



COLFAX

DEUTSCHE BANK CONFERENCE | JUNE 2017

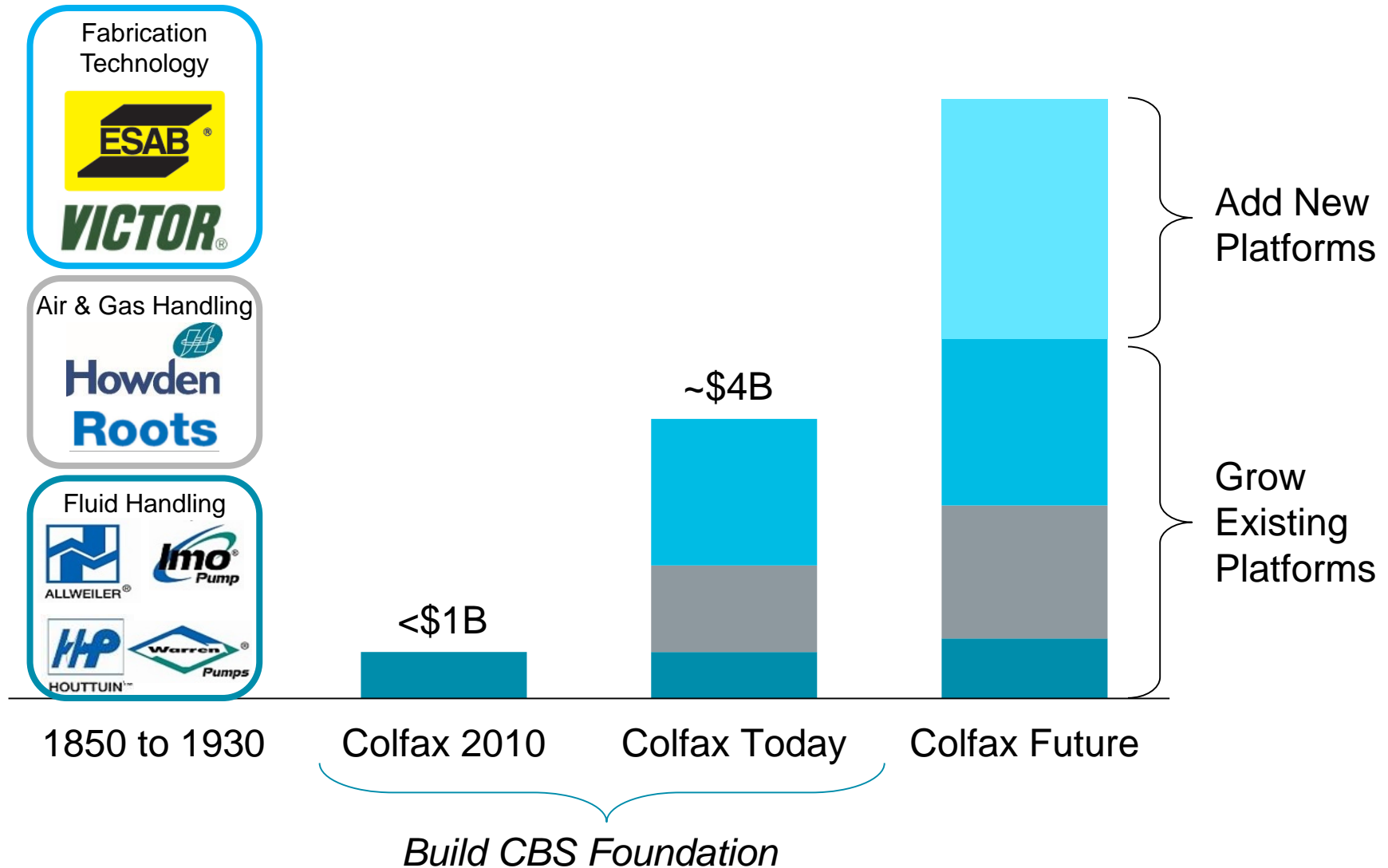
Important Statements

The following information contains forward-looking statements, including forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current facts. Forward-looking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to, factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission including its 2016 Annual Report on Form 10-K under the caption "Risk Factors". In addition, these statements are based on a number of assumptions that are subject to change. This presentation speaks only as of this date. Colfax disclaims any duty to update the information herein.

Colfax has provided in this presentation financial information that has not been prepared in accordance with GAAP. These non-GAAP financial measures are adjusted net income, adjusted net income per share, projected adjusted net income per share, adjusted operating income, adjusted operating income margin, adjusted EBITDA, adjusted EBITDA margin, organic sales growth (decline) and organic order growth (decline). Adjusted net income, adjusted net income per share, projected adjusted net income per share, adjusted operating income, adjusted operating income margin, adjusted EBITDA, and adjusted EBITDA margin exclude Restructuring and other related charges. Adjusted EBITDA and adjusted EBITDA margin also exclude depreciation and amortization charges. The effective tax rates used to calculate adjusted net income and adjusted net income per share are 27.4% for the first quarter of 2017, and 29.0% for the first quarter of 2016. Organic sales growth (decline) and organic order growth (decline) exclude the impact of acquisitions and foreign exchange rate fluctuations. These non-GAAP financial measures assist Colfax in comparing its operating performance on a consistent basis because, among other things, they remove the impact of restructuring and other related charges, depreciation and amortization.

