## CロLFFX

THIRD QUARTER 2013 | EARNINGS CONFERENGE CALL

## FORWARD-LOOKING STATEMENTS

The following information contains forward-looking statements, including forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current facts. Forwardlooking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to, factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission including its 2012 Annual Report on Form 10-K under the caption "Risk Factors". In addition, these statements are based on a number of assumptions that are subject to change. This presentation speaks only as of this date. Colfax disclaims any duty to update the information herein.

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Q3 2013 RESULTS

## Q3 2013 HIGHLIGHTS

- Adjusted net income of $\$ 64.1$ million ( $\$ 0.56$ per share) compared to $\$ 40.7$ million ( $\$ 0.33$ per share) in Q3 2012, which include non-cash gains of $\$ 0.04$ and $\$ 0.03$ related to adjustments to deferred tax balances for Q3 2013 and Q3 2012, respectively
- Net sales of $\$ 1.01$ billion, an increase of $6.3 \%$ from Q3 2012 net sales of $\$ 954.4$ million (an organic increase of $3.0 \%$ )
- Adjusted operating income of $\$ 112.2$ million compared to $\$ 85.3$ million in Q3 2012
- Third quarter gas- and fluid-handling orders of $\$ 533.3$ million compared to orders of $\$ 443.8$ million in Q3 2012, an increase of 20.2\% (an organic increase of 16.4\%)
- Gas- and fluid-handling backlog of $\$ 1.45$ billion at period end


## YEAR TO DATE 2013 HIGHLIGHTS

- Adjusted net income of $\$ 159.7$ million ( $\$ 1.41$ per share) compared to $\$ 109.3$ million ( $\$ 0.92$ per share) in the nine months ended September 28, 2012
- Net sales of $\$ 3.04$ billion, an increase of $5.2 \%$ from the nine months ended September 28, 2012 net sales of $\$ 2.89$ billion (an organic increase of 0.1\%)
- Adjusted operating income of $\$ 307.0$ million compared to $\$ 245.9$ million in the nine months ended September 28, 2012
- Gas- and fluid-handling orders of $\$ 1.51$ billion compared to orders of $\$ 1.48$ billion in the nine months ended September 28, 2012, an increase of $2.6 \%$


## CロLFFK

GAS AND FLUID HANDLING

## GAS AND FLUID HANDLING Q3 2013 HIGHLIGHTS

- Net sales of $\$ 511.4$ million compared to Q3 2012 net sales of $\$ 464.9$ million in Q3 2012 (an organic increase of 7.5\%)
- Adjusted segment operating income of $\$ 68.0$ million and adjusted segment operating income margin of 13.3\%
- Improvement over Q3 2012 of 220 basis points
- Third quarter orders of $\$ 533.3$ million compared to $\$ 443.8$ million in Q3 2012, an increase of 20.2\% (an organic increase of 16.4\%)
- Backlog of $\$ 1.45$ billion at period end


## GAS AND FLUID HANDLING YTD 2013 HIGHLIGHTS

- Net sales of $\$ 1.45$ billion compared to net sales of $\$ 1.39$ billion in the nine months ended September 28, 2012, an increase of 4.8\% (an organic increase of 3.3\%)
- Adjusted segment operating income of $\$ 182.1$ million and adjusted segment operating income margin of $12.5 \%$
- Orders of $\$ 1.51$ billion compared to $\$ 1.48$ billion in the nine months ended September 28, 2012, an increase of 2.6\%


## ORDERS AND BACKLOG

| ORDERS |  |  |  |
| :---: | :---: | :---: | :---: |
| \$1,600.0 |  | \$1,475.7 | \$1,513.6 |
| \$1,400.0 |  |  |  |
| \$1,200.0 |  |  |  |
| \$1,000.0 |  |  |  |
| \$800.0 |  |  |  |
| \$600.0 | \$443.8 \$533.3 |  |  |
| \$400.0 |  |  |  |
| \$200.0 |  |  |  |
| $\begin{array}{rllll}\text { \$0.0 } & & & & \\ & \text { Q3 } 2012 & \text { Q3 } 2013 & \text { YTD } 2012 & \text { YTD } 2013\end{array}$ |  |  |  |
|  | QTD |  | YTD |
| Existing Businesses | 16.4 \% |  | (0.2)\% |
| Acquisitions | 1.5 \% |  | 3.1 \% |
| FX Translation | $2.3 \%$ |  | (0.3)\% |
| Total Growth | 20.2 \% |  | 2.6 \% |

BACKLOG(1)

(1) Backlog data for the periods prior to Q1 2012 are presented on a proforma basis.

