ahead of schedule  
• Leveraging combined portfolio  
• Victor talent strengthening team |
| ESAB INDIA (INDIA)    | Increase exposure to high-potential emerging market | • Now managed as ESAB regional division (vs. stand-alone entity)  
• Leveraging low-cost capabilities |

**SUCCESSFUL ACQUISITION INTEGRATION; REALIZING EXPECTED SYNERGIES**

*Note: ESAB India = acquisition of approximately 18% of publicly-traded shares.*

*Source: Management estimates and company filings.*
Why We Like ESAB:

- Critical product for wide variety of industries
- Potential to differentiate by improving productivity
- Strong brand; fragmented customer base
- Well-positioned for growth
- Regional trends, execution issues driving weak recent growth
- Demonstrated ability to realize superior prices/margins
- Integrated solutions capabilities a key advantage
- Leading player in most regions; strong global brand equity
- Wide range of customers and vertical markets
- Broad product portfolio; leading filler metal technology
- Robust new product pipeline
GLOBAL LEADER IN SERVED MARKET; SIGNIFICANT ROOM FOR GROWTH

Note: Howden served market chart excludes compressors.

Source: Management estimates and company filings.
Served Market Size: ~$12 Billion

Long-Term Market Growth: ~4-6%

Market Drivers

- Increasing end-user focus on energy efficiency
- Continued power and refining investment in emerging markets
- Expansion of natural gas transportation and storage infrastructure
- Environmental regulations and performance upgrades driving retrofits
• Well-positioned for long-term organic growth
  – Strong global recognition
  – Brand image consistent across geographies and market sectors

• Strong platform for consolidation and product line extension
  – Unparalleled reputation for quality and technical excellence
  – Customer base typically risk averse and brand sensitive
### SELECTED ACQUISITIONS

<table>
<thead>
<tr>
<th>BUSINESS / LOCATION</th>
<th>STRATEGY</th>
<th>RESULT</th>
</tr>
</thead>
</table>
| FLÄKTWOODS GII (Global)         | Strengthen industrial fans; broaden product line; expand addressable aftermarket | • Significantly broader industrial fan position  
• MVC additive to portfolio  
• GII talent strengthening team |
| COVENT (NORTH AMERICA)          | Strengthen engineered industrial fan position                             | • Strong engineered fan growth  
• Leveraging designs in other Howden regions |
| TLT-BABCOCK / ALPHAIR (NORTH AMERICA) | Consolidate footprint; expand addressable aftermarket; broaden product line | • Two plants consolidated into TLT-Babcock Medina facility  
• Leveraging India manufacturing |

**STRENGTHENING POSITION IN CORE; EXPANDING SERVED MARKET**

*Source: Management estimates and company filings.*
 WHY WE LIKE HOWDEN:

• Strong, stable position; low risk of new entrants
• Technically complex products; high downside of failure
  • Leading brands and market position

• Multiple organic and inorganic growth vectors
• Sound long-term fundamentals in served markets
  • Numerous adjacencies provide additional growth runway

• Significant aftermarket opportunity
• Large global installed base; broadened by recent acquisitions
  • Opportunity to deliver improved customer performance

• Additional margin upside potential
• Historical (pre-Colfax) focus on growth over profitability
  • Good progress to date; roadmap for continued improvement
Served Market Size: ~$7.3 Billion

Long-Term Market Growth: ~4-6%

Market Drivers
  • Increasing end-user focus on energy efficiency
  • Expansion of global seaborne trade (LNG, containers, etc.)
  • Changing energy landscape (aging fields, increased use of rail for oil transport, etc.)
  • Continued growth of gas-fired power production

Source: Management estimates and company filings.
### WITH LEADING SOLUTIONS AND BRANDS

#### SELECTED ACQUISITIONS

<table>
<thead>
<tr>
<th>BUSINESS / LOCATION</th>
<th>STRATEGY</th>
<th>RESULT</th>
</tr>
</thead>
</table>
| **SICELUB** (SOUTH AMERICA) | Expand service footprint into South America | • Flushing services expanded into South America  
• CFH leveraging Sicelub relationships for other products |
| **COT-PURITECH** (NORTH AMERICA) | Enter adjacent service segment | • Flushing added to service offering  
• US service business expanded with three subsequent bolt-ons |
| **MPJ RECYCLING** (NORTH AMERICA) | Fill in regional service gap | • California service location added  
• MPJ product line broadened to include full service suite |

---

**USING ACQUISITIONS TO ACCELERATE SERVICE STRATEGY**

*Source: Management estimates and company filings.*
**Why We Like Colfax Fluid Handling:**

- Strong player; stable market dynamics
- Leading positions in niche markets
- Limited competition from large pump players
- Ability to differentiate by delivering solutions
- Products generally part of larger system
- Customers increasingly receptive to solution vs. product
- Attractive margin potential
- Products provide critical functionality to customers
- CFX content typically small portion of overall project cost
- Significant aftermarket opportunity
- Leading position in fragmented reliability services market
- Large installed base; limited proactive "mining" to date

**HIGH-MARGIN NICHE PLAYER WITH OPPORTUNITIES FOR GROWTH**
STRATEGY

Best Team & CBS + In the Right Markets + With Leading Solutions & Brands

STRONG IMPROVEMENTS WITH MORE TO COME
BUSINESS SEGMENTS: FABRICATION TECHNOLOGY
Clay Kiefaber | EVP and CEO of ESAB

Journey Toward Excellence
## LOOKING BACKWARD

### ESAB: WHAT WE FOUND
- Fragmented organization
- IT hodgepodge
- R&D underinvestment
- Limited focus on operations
- Low expectations
- Culture of excuses and blame
- Internal orientation

### IMPACT ON BUSINESS
- Limited process consistency
- Poor visibility
- Aging equipment portfolio
- Poor delivery; high inventories
- High SG&A
- No root cause analysis/correction
- Lack of customer focus

... but a very strong brand and installed base, and good quality and technical competency

... but an organization aware of its underperformance and willing / eager to change

### BUILDING BLOCKS OF TURNAROUND:
STRENGTHEN ORGANIZATION & CULTURE, IMPROVE OPERATIONS, INVEST FOR GROWTH
• Replaced large portion of leadership team: 47 new senior executives hired and on-boarded

• Reshaped organization and expectations: global functional organization, performance culture

• Restructured footprint and back office: >1,000 positions eliminated

• Established talent management processes: ensure self-sustaining organization and culture

Note: Senior Executives defined as CEO, direct reports to CEO, and their direct reports.