Sales and order information by end market are estimates. We periodically update our customer groupings order to refine these estimates.

Colfax History and Growth



Colfax Strategy – A Winning Model

Acquire Good Companies

- Attractive markets
- Strong brands and solutions
- Opportunities to improve and expand



Focus and Empower Top Talent

- Independent businesses
- Great leaders, strong teams, winning spirit
- Lean, high value corporate



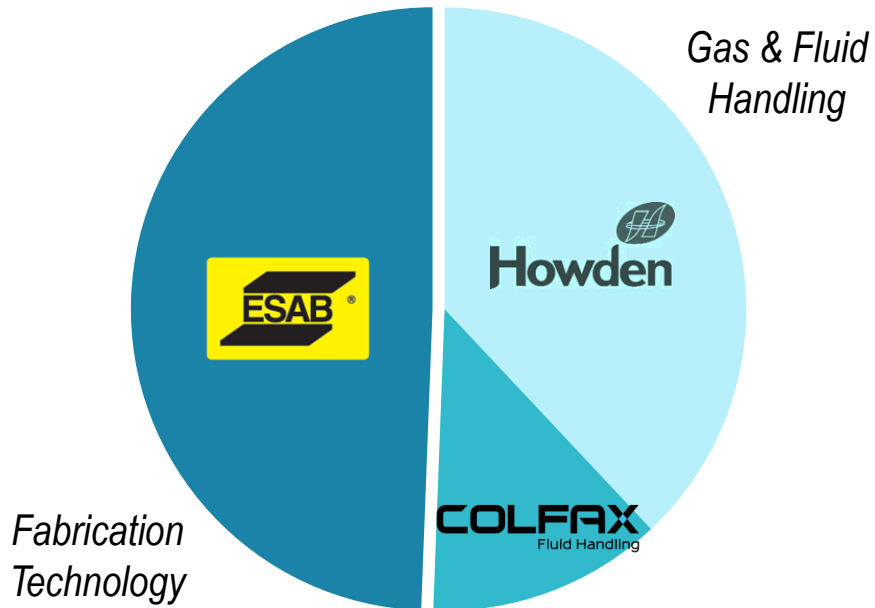
Use CBS to Make Them Great

- Values
- Tools & processes
- Way of working

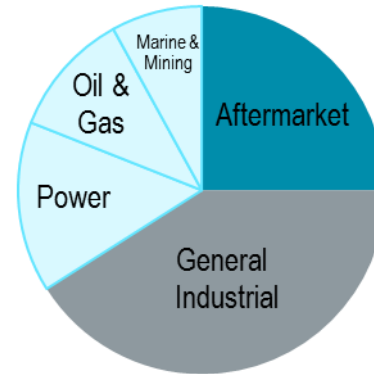
We use CBS to make good businesses great

Colfax Overview

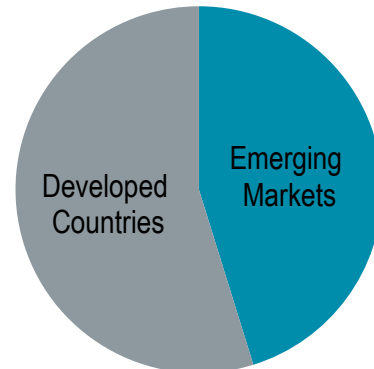
\$3.6 BILLION 2016 REVENUES



DIVERSIFIED END MARKETS



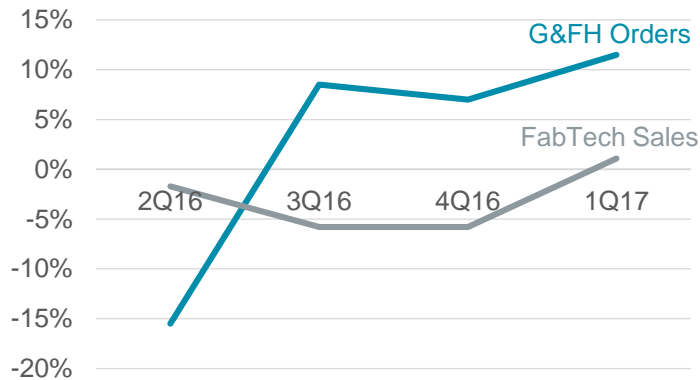
GLOBAL PRESENCE



Two platforms providing branded, differentiated industrial products

Pivoting to Growth

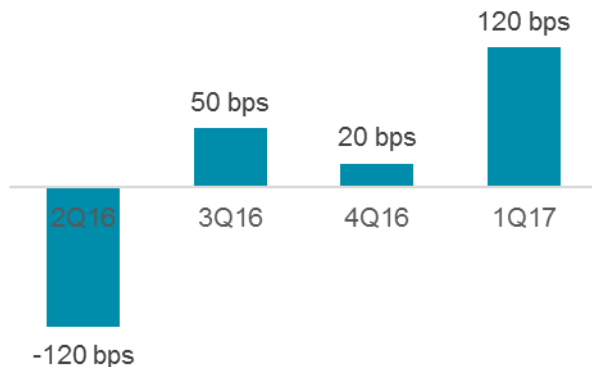
ORDERS AND SALES TURNING



- 3 quarters of strong Gas & Fluid Handling orders growth
- Fabrication Technology organic growth in Q1, continuing in Q2
- Improving cost structure furthers progress toward mid-teen segment margin goals