Note: Dollars in millions (unaudited).

## REVENUE



AFTERMARKET REVENUE YTD 2013


GEOGRAPHIC EXPOSURE YTD 2013


■ Developed Economies

■ Emerging Markets

Note: Dollars in millions (unaudited).

## 032013 SALES AND ORDERS BY END MARKET

## SALES：\＄511．4 Million

|  |  |  |
| :---: | :---: | :---: |
|  | Total Growth （Decline） | Organic Growth （Decline） |
| Power Generation | 28.5 \％ | 28.7 \％ |
| Oil，Gas \＆ Petrochemical | 1.5 \％ | （0．8）\％ |
| Marine | 22.6 \％ | 15.5 \％ |
| Mining | （70．9）\％ | （70．2）\％ |
| General Industrial \＆ Other | 23.0 \％ | 17.4 \％ |
| Total | 10.0 \％ | 7.5 \％ |

## ORDERS：\＄533．3 Million

|  |  |  |
| :---: | :---: | :---: |
|  | Total Growth （Decline） | Organic Growth （Decline） |
| Power Generation | 30.8 \％ | 29.2 \％ |
| Oil，Gas \＆ Petrochemical | 20.3 \％ | 17.3 \％ |
| Marine | （2．0）\％ | （6．1）\％ |
| Mining | 28.6 \％ | 24.5 \％ |
| General Industrial \＆ Other | 15.7 \％ | 8.7 \％ |
| Total | 20.2 \％ | 16.4 \％ |

## YTD 2013 SALES AND ORDERS BY END MARKET

## SALES：\＄1．45 Billion

|  |  |  |
| :---: | :---: | :---: |
|  | Total Growth （Decline） | Organic Growth （Decline） |
| Power Generation | 29.1 \％ | 29.9 \％ |
| Oil，Gas \＆ Petrochemical | （8．4）\％ | （9．6）\％ |
| Marine | 8.9 \％ | 5.7 \％ |
| Mining | （48．6）\％ | （47．0）\％ |
| General Industrial \＆ Other | 6.2 \％ | 1.2 \％ |
| Total | 4．8\％ | 3.3 \％ |

## ORDERS：\＄1．51 Billion



## POWER GENERATION MARKET PERSPECTIVE



## OIL, GAS \& PETROCHEMICAL MARKET PERSPECTIVE

| SALES \& ORDERS GROWTH (DECLINE) |  |  |  |  | YTD 2013 SALES SPLIT |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 2013 vs. Q3 2012 |  | YTD 2013 vs. YTD 2012 |  |  |
|  | Total | Organic | Total | Organic |  |
| Sales | 1.5\% | (0.8)\% | (8.4)\% | (9.6)\% |  |
| Orders | 20.3\% | 17.3\% | (3.6)\% | (5.6)\% |  |
| HIGHLIGHTS |  |  |  |  | YTD 2013 ORDERS SPLIT |
| - Served by both Howden and Colfax Fluid Handling <br> - Strong order placement in midstream, along with robust activity in downstream as the Middle East and Southeast Asia refining capacity continues to increase <br> - Benefiting from our previous investments in a local presence in the Middle East, where our selling and technical resources are starting to drive gains |  |  |  |  | - |

## MARINE MARKET PERSPECTIVE

| SALES \& ORDERS GROWTH (DECLINE) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Q3 2013 vs. Q3 2012 |  | YTD 2013 vs. YTD 2012 |  |
|  | Total | Organic | Total | Organic |
| Sales | 22.6 \% | 15.5 \% | 8.9 \% | 5.7 \% |
| Orders | (2.0)\% | (6.1)\% | 2.8 \% | 0.1 \% |
| HIGHLIGHTS |  |  |  |  |

- Primarily served by Colfax Fluid Handling
- Sales increase driven largely by continued strength in vessels serving the offshore oil \& gas industry