Source: Internal management reporting.
Example – European Factory Operational Performance:

**FILL RATE**
(% On Time in Full)

<table>
<thead>
<tr>
<th></th>
<th>12 H1</th>
<th>12 H2</th>
<th>13 H1</th>
<th>13 H2</th>
<th>14 H1</th>
<th>14 H2</th>
<th>YTD</th>
</tr>
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</tbody>
</table>

**LEAD TIME**
(Days from Order to Shipment)

<table>
<thead>
<tr>
<th></th>
<th>12 H1</th>
<th>12 H2</th>
<th>13 H1</th>
<th>13 H2</th>
<th>14 H1</th>
<th>14 H2</th>
<th>YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td></td>
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<td>15</td>
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<td>20</td>
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</tr>
</tbody>
</table>

**Note:** On Time In Full = % of orders shipped on time 100% complete. YTD = through Nov..

Source: Internal management reporting.
INVEST FOR GROWTH

SIGNIFICANT PROGRESS ON MARGINS; LAYING FOUNDATION FOR GROWTH

Note: Vitality Index= % of sales from products introduced in past 3 years. YTD= through Nov. Annualized= Q3 YTD * (4/3). 2011 Revenues & AOP are IFRS.

See Non-GAAP reconciliation in Appendix. Source: Internal management reporting.
2014 RECAP

• Continued improvements in operational performance, particularly in Europe

• R&D investments gaining momentum; new product pipeline improving

• However, weak top line; impact of US operational issues
## GOALS & STRATEGY

### 3-5 YEAR FINANCIAL GOALS

- **2-4% organic CAGR**
  - Assumes no change in macro environment
  - Builds on doubled R&D investment
  - Accelerated by bolt-on acquisitions
- **Increase operating margins to mid-teens or better**
  - Significant remaining opportunity for improvement and rationalization
  - Mix shift to structurally higher margin products

### KEY STRATEGIES

- Create competitive advantage through operational excellence
- Drive differentiated product and application development
- Strengthen core skills and organizational capability

**GOAL:** 10%+ REVENUE CAGR WITH >MID-TEENS OPERATING MARGIN

Source: Internal company reporting and management estimates.
**Situation:** Poor OTD resulting from wide variations in order quantities

**Root Cause:**
- Batch ordering for inventory based on derived consumption
- Periodic need to true-up inventory due to bill of material inaccuracies

**Solution:**
- Point of use replenishment trigger
- Orders sent directly to factories

**Result:**
- Lead time ↓ 80%; OTD to 100%
- Customer inventory levels ↓ 30%

Source: Internal company reporting and management estimates.
DIFFERENTIATED PRODUCT AND APPLICATION DEVELOPMENT

MAJOR NORTH AMERICAN WIND TOWER MANUFACTURER

- **Situation**: Lost business due to competitive pricing

- **Solution**:
  - Partnered with customer to analyze process and develop holistic solution
  - Provided customer combination of differentiated products and new welding procedures

- **Result**:
  - 20% increase in customer throughput; $736k annual savings
  - Expect $3 million annual volume

PROVIDING MEASURABLE VALUE THROUGH INTEGRATED PRODUCT/PROCESS SOLUTION

Source: Internal company reporting and management estimates.
DIFFERENTIATED PRODUCT AND APPLICATION DEVELOPMENT

MAJOR NORTH AMERICAN MANUFACTURER OF LINE PIPE AND RELATED PRODUCTS

- **Situation:**
  - Customer 100% supplied by ESAB competitor
  - Incumbent supplier unable to meet metallurgical requirements

- **Solution:** Demonstrated ability to meet technical requirements and delivery expectations

- **Result:**
  - Customer converted business to ESAB
  - Expect >$3 million annual volume

Source: Internal company reporting and management estimates.
DIFFERENTIATED PRODUCT AND APPLICATION DEVELOPMENT

MAJOR NORTH AMERICAN LINE PIPE MANUFACTURER

• **Situation:**
  – Customer 100% supplied by ESAB competitor
  – Customer unable to get consistent quality results

• **Solution:** Provided differentiated, more consistent product that solves quality problem

• **Result:**
  – Customer converted business to ESAB
  – Expect >$2 million annual volume

Source: Internal company reporting and management estimates.
STRENGTHEN CORE SKILLS AND ORGANIZATIONAL CAPABILITY

BUILDING BUSINESS ORGANICALLY AND THROUGH ACQUISITION

VICTOR ACQUISITION UPDATE

• Integration ahead of plan
  – Sales organizations (US, international) merged
  – ESAB gas apparatus production consolidated into Texas/Mexico
  – Product and R&D integration underway

• Impact exceeding expectations
  – Excellent team; addition strengthened ESAB organization
  – Complementary footprint; ability to leverage low-cost Mexico plant
  – Similar culture; CBS rollout proceeding well

Source: Internal company reporting and management estimates.
SUMMARY

• Harnessing broad product line, service capabilities, and deep reservoir of technical expertise to win business and drive growth