COST REDUCTIONS READING THROUGH

(YOY Adj. Operating Profit Margin Improvement)*

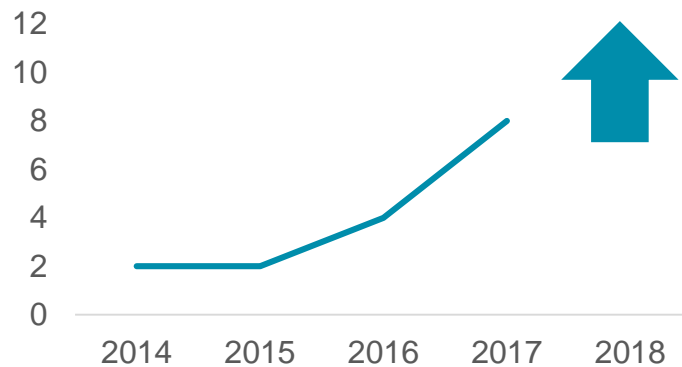


Pivoting to growth on the strength of internal initiatives and improving end markets

* 3Q16 reported compared to a 3Q15 normalized for one-time items

New Product Acceleration at ESAB

FABTECH NEW PRODUCT LAUNCHES
(Number of major model or platform launches)



- Step function increase in pace of new product introductions
 - Changing the game with new platforms
 - New performance benchmarks for next gen products
 - Leading welding process technologies
- Strengthening the brand reputation as an innovator
- Increasing value to our channel partners



Recent Complementary Acquisitions

2015

Roots

Simsmart

2016

AMI

2017

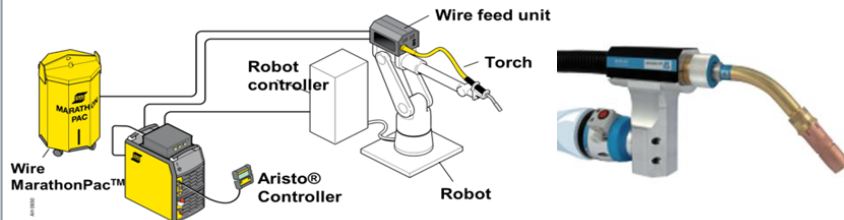
STE

HKS

TBi

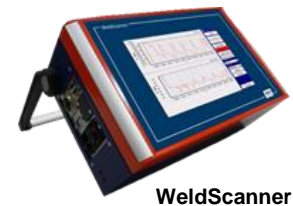
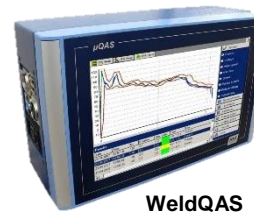
TBi: MANUAL and ROBOTIC TORCHES

A recognized leader in robotic torch technology, to integrate with ESAB power supply and process expertise



HKS: WELDING PROCESS ANALYTICS

Advanced process analytics, sensors and capabilities to increase technical differentiation for ESAB's Aristo and WeldCloud platforms



Expanding Addressable Markets

Product technology

- Roots significantly expanded blower and centrifugal industrial compressor range
- STE strengthens turbo blowers and expands industrial compression solutions
- STE adds turbines used to recover waste heat to drive industrial compressors



Application range

- Focus applications such as wastewater, mechanical vapor compression, and process off-gassing and circulation
- New product development leverages base technology to similar applications



Geographic reach

- Localize technology in Asia
- Leverage global channel: SG line to NA, blowers to China, single stage to ME
- Push into emerging markets through regional business units



Delivering growth in over \$2B of new addressable market

Driving Growth in Emerging Markets



EXPANDING ADDRESSABLE MARKET

- Investing in local commercial, technical, and service capability
 - Design and position products to win in the local market
 - Localize production & supply chain
 - Leveraging simplified, aligned organization structure
-
- China non-power order up >60% in 3 years; up another >20% in 2017
 - Increasing traction in India with important Q1 order wins

Colfax Strategy

3-5 Year Objectives

Strengthen the foundation

- Deeper, empowered talent accelerating performance
- Colfax Business System – culture & impact
- Fixed and variable productivity journeys

**Mid-teen
segment
margins**

Pivot to growth

- Focus on segments where the growth is
- Drive new products & innovation
- Emerging Markets expansion

**GDP +1-2%
organic
growth**

Innovate and acquire

- Expand innovation and IoT pipeline
- Acquisitions to strengthen & extend platforms
- New platforms broaden, diversify portfolio

**Innovate and
acquire to
compound
returns**

APPENDIX

Colfax Value Creation

- 1 Leading positions in well-structured markets where brand and technology matter
- 2 CBS driving margin, cash flow, and growth
- 3 Positioned in faster growing emerging markets
- 4 Leveraging acquisition capabilities to compound growth
- 5 Leadership team with successful track records

1 Fabrication Technology

**LEADING GLOBAL MANUFACTURER OF WELDING & CUTTING PRODUCTS;
TECHNOLOGY & INNOVATION LEADER**

KEY STRATEGIES/FOCUS

- Create competitive advantage through operational excellence
- Simplify / streamline processes
- Leverage position in faster growing emerging markets
- Provide productivity solutions for targeted customer segments
- Rejuvenate/strengthen equipment product line