## MINING MARKET PERSPECTIVE



## GENERAL INDUSTRIAL \& OTHER MARKET PERSPECTIVE

| SALES \& ORDERS GROWTH (DECLINE) |  |  |  |  | YTD 2013 SALES SPLIT |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 2013 vs. Q3 2012 |  | YTD 2013 vs. YTD 2012 |  | $\square$ |
|  | Total | Organic | Total | Organic |  |
| Sales | 23.0\% | 17.4\% | 6.2\% | 1.2\% |  |
| Orders | 15.7\% | 8.7\% | 1.0\% | (5.5)\% |  |
| HIGHLIGHTS |  |  |  |  | YTD 2013 ORDERS SPLIT |
| - Includes both Howden and Colfax Fluid Handling <br> - Quarterly comparisons can be quite volatile due to the lumpiness of large orders <br> - Significant opportunity for us in the environmental enhancement area for steel plants, particularly in China <br> - Recent enforcement efforts in China make this a significant near term opportunity |  |  |  |  | 22\% |

## CロLFFK

fabrication technology

## FABRICATION TECHNOLOGY 032013 HIGHLIGHTS

- Net sales of $\$ 503.2$ million compared to net sales of $\$ 489.5$ million in Q3 2012, an increase of $2.8 \%$ (an organic decline of $1.2 \%$ )
- Adjusted segment operating income of $\$ 57.6$ million and adjusted segment operating income margin of $11.4 \%$
- Sequential margin improvement of 70 basis points
- Improvement over Q3 2012 of 240 basis points


## FABRICATION TECHNOLOGY YTD 2013 HIGHLIGHTS

- Net sales of $\$ 1.58$ billion compared to net sales of $\$ 1.50$ billion in the nine months ended September 28, 2012, an increase of 5.5\% (an organic decline of $2.9 \%$ )
- Adjusted segment operating income of $\$ 161.5$ million and adjusted segment operating income margin of 10.2\%
- Improvement over the nine months ended September 28, 2012 of 200 basis points


## REVENUE

| REVENUE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \$ 1,600.0 \\ & \$ 1,400.0 \end{aligned}$ |  |  | \＄1，499．8 | \＄1，582．6 |
|  |  |  |  | － |
| \＄1，200．0 |  |  |  |  |
| \＄1，000．0 |  |  |  |  |
| $\$ 800.0$ |  |  |  |  |
| \＄600．0 | \＄489．5 | \＄503．2 |  |  |
| \＄400．0 |  |  |  |  |
| \＄200．0 |  |  |  |  |
| \＄0．0 | Q3 2012 | Q3 2013 | YTD 2012 | YTD 2013 |
|  |  | QTD |  | YTD |
|  |  | 0.3 \％ |  | （3．2）\％ |
|  | ／Mix | （1．5）\％ |  | 0.3 \％ |
|  | uisitions | 6.3 \％ |  | 10.3 \％ |
|  | ranslation | （2．3）\％ |  | （1．9）\％ |
|  | Growth | 2.8 \％ |  | 5.5 \％ |

REVENUE YTD 2013


GEOGRAPHIC EXPOSURE YTD 2013

－Developed Economies
－Emerging Markets

Note：Dollars in millions（unaudited）．

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RESULTS OF OPERATIONS

## INCOME STATEMENT SUMMARY

| Net sales | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 27, 2013 |  | September 28, 2012 |  | September 27, 2013 |  | September 28, 2012 |  |
|  | \$ | 1,014.6 | \$ | 954.4 | \$ | 3,035.8 | \$ | 2,886.5 |
| Gross profit | \$ | 320.3 | \$ | 288.0 | \$ | 948.8 | \$ | 844.6 |
| \% of sales |  | 31.6 \% |  | 30.2 \% |  | 31.3 \% |  | 29.3 \% |
| SG\&A expense | \$ | 208.1 | \$ | 217.1 | \$ | 641.8 | \$ | 661.2 |
| \% of sales |  | 20.5 \% |  | 22.7 \% |  | 21.1 \% |  | 22.9 \% |
| Adjusted operating income | \$ | 112.2 | \$ | 85.3 | \$ | 307.0 | \$ | 245.9 |
| \% of sales |  | 11.1 \% |  | 8.9 \% |  | 10.1 \% |  | 8.5 \% |
| Adjusted net income | \$ | 64.1 | \$ | 40.7 | \$ | 159.7 | \$ | 109.3 |
| \% of sales |  | 6.3 \% |  | 4.3 \% |  | 5.3 \% |  | 3.8 \% |
| Adjusted net income per share | \$ | 0.56 | \$ | 0.33 | \$ | 1.41 | \$ | 0.92 |