• Leveraging CBS to create sustainable differentiation and improved financial performance through operational excellence

• Significant opportunity for improvement remains
VIDEO SHOWN ON LOCATION DURING EVENT
2014 RECAP

- Weak power and oil & gas revenues, partially offset by marine and defense

- However, order book strengthening and new products gaining momentum

- Significant progress building organizational talent
## GOALS & STRATEGY

### 3-5 YEAR FINANCIAL GOALS

- **3-5% organic CAGR**
  - Driven by share recapture and service; beginning 2016
  - Accelerated by bolt-on acquisitions
- **Increase core operating margins to mid-teens or better**
  - Completion of restructuring program to right-size cost structure
  - Accelerated growth of high-margin aftermarket and services

### KEY STRATEGIES

- **Realign/strengthen business structure**
- **Accelerate foremarket growth through product/system innovation**
- **Expand aftermarket sales and service**
- **Leverage CBS to improve performance**

### GOAL: 15%+ REVENUE CAGR WITH MID/HIGH-TEENS OPERATING MARGIN

Source: Internal company reporting and management estimates.
## REALIGN/STRENGTHEN BUSINESS STRUCTURE

<table>
<thead>
<tr>
<th>ISSUES</th>
<th>ACTIONS</th>
<th>ENABLING</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Vertically-organized business with strong centralized decision-making</td>
<td>• Realigned organization from historical brand / market focus to regional customer focus</td>
<td>• Local accountability, organic growth, and improved customer intimacy</td>
</tr>
<tr>
<td>• SG&amp;A spending out of line with revenue</td>
<td>• Eliminated management layer to deliver closer alignment with customer-facing team</td>
<td>• Improved cost position; well-positioned to realize operating leverage</td>
</tr>
<tr>
<td></td>
<td>• Eliminated redundant positions to increase efficiency</td>
<td>• Savings available to fund organic growth initiatives</td>
</tr>
</tbody>
</table>

$10 MILLION RUN-RATE SAVINGS

Source: Internal company reporting.
ACCELERATE FOREMARKET GROWTH: Multiphase Booster Solutions

- Twin screw pump-based system able to handle mixed media fluids (e.g., oil, gas & water)
- Historically used mostly on “gassy” wells; reduces separator capex
- Partnered with customer to apply technology to aging wells – output increased 223 barrels/day
- Demonstrated success + numerous aging fields creating significant interest from new customers

**IMPACT OF MULTIPHASE SOLUTION AT WELLHEAD**

**CREATING CUSTOMER VALUE THROUGH SOLUTIONS FOCUS**

*Source: Internal company reporting, customer performance data.*
ACCELERATE FOREMARKET GROWTH: Smart Technologies

- Initial smart technology application focused on energy efficiency in commercial marine vessels
- Market potential expanded by broadening functionality and benefits delivered
- Now migrating technology to other served applications (e.g., railcar loading & unloading)

**USING SMART TECHNOLOGIES TO DRIVE GROWTH BY DELIVERING BENEFITS “BEYOND THE PUMP”**

**EXTENDING SMART TECHNOLOGY IMPACT**

<table>
<thead>
<tr>
<th>CM-1000</th>
<th>COMMERCIAL MARINE EXTENSIONS</th>
<th>SMART CONTROLS FOR LOADING &amp; UNLOADING</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>ENERGY EFFICIENCY</strong></td>
<td>100%</td>
<td>+25%</td>
</tr>
<tr>
<td><strong>COST OUT</strong></td>
<td></td>
<td>+25%</td>
</tr>
<tr>
<td><strong>MONITORING &amp; CONTROL</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Source: Internal company reporting and management estimates.
EXPAND AFTERMARKET SALES & SERVICE

- Continue consolidating fragmented reliability services sector
  - Partner with large customers seeking to reduce supplier base
  - Harness scale to improve efficiency and performance

- Build on Sicelub acquisition to accelerate growth: expand flushing into Mexico and South America

- Leverage embedded service model and existing customers to capture Gulf Coast build-out

- Expand served market: new services (e.g., chemical cleaning), new geographies

Source: Internal company reporting and management estimates.
LEVERAGE CBS TO IMPROVE PERFORMANCE: Radolfzell Manufacturing Turnaround

**BEFORE**
- Functionally organized plant
- Limited visual management
- Management-led problem solving
- Low engagement
- OTD to customer request 52%

**AFTER**
- Team org around value stream
- Strong visual management
- Operator-led problem solving
- High engagement
- OTD to customer request 90%

**Key actions/tools:**
- Daily management
- Visual mgmt.
- Demand pull
- Red bin
- Coach vs. boss

**BREAKTHROUGH IMPROVEMENT FROM REDEPLOYMENT OF CBS IN LEGACY FACILITY**
SUMMARY

• Resetting cost structure: return to historical margin profile

• Delivering growth through focus on service and product/system innovation

• Differentiating through operational excellence: CBS as a competitive weapon
Journey Toward Excellence
2014 RECAP

- Deceleration in bookings due to SCR completion and oil & gas slowdown
- However, growth initiatives gaining traction and margin improvement continuing
- 2013 acquisitions fully integrated; synergies above target
## GOALS & STRATEGY

### 3-5 YEAR FINANCIAL GOALS

- **4-6% organic CAGR**
  - Numerous initiatives offsetting China/US SCR completion
  - Continued expansion of served markets (organic, acquisition)
- **Increase core operating margins to mid-teens or better**
  - Continued operational improvement and footprint rationalization
  - Increased sales of higher-margin aftermarket products

### KEY STRATEGIES

- Expand addressable markets
- Drive growth in industrial fans
- Increase aftermarket capture
- Improve operational efficiency

