

#### FORWARD-LOOKING STATEMENTS

The following information contains forward-looking statements, including forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current facts. Forward-looking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to, factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission including its 2012 Annual Report on Form 10-K under the caption "Risk Factors". In addition, these statements are based on a number of assumptions that are subject to change. This presentation speaks only as of this date. Colfax disclaims any duty to update the information herein.





#### Q3 2013 HIGHLIGHTS

- Adjusted net income of \$64.1 million (\$0.56 per share) compared to \$40.7 million (\$0.33 per share) in Q3 2012, which include non-cash gains of \$0.04 and \$0.03 related to adjustments to deferred tax balances for Q3 2013 and Q3 2012, respectively
- Net sales of \$1.01 billion, an increase of 6.3% from Q3 2012 net sales of \$954.4 million (an organic increase of 3.0%)
- Adjusted operating income of \$112.2 million compared to \$85.3 million in Q3 2012
- Third quarter gas- and fluid-handling orders of \$533.3 million compared to orders of \$443.8 million in Q3 2012, an increase of 20.2% (an organic increase of 16.4%)
- Gas- and fluid-handling backlog of \$1.45 billion at period end



#### YEAR TO DATE 2013 HIGHLIGHTS

- Adjusted net income of \$159.7 million (\$1.41 per share) compared to \$109.3 million (\$0.92 per share) in the nine months ended September 28, 2012
- Net sales of \$3.04 billion, an increase of 5.2% from the nine months ended September 28, 2012 net sales of \$2.89 billion (an organic increase of 0.1%)
- Adjusted operating income of \$307.0 million compared to \$245.9 million in the nine months ended September 28, 2012
- Gas- and fluid-handling orders of \$1.51 billion compared to orders of \$1.48 billion in the nine months ended September 28, 2012, an increase of 2.6%





### GAS AND FLUID HANDLING Q3 2013 HIGHLIGHTS

- Net sales of \$511.4 million compared to Q3 2012 net sales of \$464.9 million in Q3 2012 (an organic increase of 7.5%)
- Adjusted segment operating income of \$68.0 million and adjusted segment operating income margin of 13.3%
  - Improvement over Q3 2012 of 220 basis points
- Third quarter orders of \$533.3 million compared to \$443.8 million in Q3 2012, an increase of 20.2% (an organic increase of 16.4%)
- Backlog of \$1.45 billion at period end



#### GAS AND FLUID HANDLING YTD 2013 HIGHLIGHTS

- Net sales of \$1.45 billion compared to net sales of \$1.39 billion in the nine months ended September 28, 2012, an increase of 4.8% (an organic increase of 3.3%)
- Adjusted segment operating income of \$182.1 million and adjusted segment operating income margin of 12.5%
- Orders of \$1.51 billion compared to \$1.48 billion in the nine months ended September 28, 2012, an increase of 2.6%



### ORDERS AND BACKLOG



	QTD	YTD
Existing Businesses	16.4 %	(0.2)%
Acquisitions	1.5 %	3.1 %
FX Translation	2.3 %	(0.3)%
Total Growth	20.2 %	2.6 %



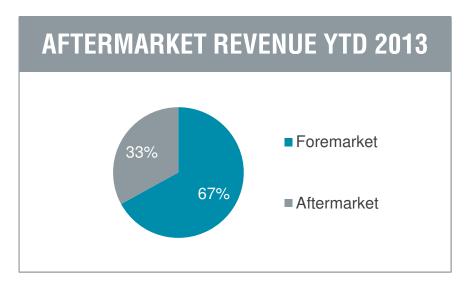
(1) Backlog data for the periods prior to Q1 2012 are presented on a proforma basis.

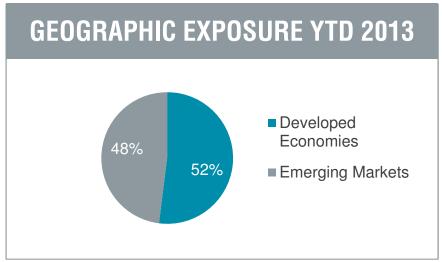
Note: Dollars in millions (unaudited).