FabTech: Leading Brands and Technologies

Market Size: ~\$22 Billion

Long-Term Market Growth: ~3-4%

Market Drivers

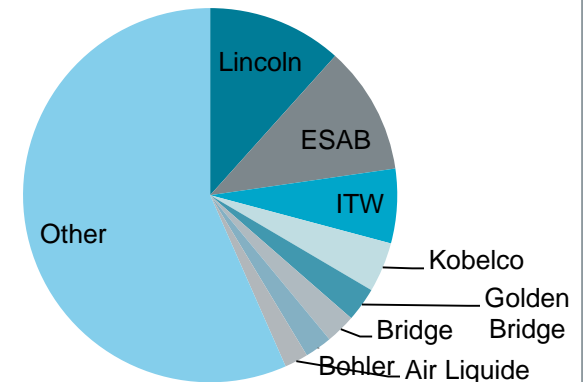
- Shortage of skilled welders driving need for easier-to-use equipment and automation
- Continued growth in application complexity: thinner metals, alloys, etc.
- Increasing customer demands for efficiency and productivity
- Building the world's energy, trade, and urban infrastructure

ESAB HIGHLIGHTS

#1 in Europe
#1 in South America
#1 in SEA and India
#1 in Russia
#3 in North America but strengthened by Victor

FABRICATION TECHNOLOGY PLAYERS

(% of Served Market)



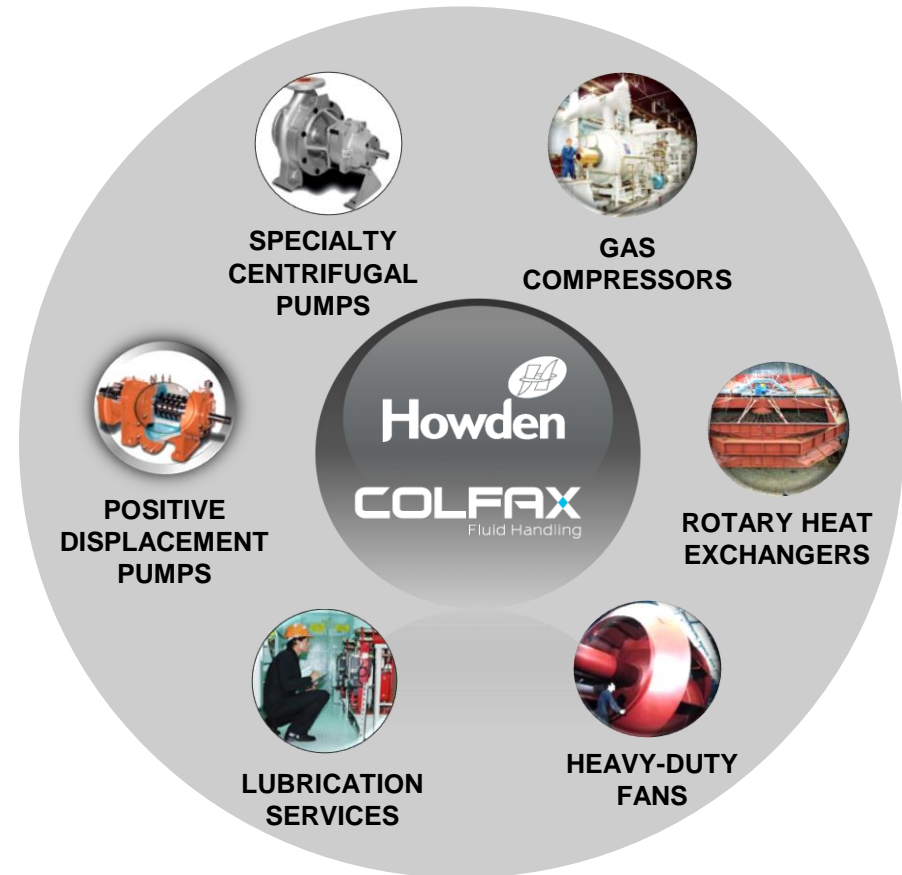
Large market, increasing pace of technology, good fundamentals

Gas & Fluid Handling

LEADING GLOBAL MANUFACTURER OF HEAVY-DUTY FANS, COMPRESSORS AND FLUID HANDLING SOLUTIONS FOR USE IN DEMANDING APPLICATIONS

KEY STRATEGIES/FOCUS

- Expand addressable market
- Increase aftermarket and services capture
- Exploit environmental opportunities
- Combine IoT technology with leading equipment solutions
- Simplify business structure



G&FH: Leading Brands and Technologies

Market Size: ~\$17 Billion

Long-Term Market Growth: ~3-5%

Market Drivers

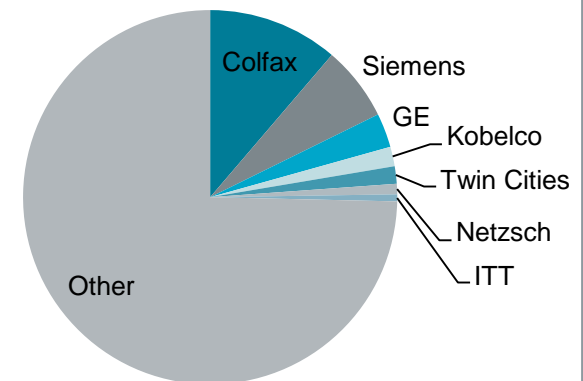
- Increasing end-user focus on energy efficiency
- Environmental regulations and performance upgrades driving retrofits
- Expansion of global seaborne trade (LNG, containers, etc.)
- Continued infrastructure investment in emerging markets