---

**GOAL: 15%+ REVENUE CAGR WITH MID/HIGH-TEENS OPERATING MARGIN**

*Source: Internal company reporting and management estimates.*
EXPAND ADDRESSABLE MARKETS: Compressors

Annual Market Size (add’l served market): $1.3 billion

Market/Opportunity Drivers:
• Howden serves only 20% of available market
• Strengths in certain niche applications (e.g. hydrogen, process cooling, refrigeration)

Key Strategic Initiatives:
• Targeted improvements to CKD centrifugal compressor technology (in progress)
• Channel expansion in target regions and applications (first phase completed)

2017 Goal:
• Grow bookings 10% CAGR

Source: Internal company reporting and management estimates.
Annual Market Size (MVC): ~$125 million

Market Drivers:
• Increasing end-user focus on energy efficiency
• Environmental legislation (increased focus on water recovery and zero liquid discharge)

Key Strategic Initiatives:
• Transfer technology to Howden Chinese operations (in process)
• Expand addressable opportunity through targeted product development (in process)

2017 Goal:
• Grow revenues at twice the market rate (estimated market growth = ~15% CAGR)

EXVEL® TURBO FANS
(Vapor Compressor)

KEY VERTICALS
(Ranked by Market Size)

<table>
<thead>
<tr>
<th>Food processing</th>
<th>Dairy, sugar, sweeteners and others</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chemical</td>
<td>Enzymes &amp; chemical compounds</td>
</tr>
<tr>
<td>Oil &amp; Gas</td>
<td>SAGD (produced water &amp; water recovery)</td>
</tr>
<tr>
<td>Utility</td>
<td>Water recovery &amp; effluent treatment</td>
</tr>
<tr>
<td>Distillation</td>
<td>Desal, bottled water &amp; pharmaceutical</td>
</tr>
</tbody>
</table>

NEW PRODUCT IN OUR PORTFOLIO ADDRESSING HIGH-GROWTH APPLICATION

Source: Internal company reporting and management estimates.
Est. Annual Market Size (all Howden pdts): >$75 million

Market/Opportunity Drivers: “Emission Reduction Plan”
- Released Sept 2014; response to increased public concerns over serious visible pollution problems
- Mandate to increase efficiency and reduce emissions from coal-fired power plants
- ~150GW capacity located in Southeastern and Eastern China will be upgraded before 2020; other regions will follow

Potential for Howden:
- Fans: Booster and ID fan replacements and retrofits
- Turbo Blowers: Replacement of FGD oxidation blowers
- Heaters: Retrofits and new applications to increase efficiency of dust collection process

NEXT SIGNIFICANT WAVE OF ENVIRONMENTAL OPPORTUNITIES IN CHINA NOW EMERGING

Source: Internal company reporting and management estimates.
Annual Market Size (fans & heaters): $150 - $175 million

Market/Opportunity Drivers:
• Strong growth in the Southeast Asia emerging economies
• Many plants in Japan and Korea reaching the end of “design life”

Key Strategic Initiatives:
• Build additional capabilities in the region (completed)
• Increase competitiveness; cost reductions by design (first phase completed)
• Develop closer customer relationships with key customers (in process)

2017 Goal:
• Double revenues from 2013 JOP

Note: JOP = jumping-off point.

Source: GlobalData E-Powertracker [accessed 12 Nov 2014], McCoy Boiler Report 2013, management estimates and analysis.
DRIVE GROWTH IN INDUSTRIAL FANS

Annual Market Size: ~$3.5 billion

Market Drivers:
- Global economic activity (GDP growth)
- End-user focus on energy efficiency

Key Strategic Initiatives
- Leverage Covent and GII products through Howden footprint to expand geographically in targeted regions
- Implement CBS tools in acquired facilities to improve fill-rates and margins
- Consolidate overlapping product lines (focus on best of best)

2017 Goal:
- Grow revenues at 7% CAGR

Source: Internal company reporting and management estimates.
**INCREASE AFTERMARKET CAPTURE**

### Expanded Regional Coverage:
- Enhanced potential from 2013 acquisitions
  - Significant (>5x) expansion of addressable axial fan installed base
  - Additional regional technical support and service capability
- Capture of additional opportunities through increased use of service agreements

### Optimization of Plant Performance:
- Operating cost focus driving efficiency upgrade opportunities in power, mining, cement
- Innovative cleaning solutions to solve fouling issues created by SCR

### 2017 Goal:
- Grow aftermarket revenues >10% CAGR

**STRENGTHENED AFTERMARKET BUSINESS DELIVERING GROWTH**

**Source:** Internal company reporting and management estimates.
IMPROVE OPERATIONAL EFFICIENCY

COST IMPROVEMENT INITIATIVES

- Site consolidation / organizational simplification
- Supply chain: harness scale and geographic footprint
- Product re-engineering (cost reduction by design)
- CBS-driven productivity improvements

EXAMPLES

- Craigton → Renfrew & Prague
- New Phila → Medina & Fairfield
- Global category management
- Asia supply base development
- MPP axial fan for SE Asia
- M127 screw compressor redesign
- Prague president’s kaizen
- Howden Axial engineering kaizen

INCREASING MARGINS THROUGH INTERNAL IMPROVEMENTS AND OPERATING LEVERAGE

Source: Internal company reporting and management estimates.
SUMMARY

AMPLE OPPORTUNITIES TO REPLACE IMPACT OF SCR MANDATE IN US AND CHINA

Source: Internal company reporting and management estimates.

