

DEUTSCHE BANK INVESTOR CONFERENCE | JUNE 12, 2013

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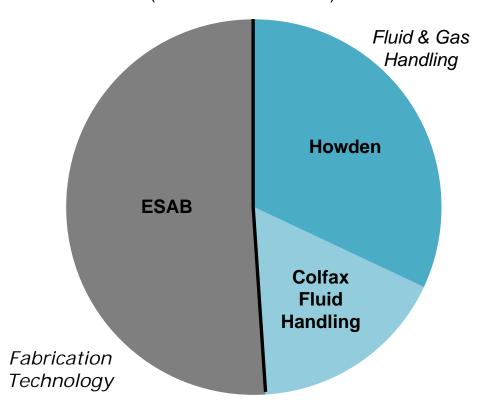


### BUSINESS OVERVIEW

### TWO BUSINESS PLATFORMS PROVIDING BRANDED, DIFFERENTIATED INDUSTRIAL PRODUCTS

### Revenues

(December 2012 YTD)





### INVESTMENT HIGHLIGHTS

Broad global footprint

✓ Strong end-market drivers

✓ Balanced revenues

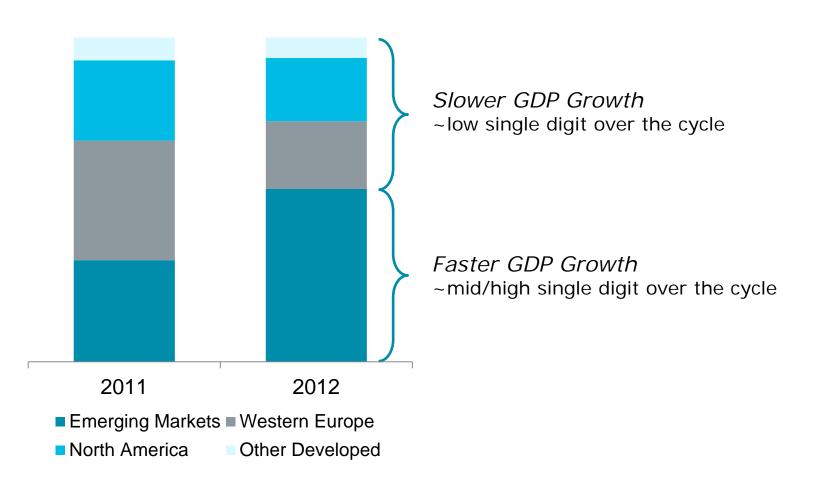
✓ Leading market positions

Proven business system



### BROAD GLOBAL FOOTPRINT

#### MORE THAN HALF OF REVENUES IN HIGHER-GROWTH MARKETS



Note: 2011 revenues pro-forma for full year of Rosscor and COT-Puritech acquisitions. Other Developed = Australia, New Zealand, South Korea, Japan, Singapore. Source: Company filings

### LEADING BRANDS & MARKET POSITIONS

### FOCUS ON LARGE MARKETS WHERE PERFORMANCE AND TECHNOLOGY MAKE A HUGE DIFFERENCE



- Leader in heavy-duty fans
- Top tier global supplier of screw and piston API 618 process gas compressors



- Leader in three-screw pumps
- Top tier global supplier of marine engine room pumps



#2 globally in welding products



### 2013: KEY PERFORMANCE DRIVERS

- Aggressive execution of restructuring initiatives ...
  - Manufacturing footprint consolidation
  - SG&A rationalization
  - Corporate office consolidation

- ... while maintaining / building growth capability
  - Investments in emerging markets
  - Focus on / acceleration of new product development activity
  - Addition of proven talent



# ACQUISITION ENVIRONMENT / TARGETS

# STRONG PIPELINE OF ACTIVE AND POTENTIAL DEALS: BENEFIT OF DIVERSIFIED GLOBAL PORTFOLIO

#### CURRENT ENVIRONMENT

- Wide variation in transaction multiples across sectors
- Economic environment creating acquisition opportunities
- Continued PE competition, but mostly for large transactions
- Acquisition brand / reputation remains important



#### **TARGETS**

- Remain active, though applying disciplined value screen
- Focus on strategically attractive, value-creating bolton deals
- Retain long-term portfolio balance, while selecting best transactions in short term
- Maintain global focus



# SUMMARY