### REVENUE



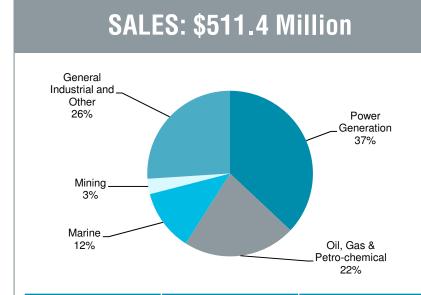




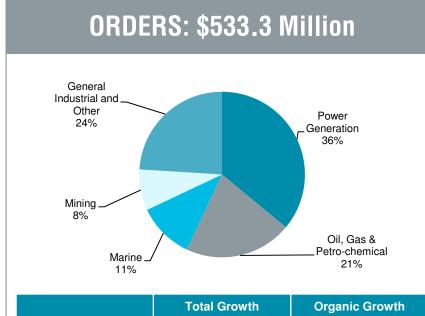
Note: Dollars in millions (unaudited).



### Q3 2013 SALES AND ORDERS BY END MARKET



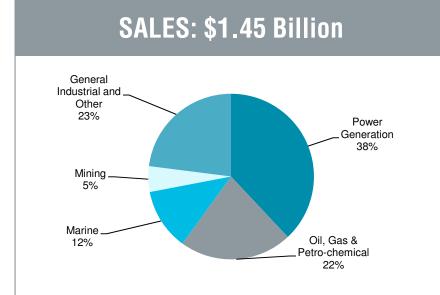
	Total Growth (Decline)	Organic Growth (Decline)
Power Generation	28.5 %	28.7 %
Oil, Gas & Petrochemical	1.5 %	(0.8)%
Marine	22.6 %	15.5 %
Mining	(70.9)%	(70.2)%
General Industrial & Other	23.0 %	17.4 %
Total	10.0 %	7.5 %



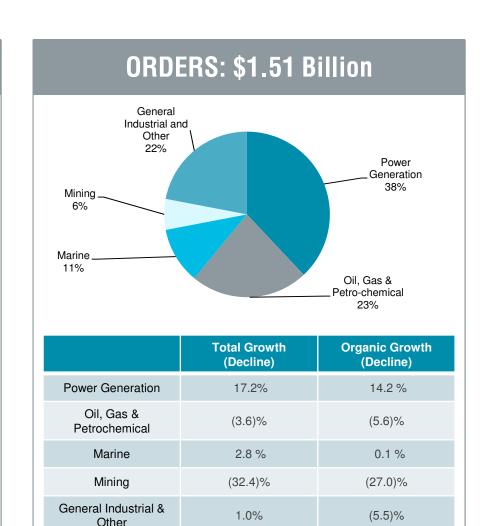
	Total Growth (Decline)	Organic Growth (Decline)
Power Generation	30.8 %	29.2 %
Oil, Gas & Petrochemical	20.3 %	17.3 %
Marine	(2.0)%	(6.1)%
Mining	28.6 %	24.5 %
General Industrial & Other	15.7 %	8.7 %
Total	20.2 %	16.4 %



### YTD 2013 SALES AND ORDERS BY END MARKET



	Total Growth (Decline)	Organic Growth (Decline)
Power Generation	29.1 %	29.9 %
Oil, Gas & Petrochemical	(8.4)%	(9.6)%
Marine	8.9 %	5.7 %
Mining	(48.6)%	(47.0)%
General Industrial & Other	6.2 %	1.2 %
Total	4.8%	3.3 %



2.6 %

**Total** 



(0.2)%

### **POWER GENERATION MARKET PERSPECTIVE**

#### **SALES & ORDERS GROWTH**

	Q3 2013 v	s. Q3 2012	YTD 2013 v	s. YTD 2012
	Total	Organic	Total	Organic
Sales	28.5 %	28.7 %	29.1 %	29.9 %
Orders	30.8 %	29.2 %	17.2 %	14.2 %

#### **HIGHLIGHTS**

- Served by both Howden and Colfax Fluid Handling
- Driven by fundamental global undersupply of electricity
- Growth driven by environmental upgrades in China and the U.S., strong pump sales to natural gas combined cycle power stations, as well as record levels of maintenance work in South Africa





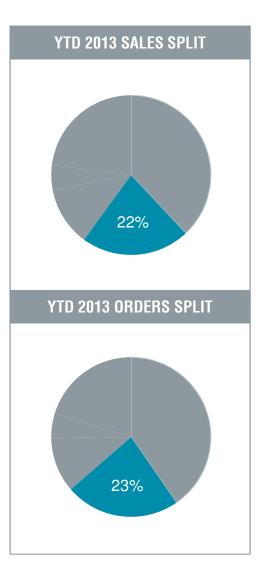
# OIL, GAS & PETROCHEMICAL MARKET PERSPECTIVE