GAS & FLUID HANDLING HIGHLIGHTS

#1 in Heavy Fans
#1 in Rotary Heat Exchangers
#1 in Industrial Fans
#1 in Niche compressor applications
#1 in Screw Pumps
#1 in Lubrication Services

GAS & FLUID HANDLING PLAYERS

(% of Served Market)

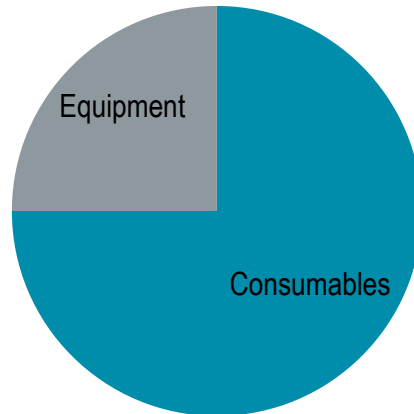


Global leader in served market; significant room for growth

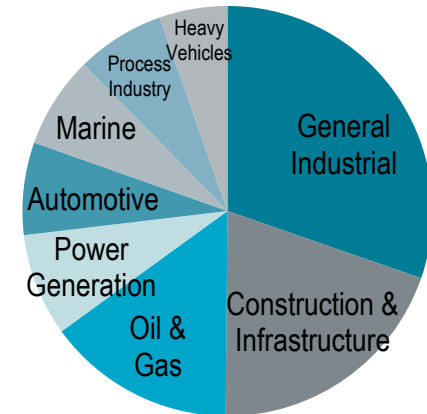
Segment Profiles

FABRICATION TECHNOLOGY

PRODUCT MIX

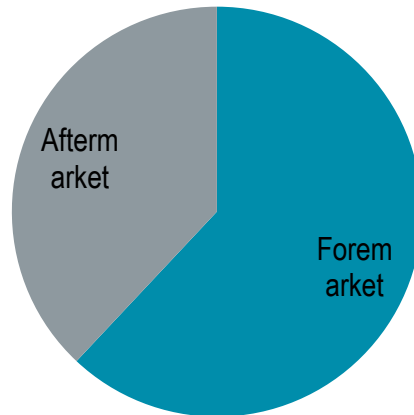


END MARKETS

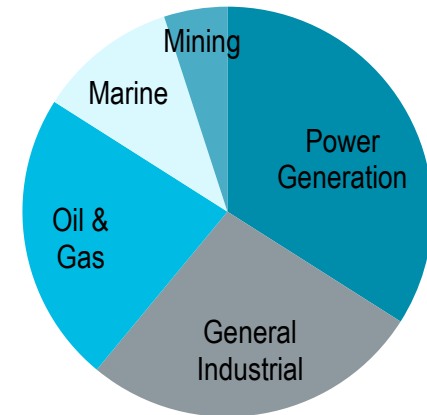


GAS & FLUID HANDLING

PRODUCT MIX



END MARKETS



Note: All data 2016 except Fabrication Technology End Markets which is a 2015 management estimate

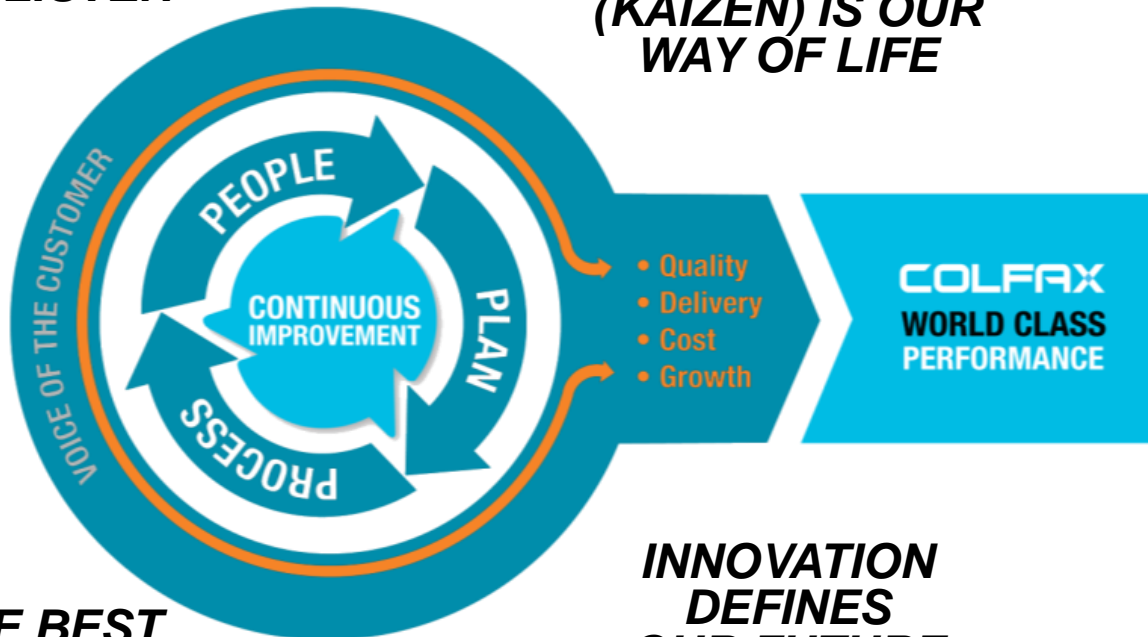
Source: Management estimates and company filings.