Note: “2013 Acquisitions” on right graph reflects growth of 2013 acquisitions.
SUMMARY

- Significant organic growth opportunity exists; initiatives underway to capture

- Entering fragmented adjacent markets and driving consolidation

- Continued margin expansion from restructuring, supply chain activities and mix shift (increased aftermarket)
BUSINESS DEVELOPMENT
DAN PRYOR | EVP, Strategy & Business Development

Journey Toward Excellence
OBJECTIVES

GOALS

- Deliver ~10% average annual revenue growth over time
- Meet or exceed financial hurdles (EPS accretion, ROIC)
- Enhance business quality (margin profile, growth, etc.)

CFX INORGANIC REVENUES

($ Billion)

Note: 2011 revenues are pro-forma for Charter. 2014 numbers are 4/3 of September YTD. See Non-GAAP reconciliation in Appendix.

Source: Internal company reporting and company filings.
CURRENT ENVIRONMENT

COMMON WISDOM

- Multiples too high...
- Frothy pricing.
- Competition from PEs...
- Tough to find good deals...
- Sellers’ market...
- Everything gets auctioned...

CURRENT CFX SITUATION

- Strong pipeline: best since Charter
- Reasonable valuations: delivering attractive returns
- Mostly bilateral discussions: few open auctions

KEY DRIVERS: PLAYING FIELD, STRATEGY, PROCESS AND TEAM
# PLAYING FIELD

## BIG ADDRESSABLE MARKET

- $43b served market; multiple adjacencies on radar screen

## NO "DEATH STARS"

- Ability to be the acquirer of choice

## MULTIPLE DEGREES OF FREEDOM

- Numerous attractive strategic options across all businesses

---

Source: Management estimates.
STRATEGY

- Proactive approach rooted in business strategy
- Clear view of value creation thesis and synergy requirements
- Heavy investment in commercial diligence pre- and post-offer
- Focus on Colfax “acquisition brand”
- Force rank opportunities in current and future pipeline

IMPACT

- Multi-year horizon; ability to influence timing
- Use diligence to solve for answer (“algebra, not arithmetic”)
- Validate thesis; avoid surprises and wasted time/resources
- Regarded as desirable counterparty
- Align resources against best opportunities

CREATE OWN LUCK; PLAY TO WIN
PROCESS

METHODICAL/REPEATABLE SOURCING PROCESS; MEASURED AND MANAGED

Source: Internal process documents (actual data altered).
PROCESS

STANDARD TOOLS AND PROCESSES FOR RAPID, REPEATABLE ACQUISITION INTEGRATION

PROACTIVELY BUILDING LEADERSHIP CAPABILITY TO HANDLE EXPECTED GROWTH

Source: Internal process documents (actual data altered).
TEAM

STRATEGIC MARKET FOCUS

PROCESS CONSISTENCY

Acquisition Integration Process/Leadership

CENTRAL RESOURCES ALIGNED WITH BUSINESSES: STRATEGIC FOCUS + PROCESS CONSISTENCY
CASE STUDY: VICTOR TECHNOLOGIES

KEY TRANSACTION ELEMENTS

• Ownership: Private equity

• Acquisition logic: Strengthen position in US and Australia; expand product portfolio

• Deal genesis: Proactive outreach to owners

• Up-front discussions: ~11 months

• Time-to-signing: ~6 weeks

• Process type: bilateral negotiation

STRATEGY AND PROCESS DELIVERING RESULTS

Source: Internal company reporting and company filings.
CASE STUDY: TLT-BABCOCK / ALPFAIR

KEY TRANSACTION ELEMENTS

- **Ownership**: Private
- **Acquisition logic**: Consolidate footprint; expand addressable aftermarket; broaden product line
- **Deal genesis**: Proactive outreach to owners
- **Up-front discussions**: ~7 months
- **Time-to-signing**: ~8 weeks
- **Process type**: bilateral negotiation

Source: Internal company reporting and company filings.
SUMMARY

• Large/growing opportunity set: enabling ~$2b inorganic growth over 3-5 years

• Strong process delivering robust pipeline: >$3.5b in active/actionable funnel

• Investment discipline and integration tools working: realizing solid returns
Journey Toward Excellence
3-5 YEAR FINANCIAL COMMITMENTS

Goal: 15%+ annual EPS growth over time

• GDP + 1-2% organic growth
  – Large and attractive end-markets
  – Strong brands and leading technologies

• Mid-teens or better operating margins
  – CBS culture and tools the building blocks
  – Growing talent bench driving improvement

• FCF driving active acquisition program
  – Continued improvement in working capital
  – De-leveraging by growing earnings

ORGANIC GROWTH AND MARGIN EXPANSION ACCELERATED BY ACQUISITIONS
FOURTH QUARTER UPDATE

- Trending toward bottom of guidance range
- Gas- and fluid-handling performing as expected
- Fabrication technology continued softness:
  - Revenue expected to be down mid-single digits organically
  - Margins expected to be below third quarter
2015 UPDATE

• Organic revenue flat to down 2%

• FX revenue headwinds of ($180) - ($190) million, resulting in ($17) - ($18) million impact on operating profit

• Excludes any accretion from future acquisitions

• Includes $20 million additional adjusted operating profit from the Victor acquisition

• Includes $35 million restructuring benefit in Fabrication Technology and $10 million benefit in Fluid Handling

• Anticipated revenue seasonality (as a % of 2015 guidance) Q1 22% to 23%, Q2 25% to 26%, Q3 24% to 25% and Q4 27% to 28%
### 2015 ORGANIC GROWTH OUTLOOK

<table>
<thead>
<tr>
<th></th>
<th>2015 FORECAST ORGANIC GROWTH</th>
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</thead>
<tbody>
<tr>
<td>Fabrication Technology</td>
<td>0-2%</td>
</tr>
<tr>
<td>Howden</td>
<td>(4)-(2)%</td>
</tr>
<tr>
<td>Colfax Fluid Handling</td>
<td>(4)-(2)%</td>
</tr>
<tr>
<td>Total Colfax</td>
<td>(2)-0%</td>
</tr>
</tbody>
</table>