#### **SALES & ORDERS GROWTH (DECLINE)**

	Q3 2013 v	s. Q3 2012	YTD 2013 v	s. YTD 2012
	Total	Organic	Total	Organic
Sales	1.5 %	(0.8)%	(8.4)%	(9.6)%
Orders	20.3 %	17.3 %	(3.6)%	(5.6)%

#### **HIGHLIGHTS**

- Served by both Howden and Colfax Fluid Handling
- Strong order placement in midstream, along with robust activity in downstream as the Middle East and Southeast Asia refining capacity continues to increase
- Benefiting from our previous investments in a local presence in the Middle East, where our selling and technical resources are starting to drive gains





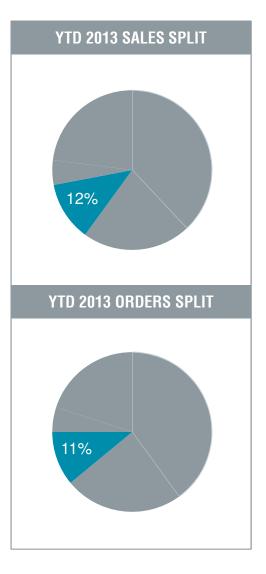
### **MARINE MARKET PERSPECTIVE**

#### **SALES & ORDERS GROWTH (DECLINE)**

	Q3 2013 v	s. Q3 2012	YTD 2013 v	s. YTD 2012			
	Total	Organic	Total	Organic			
Sales	22.6 %	15.5 %	8.9 %	5.7 %			
Orders	(2.0)%	(6.1)%	2.8 %	0.1 %			

#### **HIGHLIGHTS**

- Primarily served by Colfax Fluid Handling
- Sales increase driven largely by continued strength in vessels serving the offshore oil & gas industry



Note: Marine market comprised of commercial marine and government, or defense, customers



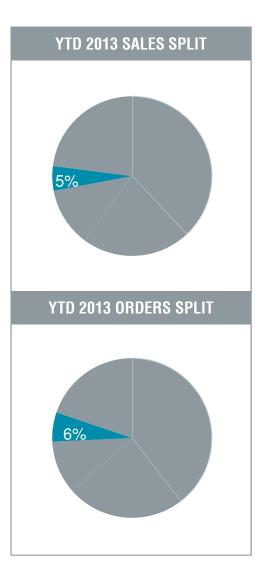
### MINING MARKET PERSPECTIVE

#### **SALES & ORDERS (DECLINE) GROWTH**

	Q3 2013 v	s. Q3 2012	YTD 2013 v	s. YTD 2012
	Total	Organic	Total	Organic
Sales	(70.9)%	(70.2)%	(48.6)%	(47.0)%
Orders	28.6 %	24.5 %	(32.4)%	(27.0)%

#### HIGHLIGHTS

- Primarily served by Howden
- Driven by demand of mined resources, including: coal, iron ore, copper, gold, nickel and potash
- Order growth despite subdued market environment due to a large Mongolian order received during Q3





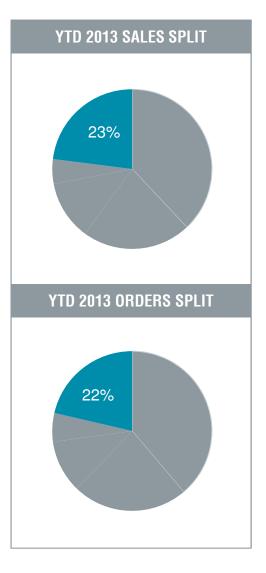
# GENERAL INDUSTRIAL & OTHER MARKET PERSPECTIVE

#### **SALES & ORDERS GROWTH (DECLINE)**

	Q3 2013 v	s. Q3 2012	YTD 2013 v	s. YTD 2012
	Total	Organic	Total	Organic
Sales	23.0 %	17.4 %	6.2 %	1.2 %
Orders	15.7 %	8.7 %	1.0 %	(5.5)%

#### **HIGHLIGHTS**

- Includes both Howden and Colfax Fluid Handling
- Quarterly comparisons can be quite volatile due to the lumpiness of large orders
- Significant opportunity for us in the environmental enhancement area for steel plants, particularly in China
  - Recent enforcement efforts in China make this a significant near term opportunity