2 Colfax Business System

VALUES + TOOLS + WAY OF WORKING

**CUSTOMERS
TALK,
WE LISTEN**

**CONTINUOUS
IMPROVEMENT
(KAIZEN) IS OUR
WAY OF LIFE**



**WE COMPETE FOR
SHAREHOLDERS
BASED ON OUR
PERFORMANCE**

**INNOVATION
DEFINES
OUR FUTURE**

**THE BEST
TEAM WINS**

Using CBS to Make Good Companies Great

ESAB North America filler metal delivery performance

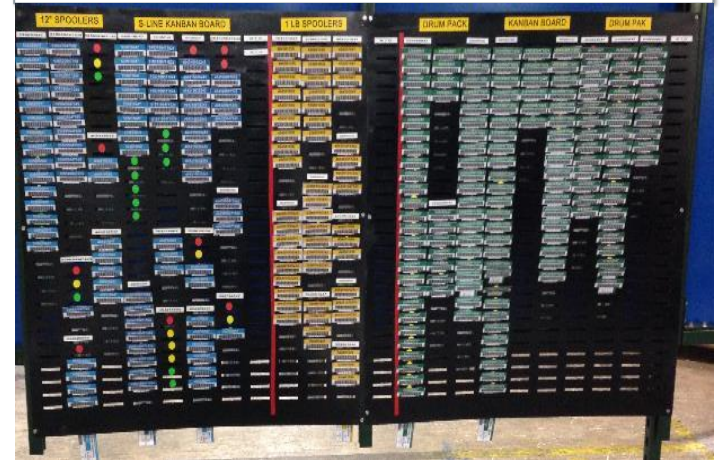
BEFORE

- OTD challenges in 2014
 - 84% in the US
 - 89% in Mexico
- Mfg. Lead Time: 2-4 days
- Stock Fill Rates ~90%

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AFTER

- OTD improved by 2016
 - 96% in the US
 - 98% in Mexico
- Mfg. Lead Time: ~1 day
- Stock item fill rate > 98%

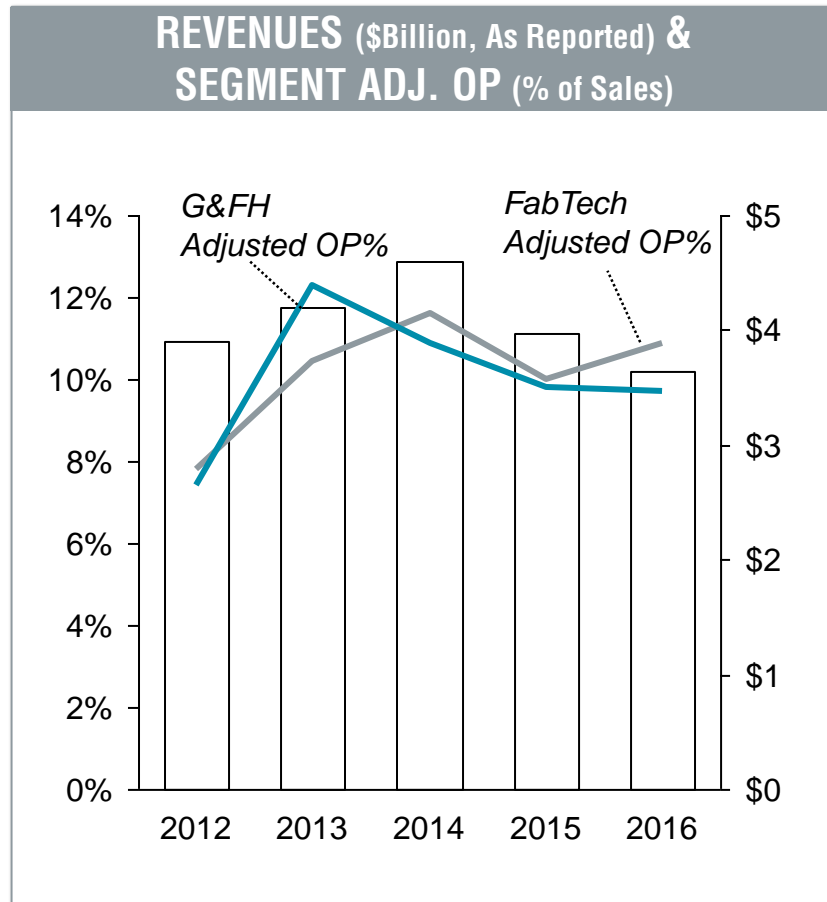


CBS tools:

- Demand Pull
- PFEP Automation
- Visual Management
- SMED

CONTINUOUS IMPROVEMENT CULTURE CHANGING THE GAME

Building Execution Momentum

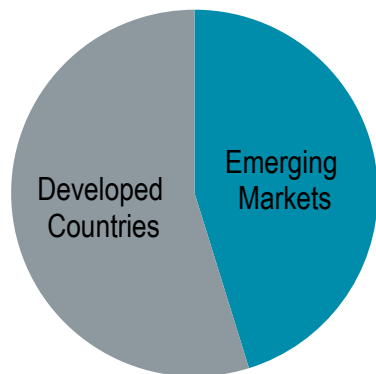


- Early margin improvement from CBS and market growth
- 2016 improvements based on restructuring actions
- Expect another year of margin expansion in 2017
- Future margin increases expected from CBS enabled growth and productivity

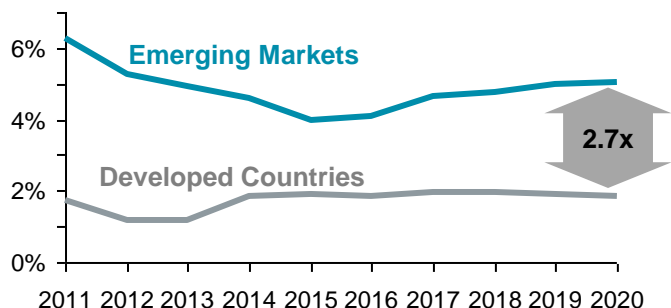
Source: Internal company reporting and company filings. 2012 revenue pro forma for Charter transaction.