Note: Guidance as of 12/16/14.
## 2015 ROLLFORWARD

(in millions, except per share)

<table>
<thead>
<tr>
<th></th>
<th>Sales</th>
<th>Income</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2014 guidance - sales/ adjusted operating income</td>
<td>$4,675</td>
<td>$4,725</td>
<td>$468</td>
<td>$478</td>
</tr>
<tr>
<td>FX</td>
<td>(180)</td>
<td>(190)</td>
<td>(17)</td>
<td>(18)</td>
</tr>
<tr>
<td>Victor - incremental</td>
<td>130</td>
<td>140</td>
<td>20</td>
<td>23</td>
</tr>
<tr>
<td><strong>Projected before actions</strong></td>
<td>4,625</td>
<td>4,675</td>
<td>471</td>
<td>483</td>
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<tr>
<td>Non-recurring 2014:</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Impairment and business sale/loss</td>
<td>—</td>
<td>—</td>
<td>15</td>
<td>15</td>
</tr>
<tr>
<td>Victor fair value year one only</td>
<td>—</td>
<td>—</td>
<td>10</td>
<td>10</td>
</tr>
<tr>
<td>VZ and asset revaluation</td>
<td>—</td>
<td>—</td>
<td>6</td>
<td>6</td>
</tr>
<tr>
<td>Growth spending, wage inflation, net of productivity initiatives</td>
<td>—</td>
<td>—</td>
<td>(31)</td>
<td>(31)</td>
</tr>
<tr>
<td>Organic revenue at (2)%</td>
<td>(100)</td>
<td>—</td>
<td>(25)</td>
<td></td>
</tr>
<tr>
<td>Organic revenue - flat</td>
<td></td>
<td>—</td>
<td>—</td>
<td></td>
</tr>
<tr>
<td>Cost reduction programs</td>
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<tr>
<td>Colfax Fluid Handling</td>
<td>—</td>
<td>—</td>
<td>10</td>
<td>10</td>
</tr>
<tr>
<td>Fabrication Technology</td>
<td>—</td>
<td>—</td>
<td>35</td>
<td>35</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>4,525</td>
<td>4,675</td>
<td>491</td>
<td>528</td>
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<tr>
<td>Interest expense</td>
<td></td>
<td>(52)</td>
<td>(52)</td>
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<tr>
<td>Tax</td>
<td></td>
<td>(127)</td>
<td>(138)</td>
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</tr>
<tr>
<td>Noncontrolling interest</td>
<td></td>
<td>(30)</td>
<td>(30)</td>
<td></td>
</tr>
<tr>
<td><strong>Adjusted net income- Colfax</strong></td>
<td>282</td>
<td>308</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>EPS Range</strong></td>
<td></td>
<td></td>
<td>$2.20</td>
<td>$2.40</td>
</tr>
</tbody>
</table>

Note: Guidance as of 12/16/14. (See Non-GAAP Reconciliation included in this slide deck).
## 2015 OUTLOOK SUMMARY

### REVENUE RANGE

| 2015 Total | $4.525 billion | To | $4.675 billion |

### EPS AND ADJUSTED NET INCOME RANGE

| 2015 Net income per share | $1.92 | To | $2.13 |
| Adjusted net income | $282 million | To | $308 million |
| 2015 Adjusted net income per share (1) | $2.20 | To | $2.40 |

### ASSUMPTIONS

<table>
<thead>
<tr>
<th>Assumption</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Restructuring costs</td>
<td>$50 million</td>
</tr>
<tr>
<td>Euro</td>
<td>$1.23</td>
</tr>
<tr>
<td>Tax rate - adjusted basis/GAAP</td>
<td>28-30%</td>
</tr>
<tr>
<td>Outstanding shares</td>
<td>128 million</td>
</tr>
<tr>
<td>Depreciation</td>
<td>$90 million</td>
</tr>
<tr>
<td>Amortization</td>
<td>$67 million</td>
</tr>
<tr>
<td>Interest expense</td>
<td>$52 million</td>
</tr>
<tr>
<td>Capital expenditures</td>
<td>2.5% of revenue</td>
</tr>
<tr>
<td>Pension funding in excess of expense</td>
<td>$30 million</td>
</tr>
</tbody>
</table>

(1) Excludes impact of restructuring charges.

*Note: Guidance as of 12/16/14. (See Non-GAAP Reconciliation included in this slide deck).*
SUMMARY

• Continuing to drive EPS gains despite uncertain economic environment

• Aggressively driving productivity / cost improvement while protecting growth investments

• Building a world class industrial enterprise
  – Exceptional team & CBS process
  – Exposure to the right markets
  – Leading brands & solutions
APPENDIX

Journey Toward Excellence
Colfax has provided financial information that has not been prepared in accordance with GAAP. These non-GAAP financial measures are projected adjusted net income, projected adjusted net income per share, adjusted operating income, organic revenue and organic sales growth (decline). Projected adjusted net income, projected adjusted net income per share and adjusted operating income exclude expenses related to asbestos coverage litigation expense, major restructuring programs, expenses related to the Charter acquisition and significant year-one fair value adjustment amortization expense, write-off of certain deferred financing fees and original issue discount associated with the refinancing of Colfax’s credit agreement and gain recorded on acquisition of remaining ownership interest of Sicelub, a less than wholly owned subsidiary, in which Colfax did not hold a controlling interest, to the extent they impact the periods presented. Organic revenue, organic sales growth (decline) and organic order growth (decline) exclude the impact of acquisitions and foreign exchange rate fluctuations. These non-GAAP financial measures assist Colfax in comparing its operating performance on a consistent basis because, among other things, they remove the impact of expense expenses related to asbestos coverage litigation expense, major restructuring programs, expenses related to the Charter acquisition and significant year-one fair value adjustment amortization expense, write-off of certain deferred financing fees and original issue discount associated with the refinancing of Colfax’s credit agreement and gain recorded on acquisition of remaining ownership interest of Sicelub, a less than wholly owned subsidiary, in which Colfax did not hold a controlling interest, to the extent they impact the periods presented.