#### **FABRICATION TECHNOLOGY Q3 2013 HIGHLIGHTS**

- Net sales of \$503.2 million compared to net sales of \$489.5 million in Q3 2012, an increase of 2.8% (an organic decline of 1.2%)
- Adjusted segment operating income of \$57.6 million and adjusted segment operating income margin of 11.4%
  - Sequential margin improvement of 70 basis points
  - Improvement over Q3 2012 of 240 basis points



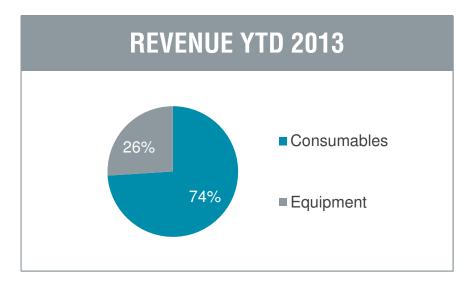
#### **FABRICATION TECHNOLOGY YTD 2013 HIGHLIGHTS**

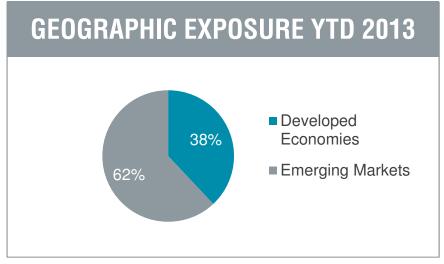
- Net sales of \$1.58 billion compared to net sales of \$1.50 billion in the nine months ended September 28, 2012, an increase of 5.5% (an organic decline of 2.9%)
- Adjusted segment operating income of \$161.5 million and adjusted segment operating income margin of 10.2%
  - Improvement over the nine months ended September 28, 2012 of 200 basis points



### **REVENUE**







Note: Dollars in millions (unaudited).





### **INCOME STATEMENT SUMMARY**

(unaudited)

		Three Mon	nths Ende	ed	Nine Months Ended								
	Septer	mber 27, 2013	Septen	nber 28, 2012	Septer	mber 27, 2013	<b>September 28, 2012</b>						
Net sales	\$	1,014.6	\$	954.4	\$	3,035.8	\$	2,886.5					
Gross profit	\$	320.3	\$	288.0	\$	948.8	\$	844.6					
% of sales		31.6 %		30.2 %		31.3 %		29.3 %					
SG&A expense	\$	208.1	\$	217.1	\$	641.8	\$	661.2					
% of sales		20.5 %		22.7 %		21.1 %		22.9 %					
Adjusted operating income	\$	112.2	\$	85.3	\$	307.0	\$	245.9					
% of sales		11.1 %		8.9 %		10.1 %		8.5 %					
Adjusted net income	\$	64.1	\$	40.7	\$	159.7	\$	109.3					
% of sales		6.3 %		4.3 %		5.3 %		3.8 %					
A divoted wat in some war shows	¢	0.56	¢	0.22	¢	1 /1	¢	0.02					
Adjusted net income per share	\$	0.56	\$	0.33	\$	1.41	\$	0.92					

Refer to Appendix for Non-GAAP reconciliation and footnotes. Note: Dollars in millions, except per share amounts.





#### **DISCLAIMER**

Colfax has provided financial information that has not been prepared in accordance with GAAP. These non-GAAP financial measures are adjusted net income, adjusted net income per share, projected adjusted net income per share, adjusted operating income, organic sales growth (decline) and organic order growth (decline). Adjusted net income, adjusted net income per share, projected adjusted net income per share and adjusted operating income exclude asbestos coverage litigation expense, expenses related to major restructuring programs and expenses and significant year-one fair value adjustment amortization expense related to the Charter acquisition, to the extent they impact the periods presented. The effective tax rates used to calculate adjusted net income and adjusted net income per share are 21.7% and 26.2% for the third quarter and nine months ended September 27, 2013, respectively, and 25.3% and 29.0% for the third quarter and nine months ended September 28, 2012. Projected adjusted net income per share was calculated using an effective tax rate of 27% and 28% for the fourth quarter and year ended December 31, 2013, respectively. Organic sales growth (decline) and organic order growth (decline) exclude the impact of acquisitions and foreign exchange rate fluctuations. These non-GAAP financial measures assist Colfax in comparing its operating performance on a consistent basis because, among other things, they remove the impact of asbestos insurance coverage issues and expenses, expenses and year-one fair value adjustment amortization expense related to the Charter acquisition and major restructuring programs.