3 Global Presence in Growing Economies

COLFAX REVENUE BY REGION
(2016)



GDP GROWTH ESTIMATE



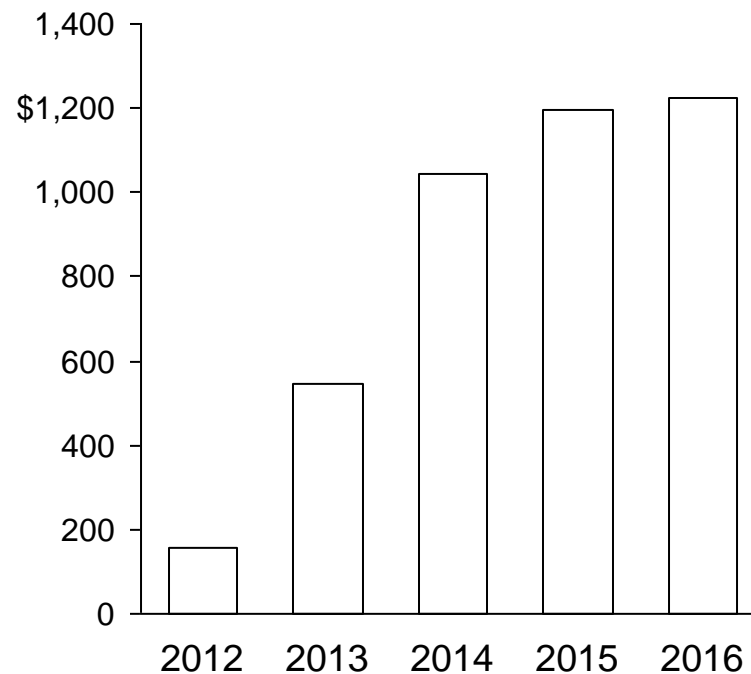
- Benefitting from global demographic trends
 - Urbanization
 - Development of global middle class
- Delivering results through strong, local teams
- Shifting investment to growing regions

POSITIONED TO WIN IN EMERGING MARKETS THAT ARE 60% OF GLOBAL INVESTMENT

4 Accelerating Value Creation Through Acquisitions

- Added \$1.2B in acquisition revenue since 2012 Charter transaction
 - Building all three business units
 - 15 businesses
- Using acquisitions to increase access to future growth
 - Bolt-ons strengthen existing businesses
 - Adjacencies expand technology bundle and market definition
 - New platforms create new opportunities for future investment

REVENUES ADDED THROUGH ACQUISITION
(Year Prior to Acquisition; Cumulative \$ Million)



RE-INVESTING FCF IN VALUE CREATING ACQUISITIONS

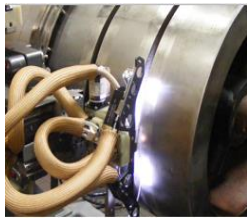
M&A update

Arc Machines, Inc.

- Adds niche automation technology to ESAB



Fusion tube and thin-wall pipe



Narrow groove welding



Tube and tube to sheet welding

- AMI is a market leader in orbital TIG welding used in mission critical applications where weld quality is paramount
 - #1 in North America, #2 globally
 - Diversified end markets with mid single digit growth
- Opportunities for complementary acquisitions

Siemens Turbomachinery

- Strengthens compressor presence with attractive end market mix



Industrial compressors



Turbo-blowers



Steam turbines

- STE is an innovator in compressors and small steam turbines for environmental and industrial applications
 - A global leader in wastewater
 - Steam turbines for waste-to-energy and biomass power generation
- Complimentary service platform with large, global installed base

Change in Sales, Orders and Backlog (unaudited)

	Net Sales		Gas and Fluid Handling			
			Orders		Backlog at Period End	
	\$	%	\$	%	\$	%
As of and for the three months ended April 1, 2016	\$ 876.8		\$ 406.3		\$ 1,135.3	
<i>Components of Change:</i>						
Existing Businesses ⁽¹⁾	(35.6)	(4.1)%	46.6	11.5%	(7.5)	(0.7)%
Acquisitions ⁽²⁾	6.5	0.7%	—	—%	—	—%
Foreign Currency Translation	(2.8)	(0.2)%	(7.7)	(1.9)%	(43.1)	(3.8)%
	<u>(31.9)</u>	<u>(3.6)%</u>	<u>38.9</u>	<u>9.6%</u>	<u>(50.6)</u>	<u>(4.5)%</u>
As of and for the three months ended March 31, 2017	\$ 844.9		\$ 445.2		\$ 1,084.7	

⁽¹⁾ Excludes the impact of foreign exchange rate fluctuations and acquisitions, thus providing a measure of growth due to factors such as price, product mix and volume.