Sales and order information by end market are estimates. We periodically update our customer groupings order to refine these estimates.
## NON-GAAP RECONCILIATION (Unaudited)

<table>
<thead>
<tr>
<th>Reconciliation Item</th>
<th>2015 EPS Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Projected net income per share - diluted</td>
<td>$1.92 - $2.13</td>
</tr>
<tr>
<td>Restructuring costs</td>
<td>0.39 - 0.39</td>
</tr>
<tr>
<td>Tax adjustment</td>
<td>(0.11) - (0.12)</td>
</tr>
<tr>
<td>Projected adjusted net income per share - diluted</td>
<td>$2.20 - $2.40</td>
</tr>
</tbody>
</table>

Note: Guidance as of 12/16/14.
**NON-GAAP RECONCILIATION - ORGANIC REVENUE (Unaudited)**

<table>
<thead>
<tr>
<th>(Dollars in millions)</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Proforma for the year ended December 31, 2011</strong>&lt;sup&gt;(1)&lt;/sup&gt;</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Components of Change:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Existing Businesses</td>
<td>202.2</td>
<td>5.3%</td>
</tr>
<tr>
<td>Acquisitions&lt;sup&gt;(2)&lt;/sup&gt;</td>
<td>86.5</td>
<td>2.2%</td>
</tr>
<tr>
<td>Foreign Currency Translation</td>
<td>(213.9)</td>
<td>(5.6)%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>74.8</td>
<td>1.9%</td>
</tr>
<tr>
<td><strong>For the year ended December 31, 2012</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Components of Change:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Existing Businesses</td>
<td>107.5</td>
<td>2.7%</td>
</tr>
<tr>
<td>Acquisitions&lt;sup&gt;(2)&lt;/sup&gt;</td>
<td>246.9</td>
<td>6.3%</td>
</tr>
<tr>
<td>Foreign Currency Translation</td>
<td>(61.1)</td>
<td>(1.5)%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>293.3</td>
<td>7.5%</td>
</tr>
<tr>
<td><strong>For the year ended December 31, 2013</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>For the nine months ended September 27, 2013</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Components of Change:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Existing Businesses</td>
<td>(38.9)</td>
<td>(1.3)%</td>
</tr>
<tr>
<td>Acquisitions&lt;sup&gt;(2)&lt;/sup&gt;</td>
<td>479.2</td>
<td>15.8%</td>
</tr>
<tr>
<td>Foreign Currency Translation</td>
<td>(58.0)</td>
<td>(1.9)%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>382.3</td>
<td>12.6%</td>
</tr>
<tr>
<td><strong>For the nine months ended September 26, 2014</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Calculation of Organic Revenue:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net sales for the year ended December 31, 2011</td>
<td>$ 3,839.1</td>
<td></td>
</tr>
<tr>
<td>Change due to existing business in 2012</td>
<td>202.2</td>
<td></td>
</tr>
<tr>
<td>Organic revenues for the year ended December 31, 2012</td>
<td>4,041.3</td>
<td></td>
</tr>
<tr>
<td>Change due to existing business in 2013</td>
<td>107.5</td>
<td></td>
</tr>
<tr>
<td>Organic revenues for the year ended December 31, 2013</td>
<td>4,148.8</td>
<td></td>
</tr>
<tr>
<td>Change due to existing business during the nine months ended September 26, 2014</td>
<td>(38.9)</td>
<td></td>
</tr>
<tr>
<td>Annualized (4/3)</td>
<td>(51.9)</td>
<td></td>
</tr>
<tr>
<td>Organic revenues for 2014 annualized (based on YTD September 26, 2014)</td>
<td>$ 4,096.9</td>
<td></td>
</tr>
</tbody>
</table>

<sup>(1)</sup> For 2011, proforma net sales includes the operations acquired in the Charter Acquisition for 2011, except for the first 12 days.

<sup>(2)</sup> Represents the incremental sales as a result of acquisitions. The impact related to the Charter Acquisition for 2012 represents the 12 days of activity for ESAB and Howden as the acquisition closed on January 13, 2012.

*Source: Company filings.*
### Non-GAAP Reconciliation - ESAB Organic Revenue (Unaudited)

(Dollars in millions)

**Pro forma for the year ended December 31, 2011**

<table>
<thead>
<tr>
<th>Components of Change</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Existing Businesses</strong></td>
<td>40.7</td>
<td>(30.7)</td>
<td>(41.8)</td>
</tr>
<tr>
<td><strong>Acquisitions (2)</strong></td>
<td>28.1</td>
<td>163.0</td>
<td>229.0</td>
</tr>
<tr>
<td><strong>Foreign Currency Translation</strong></td>
<td>(138.1)</td>
<td>(41.9)</td>
<td>(59.2)</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>(69.3)</td>
<td>90.4</td>
<td>128.0</td>
</tr>
</tbody>
</table>

**For the year ended December 31, 2012**

<table>
<thead>
<tr>
<th>Components of Change</th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Existing Businesses</strong></td>
<td>(30.7)</td>
<td>(41.8)</td>
</tr>
<tr>
<td><strong>Acquisitions (2)</strong></td>
<td>163.0</td>
<td>229.0</td>
</tr>
<tr>
<td><strong>Foreign Currency Translation</strong></td>
<td>(41.9)</td>
<td>(59.2)</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>90.4</td>
<td>128.0</td>
</tr>
</tbody>
</table>