Sales and order information by end market are estimates. We periodically update our customer groupings order to refine these estimates.



### **NON-GAAP RECONCILIATION**

(unaudited)

		Three Mo	nths	Ended		Nine Months Ended						
	Sept	ember 27, 2013	Se	eptember 28, 2012	Se	ptember 27, 2013	Sep	otember 28, 2012				
Adjusted Net Income and Adjusted Net Income Per Share												
Net income (loss) attributable to Colfax Corporation		55,475	\$	9,094	\$	141,502	\$	(84,138)				
Restructuring and other related charges		8,737		15,865		17,428		43,066				
Charter acquisition-related expense		_		_		_		43,617				
Fair value adjustments - ESAB/Howden backlog and inventory												
amortization expense		_		14,455		_		62,582				
Asbestos coverage litigation expense		627		3,313		2,801		8,840				
Tax adjustment <sup>(1)</sup>		(714)		(2,025)		(2,068)		35,320				
Adjusted net income		64,125		40,702		159,663		109,287				
Adjusted net income margin		6.3 %		4.3 %		5.3 %		3.8 %				
Dividends on preferred stock		5,086		5,072		15,254		13,879				
Adjusted net income available to Colfax Corporation common												
shareholders		59,039		35,630		144,409		95,408				
Less: adjusted net income attributable to participating securities (2)		_		4,582		4,571		12,256				
	\$	59,039	\$	31,048	\$	139,838	\$	83,152				
Weighted-average shares outstanding - diluted		115,384,669		94,791,928		99,281,670		90,829,160				
Adjusted net income per share	\$	0.56	\$	0.33	\$	1.41	\$	0.92				
Net income (loss) per share— diluted (in accordance with GAAP)	\$	0.48	\$	0.04	\$	1.23	\$	(1.09)				

Note: Dollars in thousands, except per share amounts.



<sup>(1)</sup> The effective tax rates used to calculate adjusted net income and adjusted net income per share are 21.7% and 26.2% for the third quarter and nine months ended September 27, 2013, respectively, and 25.3% and 29.0% for the third quarter and nine months ended September 28, 2012.

<sup>(2)</sup> Adjusted net income per share for periods prior to April 23, 2013 were calculated consistently with the two-class method in accordance with GAAP as the Series A preferred stock were considered participating securities. Subsequent to April 23, 2013, adjusted net income per share was calculated consistently with the if-converted method in accordance with GAAP as the Series A preferred stock were no longer participating securities. Adjusted net income per share for the nine months ended September 27, 2013 excludes the impact of 12,173,291 common stock equivalent shares as their inclusion would be anti-dilutive.

# NON-GAAP RECONCILIATION

(unaudited)

	Q3 2013 - QTD										Q3 2012 - QTD																	
		Gas and Fluid Handling		Fabrication Technology		Corporate and Other			Total Colfax Corporation		Gas and Fluid Handling			Fabrication Technology			Corporate and Other			Total Co Corpora								
Net sales	\$	5:	11,360	\$	\$ 503,210		\$	\$ —		\$ 1,014,570		\$	\$ 464,873		\$	\$ 489,567		\$	\$ _		Ģ	954,440						
Operating income (loss)		64,135	12.5 %	52	52,124 10.4 %		(13,461)		1	102,798 10.1 %			32,361 7.0 %			31,357 6.4 %			(12,052)		51,666	5.4 %						
Charter acquisition-related expense		_			_		_			_		_		_		_			_			_			_		_	
Restructuring and other related charges		3,278		5	,459			_		8,737			1,564			12,498			1,803		15,865							
Asbestos coverage litigation expense Fair value adjustments - ESAB/Howden backlog		627			_			_		627			3,313			_			_		3,313							
and inventory amortization expense													14,455								14,455							
Adjusted operating income (loss)	\$	68,040	13.3 %	\$ 57	,583	11.4 %	\$	(13,461)	\$1	12,162	11.1 %	\$	51,693	11.1 %	\$	43,855	9.0 %	\$	(10,249)	\$	85,299	8.9 %						