## 

APPENDIX

## DISCLAIMER

Colfax has provided financial information that has not been prepared in accordance with GAAP．These non－GAAP financial measures are adjusted net income，adjusted net income per share，projected adjusted net income per share，adjusted operating income，organic sales growth（decline）and organic order growth（decline）．Adjusted net income，adjusted net income per share，projected adjusted net income per share and adjusted operating income exclude asbestos coverage litigation expense，expenses related to major restructuring programs and expenses and significant year－one fair value adjustment amortization expense related to the Charter acquisition，to the extent they impact the periods presented．The effective tax rates used to calculate adjusted net income and adjusted net income per share are $21.7 \%$ and $26.2 \%$ for the third quarter and nine months ended September 27，2013，respectively，and $25.3 \%$ and $29.0 \%$ for the third quarter and nine months ended September 28，2012．Projected adjusted net income per share was calculated using an effective tax rate of $27 \%$ and $28 \%$ for the fourth quarter and year ended December 31，2013，respectively．Organic sales growth（decline）and organic order growth（decline）exclude the impact of acquisitions and foreign exchange rate fluctuations．These non－GAAP financial measures assist Colfax in comparing its operating performance on a consistent basis because，among other things，they remove the impact of asbestos insurance coverage issues and expenses，expenses and year－one fair value adjustment amortization expense related to the Charter acquisition and major restructuring programs．

Sales and order information by end market are estimates．We periodically update our customer groupings order to refine these estimates．

## NON-GAAP RECONCILIATION

(unaudited)

## Adjusted Net Income and Adjusted Net Income Per Share

 Net income (loss) attributable to Colfax CorporationRestructuring and other related charges
Charter acquisition-related expense
Fair value adjustments - ESAB/Howden backlog and inventory amortization expense
Asbestos coverage litigation expense
Taxadjustment ${ }^{(1)}$
Adjusted net income
Adjusted net income margin
Dividends on preferred stock
Adjusted net income available to Colfax Corporation common shareholders

| Three Months Ended |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 27, 2013 | September 28, 2012 |  | September 27, 2013 |  | September 28,2012 |  |
| 55,475 | \$ | 9,094 | \$ | 141,502 | \$ | $(84,138)$ |
| 8,737 |  | 15,865 |  | 17,428 |  | 43,066 |
| - |  | - |  | - |  | 43,617 |
| - |  | 14,455 |  | - |  | 62,582 |
| 627 |  | 3,313 |  | 2,801 |  | 8,840 |
| (714) |  | $(2,025)$ |  | $(2,068)$ |  | 35,320 |
| 64,125 |  | 40,702 |  | 159,663 |  | 109,287 |
| 6.3 \% |  | 4.3 \% |  | 5.3 \% |  | 3.8 \% |
| 5,086 |  | 5,072 |  | 15,254 |  | 13,879 |
| 59,039 |  | 35,630 |  | 144,409 |  | 95,408 |
| - |  | 4,582 |  | 4,571 |  | 12,256 |
| \$ 59,039 | \$ | 31,048 | \$ | 139,838 | \$ | 83,152 |
| 115,384,669 |  | 91,928 |  | 99,281,670 |  | 90,829,160 |
| \$ 0.56 | \$ | 0.33 | \$ | 1.41 | \$ | 0.92 |
| \$ 0.48 | \$ | 0.04 | \$ | 1.23 | \$ | (1.09) |

(1) The effective tax rates used to calculate adjusted net income and adjusted net income per share are $21.7 \%$ and $26.2 \%$ for the third quarter and nine months ended September 27, 2013, respectively, and $25.3 \%$ and $29.0 \%$ for the third quarter and nine months ended September 28, 2012.
(2) Adjusted net income per share for periods prior to April 23,2013 were calculated consistently with the two-class method in accordance with GAAP as the Series A preferred stock were considered participating securities. Subsequent to April 23,2013 , adjusted net income per share was calculated consistently with the ifconverted method in accordance with GAAP as the Series A preferred stock were no longer participating securities. Adjusted net income per share for the nine months ended September 27, 2013 excludes the impact of $12,173,291$ common stock equivalent shares as their inclusion would be anti-dilutive.