⁽²⁾ Represents the incremental sales as a result of our acquisition of Arc Machines, Inc. ("AMI").

Note: Dollars in millions.

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Financial Information (unaudited)

	Fabrication Technology - Net Sales								Gas and Fluid Handling - Orders							
	2Q16		3Q16		4Q16		1Q17		2Q16		3Q16		4Q16		1Q17	
Prior Year Quarter	520.5		487.2		488.6		444.1		502.3		444.2		425.0		406.3	
Components of Change:																
Existing businesses	(21.8)	-4.2%	(28.5)	-5.8%	(42.4)	-8.7%	4.7	1.1%	(78.0)	-15.5%	37.8	8.5%	29.6	7.0%	46.6	11.5%
Acquisitions	-	0.0%	-	0.0%	1.3	0.3%	6.5	1.4%	38.4	7.6%	4.8	1.1%	-	0.0%	-	0.0%
Foreign currency translation	(25.1)	-4.8%	(12.6)	-2.6%	(10.9)	-2.2%	4.7	1.1%	(17.0)	-3.4%	(10.0)	-2.3%	(11.6)	-2.7%	(7.7)	-1.9%
	(46.9)	-9.0%	(41.1)	-8.4%	(52.0)	-10.6%	15.9	3.6%	(56.6)	-11.3%	32.6	7.3%	18.0	4.2%	38.9	9.6%
Current Year Quarter	473.6		446.1		436.6		460.0		445.7		476.8		443.0		445.2	
For the Quarter Ended																
	2Q15		3Q15		4Q15		1Q16		2Q16		3Q16		4Q16		1Q17	
Net Sales	1,025,375		969,144		1,061,464		876,843		957,249		879,204		933,751		844,926	
Operating Income	96,574	9.4%	45,555	4.7%	65,063	6.1%	48,466	5.5%	73,062	7.6%	50,520	5.7%	65,967	7.1%	66,221	7.8%
Asbestos coverage adjustment	-		-		-		-		-		8,226		-		-	
Restructuring and related charges	8,834		13,071		35,519		17,668		14,490		17,159		24,853		7,100	
Loss on deconsolidation of Venezuelan operations	-		-		-		-		-		2,369		-		-	
Normalization items ⁽¹⁾			24,000								1,200					
Adjusted operating income	\$ 105,408	10.3%	\$ 82,626	8.5%	\$ 100,582	9.5%	\$ 66,134	7.5%	\$ 87,552	9.1%	\$ 79,474	9.0%	\$ 90,820	9.7%	\$ 73,321	8.7%

(1) Normalization of items identified in financial statements or in quarterly earnings calls

Financial Information (unaudited)

	Three Months Ended March 31, 2017								Three Months Ended April 1, 2016							
	Gas and Fluid Handling		Fabrication Technology		Corporate and Other		Total Colfax Corporation		Gas and Fluid Handling		Fabrication Technology		Corporate and Other		Total Colfax Corporation	
Net sales	\$384,865		\$460,061		\$ —		\$844,926		\$432,738		\$444,105		\$ —		\$876,843	
Operating income (loss)	27,993	7.3%	52,897	11.5%	(14,669)	66,221	7.8%	23,330	5.4%	38,810	8.7%	(13,674)	48,466	5.5%		
Restructuring and other related charges	4,358		2,742		—		7,100		10,593		7,075		—		17,668	
Adjusted operating income (loss)	\$ 32,351	8.4%	\$ 55,639	12.1%	\$ (14,669)	\$ 73,321	8.7%	\$ 33,923	7.8%	\$ 45,885	10.3%	\$ (13,674)	\$ 66,134	7.5%		

Note: Dollars in thousands.

COLFAX

Financial Information (unaudited)

	Three Months Ended	
	March 31, 2017	April 1, 2016
Adjusted Net Income and Adjusted Net Income Per Share		
Net income attributable to Colfax Corporation	\$ 38,542	\$ 22,615
Restructuring and other related charges	7,100	17,668
Tax adjustment ⁽¹⁾	(1,959)	(3,398)
Adjusted net income	43,683	36,885
Adjusted net income margin	5.2%	4.2%
Weighted-average shares outstanding - diluted	123,795	123,243
Adjusted net income per share	\$ 0.35	\$ 0.30
Net income per share— basic and diluted (in accordance with GAAP)	\$ 0.31	\$ 0.18

- (1) The effective tax rates used to calculate adjusted net income and adjusted net income per share are 27.4% for the first quarter of 2017, and 29.0% for the first quarter of 2016.

Note: In thousands, except per share amounts.

Financial Information (unaudited)

	Three Months Ended	
	March 31, 2017	April 1, 2016
Net income	\$ 41,487	\$ 26,210
Interest expense	9,095	9,120
Provision for income taxes	15,639	13,136
Depreciation and amortization	31,878	34,613
Restructuring and other related charges	7,100	17,668
Adjusted EBITDA	\$ 105,199	\$ 100,747
Adjusted EBITDA margin	12.5%	11.5%

Note: Dollars in thousands.

Financial Information (unaudited)

	2017 EPS Range	
Projected net income per share – diluted	\$ 1.34	\$ 1.49
Restructuring costs	0.36	0.36
Tax Adjustment	(0.10)	(0.10)
Projected adjusted net income per share - diluted	\$ 1.60	\$ 1.75