	Q3 2013 - YTD					Q3 2012 - YTD											
		and Fluid Handling		cation ology		porate and Other	Total ( Corpo		Gas and Hand			bricat chnol		•	orate and Other	Total C Corpor	
Net sales	\$	1,453,228	\$	1,582,603	\$	_	\$ 3	3,035,831	\$	,386,699	\$	1,4	199,760	\$	_	\$ 2	2,886,459
Operating income (loss)	17	4,597 12.0 %	148,79	9.4 %		(36,614)	286,777	9.4 %	93,467	6.7 %	7	4,642	5.0 %		(80,268)	87,84	3.0 %
Charter acquisition-related expense		_				_	_		_	-		_			43,617	43,61	7
Restructuring and other related charges		4,744	12,68	1		_	17,428		5,379	)	3	1,620			6,067	43,06	5
Asbestos coverage litigation expense Fair value adjustments - ESAB/Howden backlog	:	2,801	_	-		_	2,801		8,840	)		_			_	8,84	)
and inventory amortization expense		_		-					45,597	'	1	6,985				62,58	2
Adjusted operating income (loss)	\$ 18	2,142 12.5 %	\$ 161,47	3 10.2 %	\$	(36,614)	\$ 307,006	10.1 %	\$ 153,283	11.1 %	\$ 12	3,247	8.2 %	\$	(30,584)	\$ 245,94	5 8.5 %

Note: Dollars in thousands.



## SALES & ORDERS GROWTH

(unaudited)

	Net Sa	les	Orde	rs	
	\$ %		\$	%	
For the three months ended September 28, 2012	\$ 954.4		\$ 443.8		
Components of Change:					
Existing Businesses	29.1	3.0 %	72.6	16.4 %	
Acquisitions (1)	37.6	3.9 %	6.7	1.5 %	
Foreign Currency Translation	(6.5)	(0.6)%	10.2	2.3 %	
Total	60.2	6.3 %	89.5	20.2 %	
For the three months ended September 27, 2013	\$ 1,014.6		\$ 533.3		

	Net Sales		Orde	rs	Backlog at Period End		
	\$	%		%		%	
As of and for the nine months ended September 28, 2012	\$ 2,886.5		\$ 1,475.7		\$ 1,382.4		
Components of Change:							
Existing Businesses	2.4	0.1 %	(2.5)	(0.2)%	44.7	3.2 %	
Acquisitions (1)	180.2	6.2 %	46.2	3.1 %	21.4	1.6 %	
Foreign Currency Translation	(33.3)	(1.1)%	(5.8)	(0.3)%	(1.6)	(0.1)%	
Total	149.3	5.2 %	37.9	2.6 %	64.5	4.7 %	
As of and for the nine months ended September 27, 2013	\$ 3,035.8		\$1,513.6		\$ 1,446.9		

<sup>(1)</sup> Represents the incremental sales, orders and order backlog as a result of our acquisitions of Charter, Soldex, Co-Vent and Clarus. The impact related to the Charter Acquisition represents 12 days of activity for ESAB and Howden as the acquisition closed on January 13, 2012.



# 2013 OUTLOOK SUMMARY (OCTOBER UPDATE)

(unaudited)

In thousands, except per share data	 Q4				2013			
Revenue- Base Business	\$ 1,045,000	\$	1,075,000					
Acquired Entities (1)	 40,000		40,000					
Revenue	\$ 1,085,000	\$	1,115,000	\$	4,120,000	\$	4,150,000	
Adjusted Operating Profit Interest Taxes Noncontrolling interest Adjusted Net Income- Colfax	 115,000 (17,000) (27,000) (7,000) 64,000		122,000 (17,000) (29,000) (7,000) 69,000		422,000 (76,000) (92,000) (31,000) 223,000	_	429,000 (76,000) (94,000) (31,000) 228,000	
Adjusted EPS	\$ 0.56	\$	0.60	\$	1.98	\$	2.03	



<sup>(1)</sup> Due to the transaction costs and fair value accounting adjustments, the acquired entities are expected to be approximately breakeven at operating profit.

# NON-GAAP RECONCILIATION

(unaudited)

	EPS Range								
Projected net income per share - diluted	\$ 0.37	\$ 0.41	\$	1.59	\$	1.64			
Restructuring costs Asbestos coverage litigation Tax adjustment	0.23 0.01 (0.05)	0.23 0.01 (0.05)		0.43 0.03 (0.07)		0.43 0.03 (0.07)			
Projected adjusted net income per share - diluted	\$ 0.56	\$ 0.60	\$	1.98	\$	2.03			