Note: Dollars in thousands, except per share amounts.

## NON-GAAP RECONCILIATION

## (unaudited)

|  | Q3 2013-QTD |  |  |  |  |  |  |  |  |  | Q3 2012-QTD |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gas and Fluid Handling |  |  | Fabrication Technology |  |  | $\begin{gathered} \text { Corporate and } \\ \text { Other } \\ \hline \end{gathered}$ |  | Total Colfax Corporation |  | Gas and Fluid Handling |  |  | Fabrication Technology |  |  | Corporate and Other |  | Total Colfax Corporation |  |  |
| Net sales |  |  | 511,360 | \$ |  | 503,210 | \$ | - | 1, | ,014,570 | \$ |  | 464,873 | \$ |  | 489,567 | \$ | - | \$ |  | 954,440 |
| Operating income (loss) |  | 64,135 | 12.5 \% |  | 52,124 | 10.4\% |  | (13,461) | 102,798 | 10.1 \% |  | 32,361 | 7.0\% |  | 31,357 | $6.4 \%$ |  | (12,052) |  | 51,666 | $5.4 \%$ |
| Charter acquisition-related expense |  | - |  |  | - |  |  | - | - |  |  | - |  |  | - |  |  | - |  | - |  |
| Restructuring and other related charges |  | 3,278 |  |  | 5,459 |  |  | - | 8,737 |  |  | 1,564 |  |  | 12,498 |  |  | 1,803 |  | 15,865 |  |
| Asbestos coverage litigation expense |  | 627 |  |  | - |  |  | - | 627 |  |  | 3,313 |  |  | - |  |  | - |  | 3,313 |  |
| Fair value adjustments - ESAB/Howden backlog and inventory amortization expense |  | - |  |  | - |  |  | - | - |  |  | 14,455 |  |  | - |  |  | - |  | 14,455 |  |
| Adjusted operating income (loss) |  | 68,040 | $13.3 \%$ | \$ | 57,583 | $11.4 \%$ | \$ | (13,461) | \$112,162 | 11.1\% | \$ | 51,693 | 11.1 \% | \$ | 43,855 | 9.0\% | \$ | (10,249) | \$ | 85,299 | $8.9 \%$ |


| Net sales | \$ |  | 1,453,228 | \$ |  | 1,582,603 | \$ | - | \$ 3, | 3,035,831 | \$ |  | 1,386,699 | \$ |  | 9,760 | \$ | - | \$ |  | 86,459 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income (loss) |  | 174,597 | 12.0 \% |  | 148,794 | 9.4 \% |  | $(36,614)$ | 286,777 | 9.4 \% |  | 93,467 | 6.7 \% |  | 74,642 | 5.0 \% |  | $(80,268)$ |  | 87,841 | 3.0 \% |
| Charter acquisition-related expense |  | - |  |  |  |  |  | - | - |  |  | - |  |  | - |  |  | 43,617 |  | 43,617 |  |
| Restructuring and other related charges |  | 4,744 |  |  | 12,684 |  |  | - | 17,428 |  |  | 5,379 |  |  | 31,620 |  |  | 6,067 |  | 43,066 |  |
| Asbestos coverage litigation expense |  | 2,801 |  |  | - |  |  | - | 2,801 |  |  | 8,840 |  |  | - |  |  | - |  | 8,840 |  |
| Fair value adjustments - ESAB/Howden backlog and inventory amortization expense |  | - |  |  | - |  |  | - | - |  |  | 45,597 |  |  | 16,985 |  |  | - |  | 62,582 |  |
| Adjusted operating income (loss) |  | 182,142 | 12.5 \% |  | \$ 161,478 | 10.2 \% | \$ | $(36,614)$ | \$307,006 | 10.1\% |  | 153,283 | 11.1\% | \$ | 123,247 | 8.2 \% | \$ | $(30,584)$ | \$ | 245,946 | 8.5\% |