**For the year ended December 31, 2013**

<table>
<thead>
<tr>
<th>Components of Change</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Existing Businesses</strong></td>
<td>(41.8)</td>
</tr>
<tr>
<td><strong>Acquisitions (2)</strong></td>
<td>229.0</td>
</tr>
<tr>
<td><strong>Foreign Currency Translation</strong></td>
<td>(59.2)</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>128.0</td>
</tr>
</tbody>
</table>

**For the nine months ended September 27, 2013**

<table>
<thead>
<tr>
<th>Components of Change</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Existing Businesses</strong></td>
<td>(41.8)</td>
</tr>
<tr>
<td><strong>Acquisitions (2)</strong></td>
<td>229.0</td>
</tr>
<tr>
<td><strong>Foreign Currency Translation</strong></td>
<td>(59.2)</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>128.0</td>
</tr>
</tbody>
</table>

**For the nine months ended September 26, 2014**

<table>
<thead>
<tr>
<th>Calculation of Organic Revenue:</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net sales for the year ended December 31, 2011</strong></td>
<td>$2,082.0</td>
</tr>
<tr>
<td>Change due to existing business in 2012</td>
<td>$40.7</td>
</tr>
<tr>
<td>Organic revenues for the year ended December 31, 2012</td>
<td>$2,122.7</td>
</tr>
<tr>
<td>Change due to existing business in 2013</td>
<td>$(30.7)</td>
</tr>
<tr>
<td>Organic revenues for the year ended December 31, 2013</td>
<td>$2,092.0</td>
</tr>
<tr>
<td>Change due to existing business during the nine months ended September 26, 2014</td>
<td>$(41.8)</td>
</tr>
<tr>
<td>Annualized (4/3)</td>
<td>(55.7)</td>
</tr>
<tr>
<td>Organic revenues for 2014 annualized (based on YTD September 26, 2014)</td>
<td>$2,036.3</td>
</tr>
</tbody>
</table>

(1) For 2011, proforma net sales includes the operations acquired in the Charter Acquisition for 2011, except for the first 12 days.

(2) Represents the incremental sales as a result of acquisitions. The impact related to the Charter Acquisition for 2012 represents the 12 days of activity for ESAB as the acquisition closed on January 13, 2012.
NON-GAAP RECONCILIATION - INORGANIC REVENUE (Unaudited)

(Dollars in millions)

<table>
<thead>
<tr>
<th>Net Sales</th>
<th>$</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Proforma for the year ended December 31, 2011</strong>&lt;sup&gt;(1)&lt;/sup&gt;</td>
<td>3,839.1</td>
<td></td>
</tr>
<tr>
<td><strong>Components of Change:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Existing Businesses</td>
<td>202.2</td>
<td>5.3 %</td>
</tr>
<tr>
<td>Acquisitions&lt;sup&gt;(2)&lt;/sup&gt;</td>
<td>86.5</td>
<td>2.2 %</td>
</tr>
<tr>
<td>Foreign Currency Translation</td>
<td>(213.9)</td>
<td>(5.6)%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>74.8</td>
<td>1.9 %</td>
</tr>
<tr>
<td><strong>For the year ended December 31, 2012</strong></td>
<td>3,913.9</td>
<td></td>
</tr>
<tr>
<td><strong>Components of Change:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Existing Businesses</td>
<td>107.5</td>
<td>2.7 %</td>
</tr>
<tr>
<td>Acquisitions&lt;sup&gt;(2)&lt;/sup&gt;</td>
<td>246.9</td>
<td>6.3 %</td>
</tr>
<tr>
<td>Foreign Currency Translation</td>
<td>(61.1)</td>
<td>(1.5)%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>293.3</td>
<td>7.5 %</td>
</tr>
<tr>
<td><strong>For the year ended December 31, 2013</strong></td>
<td>4,207.2</td>
<td></td>
</tr>
<tr>
<td><strong>For the nine months ended September 27, 2013</strong></td>
<td>3,035.8</td>
<td></td>
</tr>
<tr>
<td><strong>Components of Change:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Existing Businesses</td>
<td>(38.9)</td>
<td>(1.3)%</td>
</tr>
<tr>
<td>Acquisitions&lt;sup&gt;(2)&lt;/sup&gt;</td>
<td>479.2</td>
<td>15.8 %</td>
</tr>
<tr>
<td>Foreign Currency Translation</td>
<td>(58.0)</td>
<td>(1.9)%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>382.3</td>
<td>12.6 %</td>
</tr>
<tr>
<td><strong>For the nine months ended September 26, 2014</strong></td>
<td>3,418.1</td>
<td></td>
</tr>
</tbody>
</table>

**Calculation of Inorganic Revenue:**

Net sales for the year ended December 31, 2011 | $3,839.1 |
Change due to acquisitions in 2012 | 86.5 |
Inorganic revenues for the year ended December 31, 2012 | 3,925.6 |
Change due to acquisitions in 2013 | 246.9 |
Inorganic revenues for the year ended December 31, 2013 | 4,172.5 |
Change due to acquisitions during the nine months ended September 26, 2014 | 479.2 |
Annualized (4/3) | 638.9 |
Inorganic revenues for 2014 annualized (based on YTD September 26, 2014) | $4,811.4 |

---

<sup>(1)</sup> For 2011, proforma net sales includes the operations acquired in the Charter Acquisition for 2011, except for the first 12 days.

<sup>(2)</sup> Represents the incremental sales as a result of acquisitions. The impact related to the Charter Acquisition for 2012 represents the 12 days of activity for ESAB and Howden as the acquisition closed on January 13, 2012.