## SALES \& ORDERS GROWTH

## (unaudited)

For the three months ended September 28, 2012
Components of Change:
Existing Businesses
Acquisitions ${ }^{(1)}$
Foreign Currency Translation
Total

For the three months ended September 27, 2013

As of and for the nine months ended September 28, 2012
Components of Change:
Existing Businesses
Acquisitions ${ }^{(1)}$
Foreign Currency Translation
Total

As of and for the nine months ended September 27, 2013

| Net Sales |  |  | Orders |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | \% |  | \$ | \% |
| \$ | 954.4 |  | \$ | 443.8 |  |
|  | 29.1 | 3.0 \% |  | 72.6 | 16.4 \% |
|  | 37.6 | 3.9 \% |  | 6.7 | $1.5 \%$ |
|  | (6.5) | (0.6)\% |  | 10.2 | 2.3 \% |
|  | 60.2 | 6.3 \% |  | 89.5 | 20.2 \% |
|  | 1,014.6 |  | \$ | 533.3 |  |


| Net Sales |  | Orders |  | $\underline{\text { Backlog at Period End }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | \% | \$ | \% | \$ | \% |
| \$ 2,886.5 |  | \$ 1,475.7 |  | \$ 1,382.4 |  |
| 2.4 | 0.1 \% | (2.5) | (0.2)\% | 44.7 | 3.2 \% |
| $\begin{aligned} & 180.2 \\ & (33.3) \end{aligned}$ | $\begin{array}{r} 6.2 \% \\ (1.1) \% \\ \hline \end{array}$ | $\begin{gathered} 46.2 \\ (5.8) \\ \hline \end{gathered}$ | $\begin{array}{r} 3.1 \% \\ (0.3) \% \\ \hline \end{array}$ | $\begin{gathered} 21.4 \\ (1.6) \\ \hline \end{gathered}$ | $\begin{array}{r} 1.6 \% \\ (0.1) \% \end{array}$ |
| 149.3 | 5.2 \% | 37.9 | 2.6 \% | 64.5 | 4.7 \% |
| \$ 3,035.8 |  | \$ 1,513.6 |  | \$ 1,446.9 |  |

(1) Represents the incremental sales, orders and order backlog as a result of our acquisitions of Charter, Soldex, Co-Vent and Clarus. The impact related to the Charter Acquisition represents 12 days of activity for ESAB and Howden as the acquisition closed on January 13, 2012.

## 2013 OUTLOOK SUMMARY (OCTOBER UPDATE)

## (unaudited)

| In thousands, except per share data | Q4 |  |  |  | 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue- Base Business | \$ | 1,045,000 | \$ | 1,075,000 |  |  |  |  |
| Acquired Entities ${ }^{(1)}$ |  | 40,000 |  | 40,000 |  |  |  |  |
| Revenue | \$ | 1,085,000 | \$ | 1,115,000 | \$ | 4,120,000 | \$ | 4,150,000 |
| Adjusted Operating Profit |  | 115,000 |  | 122,000 |  | 422,000 |  | 429,000 |
| Interest |  | $(17,000)$ |  | $(17,000)$ |  | $(76,000)$ |  | $(76,000)$ |
| Taxes |  | $(27,000)$ |  | $(29,000)$ |  | $(92,000)$ |  | $(94,000)$ |
| Noncontrolling interest |  | $(7,000)$ |  | $(7,000)$ |  | $(31,000)$ |  | $(31,000)$ |
| Adjusted Net Income- Colfax |  | 64,000 |  | 69,000 |  | 223,000 |  | 228,000 |
| Adjusted EPS | \$ | 0.56 | \$ | 0.60 | \$ | 1.98 | \$ | 2.03 |

[^0]
## NON-GAAP RECONCILIATION

(unaudited)

EPS Range

Projected net income per share diluted

Restructuring costs
Asbestos coverage litigation
Tax adjustment

| 0.23 | 0.23 | 0.43 |  | 0.43 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 0.01 | 0.01 | 0.03 |  | 0.03 |  |
| $(0.05)$ |  | $(0.05)$ |  | $(0.07)$ |  |
|  |  |  |  | $(0.07)$ |  |
|  | 0.56 |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |


[^0]:    (1) Due to the transaction costs and fair value accounting adjustments, the acquired entities are expected to be approximately breakeven at operating profit.

